### **COMPREHENSIVE ANNUAL FINANCIAL REPORT**

For the years ended June 30, 2017 and 2016





220 Nellen Avenue, Corte Madera, CA 94925



Corte Madera, California

# Comprehensive Annual Financial Report for the years ended June 30, 2017 and 2016

**Prepared by Finance Department** 

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### INTRODUCTORY SECTION







December 28, 2017

220 Nellen Avenue Corte Madera CA 94925-1169 marinwater.org

Honorable President and Members of the Board of Directors:

We are pleased to submit this Comprehensive Annual Financial Report (CAFR) of the Marin Municipal Water District (MMWD) for the fiscal years ended June 30, 2017 and June 30, 2016. Since incorporation, the district has submitted an annual audited financial report to the Board of Directors and the public in accordance with California Government Code section 25253. The CAFR provides the Board and the public with an overview of the district's finances. Responsibility for the accuracy of this data and the completeness and fairness of the presentation, including all disclosures, rests with the district. In the opinion of management, the enclosed data is accurate in all material respects and are reported in a manner designed to fairly set forth the financial position and results of operations of the district, and contains all disclosures necessary to enable the reader to understand the district's financial affairs.

### FINANCIAL STATEMENT PRESENTATION

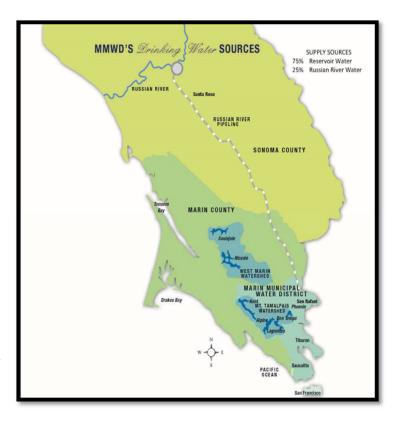
The Comprehensive Annual Financial Report is prepared in accordance with Generally Accepted Accounting Principles (GAAP) as promulgated by the Governmental Accounting Standards Board (GASB). This report consists of management's representations concerning the finances of the district. Consequently, management assumes full responsibility for the accuracy and the completeness of all of the information presented in this report. To provide a reasonable basis for making these representations, management of the district has established a comprehensive internal control framework that is designed both to protect the district's assets from loss, theft, or misuse, and to compile sufficient and reliable information for the preparation of the district's financial statements in conformity with GAAP. Because the cost of internal controls should not outweigh their benefits, the district's comprehensive framework of internal controls has been designed to provide reasonable rather than absolute assurance that the financial statements will be free from material misstatement. As management, we assert that, to the best of our knowledge and belief, this financial report is complete and reliable in all material respects.

The district's financial statements have been audited by Badawi & Associates, a public accounting firm licensed and qualified to perform audits of local governments within the State of California. The purpose of the independent audit was to provide reasonable assurance that the financial statements of the district for the fiscal years ended June 30, 2017 and June 30, 2016 are free of material misstatement. The independent audit involved examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements; assessing the accounting principles used and significant estimates made by management; and evaluating the overall financial statement presentation. The audit included obtaining an understanding of

the entity and its environment, including internal control, sufficient to assess the risks of material misstatement of the financial statements and to design the nature, timing, and extent of further audit procedures.

The independent auditor concluded, based upon the audit, that there was a reasonable basis for rendering an unqualified opinion that the district's financial statements for the fiscal years ended June 30, 2017 and June 30, 2016, are fairly presented in conformity with GAAP. The independent auditor's report is presented as the first component of the financial section of this report.

GAAP requires that management provide a narrative introduction, overview, and analysis to accompany the basic financial statements in the form of Management's Discussion and Analysis (MD&A). This letter of transmittal is designed to complement the MD&A and should be read in conjunction with it. The district's MD&A can be found immediately following the report of the independent auditor.



### THE REPORTING ENTITY

On April 25, 1912, the Marin Municipal Water District (MMWD) received its charter as the first municipal water district in California. Before that, water in central and southern Marin was provided by a number of small, private companies, many of them subsidiaries of real estate developers. To ensure a reliable water supply, the citizens of Marin came together to create a publicly owned and managed water system. Over the years, our customer base has expanded through the acquisition of 26 small, private water companies. Today, MMWD provides high-quality drinking water to 190,300 people in a 147-square-mile area of south and central Marin County that includes ten towns and cities as well as unincorporated areas, located immediately north of the Golden Gate Bridge and the City of San Francisco.

The district is responsible for the stewardship of more than 21,600 acres of watershed land on Mt. Tamalpais and in west Marin. Seventy-five percent of the district's water supply comes from the protected watershed on Mt. Tamalpais and hills of west Marin. The Mt. Tamalpais Watershed is a unique natural resource providing prime recreational and open space for the district's surrounding communities. Over 1.5 million visitors use the 150 miles of watershed roads and trails per year. Caring for nature, managing visitors, and involving the public in

watershed stewardship are the central tasks of district rangers, natural resource specialists, and watershed maintenance staff. Watershed responsibilities include protecting resources, managing fire risks, assisting visitors, monitoring plants and animal populations, restoring natural habitats, and maintaining access roads and trails.

As an independent special district, MMWD operates as a separate local government agency that has no reporting responsibilities to either Marin cities or Marin County. Our five-member Board of Directors governs MMWD, with each director elected to represent one of five geographic areas. Directors serve overlapping four-year terms. The board, in turn, elects one of its members to serve as board president each year. The board appoints the general manager, treasurer, board secretary, and legal counsel, each of whom serves at the pleasure of the board. The general manager is the chief executive and is responsible for the district's operations and to administer the programs in accordance with the policies.

### WATER SYSTEM & TREATMENT FACILITIES

With the annual water production currently averaging 25,428 acre-feet over the last five fiscal years, MMWD maintains 887 miles of pipeline for potable water and 24 miles of pipeline for recycled water, four treatment plants including one plant for recycled water, seven reservoirs with a storage capacity of 79,566 acre-feet (one acre-foot is equal to 325,851 gallons, enough water to cover one acre to a depth of one foot), total 29,927 million gallons, 125 storage tanks, 94 pumping stations, and over 61,800 service connections. Five of the seven district reservoirs (Alpine, Bon Tempe, Kent, Lagunitas, and Phoenix Lake) are located on the north slope of Mt. Tamalpais. The other two (Nicasio and Soulajule) are outside the district's service area in western Marin County.

- Alpine Lake was built in 1919 and has an arched concrete dam. The dam was raised in 1923 and 1941 to its present height and a total storage capacity of 8,891 acre-feet.
- Bon Tempe Lake has an earth fill dam and was built in 1948 with a capacity of 4,017 acre-feet.
- Kent Lake has an earth fill dam and was built in 1953. The structure was enlarged in 1982 to accommodate a total capacity of 32,895 acre-feet.
- Lake Lagunitas, the oldest facility, has an earth fill dam built in 1872. Lake Lagunitas still maintains its original capacity of 350 acre-feet.
- Phoenix Lake, has an earth fill dam, was constructed in 1905, and was significantly modified in 1968 and 1985. The last modification reduced the lake's capacity to 411 acre-feet. It now serves primarily as a scenic resource for the community and is used as a water supply source only in very dry years.
- Nicasio Reservoir has an earth fill dam and was built in 1960, with a capacity of 22,340 acre-feet.
- Soulajule Reservoir is impounded by an earth fill dam built in 1979 with a capacity of 10,572 acre-feet.



district operates three water treatment facilities: San Geronimo Treatment Plant, Bon Tempe Treatment Plant, and Ignacio Pump Station, where the quality of potable water purchased from the Sonoma County Water Agency (SCWA) is adjusted to match that of the water in the rest of the district's system, and one water recycling facility, Las Gallinas Valley Water Recycling Plant. San Geronimo and Bon Tempe Plants, with 35 million gallons per day (mgd) and 20 mgd maximum capacity, respectively, treat water originating from the district reservoirs. Ignacio Pump Station, with 16 mgd maximum capacity, performs chemical treatment in a polishing operation on water received from SCWA via the North Marin Intertie Pipeline. Las Gallinas Reclamation Plant, with two

mgd current maximum capacity, performs tertiary treatment of wastewater effluent and distributes water used mainly for irrigation to more than 350 service connections through more than 24 miles of pipeline. On April 1, 2017, the District entered into an agreement with the Las Gallinas Valley Sanitary District (LGVSD) to decommission the District's Las Gallinas Reclamation Plant and pay 62.5% of the total construction cost of the Recycling Water Treatment Facility (RWTF) that LGVSD is constructing, as Buy-In Costs of recycled water up to 1.87 mgd for the next 30 years. The construction of the new RWTF is expected to be completed in 2019.

### **WATER SUPPLY**

Historically, the district's water supply comes primarily from rainfall runoff captured on the north slope of Mt. Tamalpais in the westerly slopes of the coastal range. District facilities, constructed in stages over the last 100 years, divert approximately two-thirds of the flow of

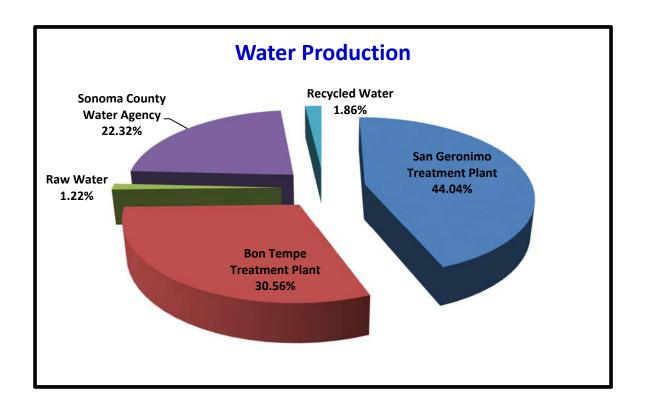
Lagunitas Creek above Kent Lake and more than one-third of the flow of Nicasio Creek to developed areas of eastern Marin. The district's watershed drainage system has four creek units: Lagunitas Creek above Kent Lake, Nicasio Creek at Nicasio Dam, Ross Creek above Phoenix Lake, and Walker Creek above Soulajule Reservoir. The district and its predecessor agencies have maintained rainfall records for a period over 130 years. Average annual



precipitation varies across the drainage basins above the reservoirs from about 60 inches above Kent Lake to 28 inches on Walker Creek. Average annual net runoff (total runoff less losses) on the district's watershed lands is more than 75,000 acre-feet. However, year-to-year net runoff figures vary significantly from a high net runoff in 1982/83 of approximately 213,000 acre-feet to a low of approximately 3,000 acre-feet in 1976/77. Today, about 75% of the potable water used by district customers comes from the local reservoir system.

The district has considerable stewardship responsibility for the aquatic species that reside in the streams below its reservoirs. In particular, the district must release water from its reservoirs to help sustain downstream fisheries. To meet the terms included in the district's water rights, an average of about 11,000 acre-feet per year is released for that purpose.

In addition to the above described local water sources, since 1976 the district has contracted for imported delivery from Sonoma County Water Agency (SCWA). The contract with SCWA allows the district to take delivery of up to 14,300 acre-feet of water per year. During the fiscal year 2017, the district produced 23,737 acre-feet of water for its customers, including 5,299 acre-feet of water imported from SCWA.



### **ECONOMIC CONDITION AND OUTLOOK**

### **Local Economy**

The district is located in affluent Marin County with a diversified economic base, which includes high-tech, financial, service-based, entertainment and industrial businesses. The local economy continues to be in an economic recovery after signs of stabilization appeared in 2011. In June 2017, the county's unemployment rate of 3.1%, which is consistent from 3.2% in June 2016, and continues to be lower than the State's rate of 4.9% and the national rate of 4.4%. Marin County's per capita income in 2016 was \$115,952 higher than the national per capita income of \$49,246 in 2016. Median single family home prices in Marin County



now surpassed \$1 million mark, mainly due to better economic conditions throughout the Bay Area in general. Median home prices within Marin County rose 4.3% to \$975,000 in 2016 from \$935,000 in 2015.

### **Factors Affecting the District's Financial Condition**

The district's revenues are dependent upon the demand for water sales, which can be affected by weather, economy, population factors, more stringent drinking water regulations, or problems with the water supply. As of June 2017, the District's reservoir levels were at 94.61% of capacity due to continued water conservation by District customers and unusual rainfall events. Despite the strong local economy and above-average water supply, the water demand has not increased since the California statewide four-year drought that ended during the fiscal year 2016. The state conservation standard of a 20% reduction, which started in April 2015, remained in effect through October 2016. Water production for the fiscal year ended June 30, 2017, was 23,737 acre-feet, 2.1% increase from the previous fiscal year of 23,248 acre-feet. For fiscal year ended June 30, 2016, the District's water sales increased by \$6.2 million or 11.0% to \$62.4 million from \$56.2 million in the prior year. This is mainly due to the rate increase that went into effect on May 1, 2016. It is not expected to see an increase in water demand any time soon as customers have not changed their water conservation routine. In order to address the anticipated flat water demand, on May 16, 2017, the Board of Directors approved a two year water rate increases effective July 1, 2017 and on July 1, 2019.

The debt coverage ratio for the fiscal year ended June 30, 2017, before a transfer to the Rate Stabilization Fund was 1.86x. MMWD's board approved on October 17, 2017, the transfer of \$2.3 million to the Rate Stabilization Fund and the debt coverage ratio for the year ended June

30, 2017 is 1.51x. After the transfer of \$2.3 million, the Rate Stabilization Fund balance is \$8.0 million as of June 30, 2017.

### **Long-Term Financial Planning**

Consistent with Government Finance Officers Association (GFOA) recommendations, MMWD adopted a five-year strategic plan in 2014 which is how MMWD will respond to current challenges and make the best of future opportunities for the benefit of our customers. The plan confirms our mission and goals as a public agency dedicated to high quality water delivery and service. It establishes approaches for the preservation of our precious resources for future generations utilizing the principles of sustainability and prudent fiscal practices. It also outlines the specific goals, strategies, and objectives the District will pursue to move us from where we are to where we want to be, and establishes a process to measure our progress. Management of the District also is in the process of developing long term financial plan to fund the future capital projects.

### **Vision Statement**

MMWD will be a valued water service provider supporting the high quality of life in Marin County.

### **Mission Statement**

MMWD will manage our natural resources in a sustainable manner and provide our customers with reliable, high quality water at a reasonable price.

### **Values**

MMWD will embody the following core values in the setting and implementation of its policies and practices.

- Environmental stewardship & sustainability
- Integrity and ethics
- Open and responsive communications
- Diversity
- Healthy work environment
- Cooperation
- Fairness, dignity, and respect
- Continuous improvement through initiative, leadership, personal development, training
- Culture of excellence and innovation

• Responsible financial management

### Goals

Water Supply Resiliency – We will maintain a level of reliability that supports MMWD's customers' needs, our community's quality of life, and the local economy.

Financial Stewardship - We will prudently manage the public resources entrusted to us.

Communications - We will partner with our community, customers, and staff to understand and reflect their interests and clearly articulate the programs and policies of Marin Municipal Water District.

Environmental Stewardship - We will serve the community and manage the environmental assets entrusted to us for the benefit of present and future generations.

Workforce - We will maintain a diverse, highly-qualified and trained, motivated, and productive workforce to achieve MMWD's goals.

### **FINANCIAL POLICIES**

### **Budgetary Controls**

The district's budget is balanced when operating revenues are equal to or greater than operating expenditures including debt service but excluding depreciation and amortization (i.e., budgeted expenditures shall not exceed budgeted revenues).

The district-wide funds management system provides budgetary controls that monitor spending within budgeted amounts. Budgetary controls function differently for operating and capital budget expenditures. For the operating budget, each department is controlled within an expenditure category such as materials, supplies, freight and utilities, repairs, and maintenance, for example. A department cannot exceed their authorized operating budget within an expenditure category or the total department budget for a fiscal year. Capital project spending is controlled based on the funding source. There may be more than one capital project assigned to a funding source.

Reallocation of the operating budget for a department among its line item expenses allows the departments to have financial flexibility within the funds management system. Budget adjustments to a departmental budget are reallocations of funds between line item expenses and between fund centers. Approval from the affected department(s), applicable division manager, and the treasurer are required for all departmental budget adjustments. The general manager's approval is required for the reallocation of funds between the operating and capital

budgets and between departments. Overall increases to the operating or capital budgets require approval from the Board of Directors.

### Investments

Annually, the board adopts an investment policy that is in compliance with the California Government Code 53600 et eq. The investment of funds is delegated by the board to the district's Administrative Services Manager as the treasurer who assumes full responsibility for the vestment transactions. The objectives of the investment policy are safety, liquidity, yield, and diversity. The district's investments are in compliance with the adopted investment policy. See Note 2 of the finance statements for detailed investment information.

### **Rate Stabilization Fund**

The Installment Sale Agreement from the 2012 Revenue Bond issue allowed the creation of a Rate Stabilization Fund. The district may deposit into the fund gross revenue from one year, which can then be withdrawn and added to the gross revenues in calculating the debt ratio for a future year. The funds may also be used by the district for any other lawful purpose. A deposit of gross revenue to or a withdrawal from the Rate Stabilization Fund may be made within 180 days after the fiscal year end. Accordingly, the district revised its Policy No. 46 – Reserve Policy on November 21, 2013, to establish a Rate Stabilization Fund.

Per the bond covenants for the district's existing debt, the district is required to meet an annual debt service ratio of 1.25x annual debt service. In order to meet the required debt service ratio of 1.25x for the fiscal year ended June 30, 2016, the board approved a withdrawal of \$0.2 million from the Rate Stabilization Fund on November 1, 2016. On October 17, 2017, the board approved a transfer of \$2.3 million to the Rate Stabilization Fund for the fiscal year ended June 30, 2017. After the transfer, the Rate Stabilization Fund balance is \$8.0 million, and the debt service ratio for the fiscal year ended June 30, 2017 is 1.51x.

### **Debt Management**

On June 20, 2017, the Board adopted District's Debt Management Policy to ensure that the District maintains a sound debt position while protecting its credit quality, as well as ensuring compliance with California Government Code Section 8855(i) in accordance with SB 1029.

The District issues debt to raise funds for capital improvements either through long-term or short-term borrowing, whichever is most cost effective and beneficial to the District.

The District's total outstanding debt may not exceed the amount of four times total annual operating expenses to limit the magnitude of fixed expenses attributable to debt. In addition, the District shall maintain strict compliance with covenants regarding coverage of annual debt

service by net revenues embodied in the terms of debt instruments with a goal to achieve an average debt service coverage ratio of 150%, and to support strong bond credit ratings. Traditionally, the District has benefited from lower interest costs due to strong ratings and shall take any necessary steps to maintain favorable ratings, with a goal of at least AA+. Ratings may be obtained from Moody's, S&P, Fitch, or other nationally recognized rating agencies.

The District will review debt issuance in light of the balance between funding capital improvements from current revenue and from long-term debt and the impact each debt financing has relative to intergenerational benefits.

The Board of Directors or its designee shall be responsible for determining the appropriate way to offer any securities to investors and the most effective method of sale will be decided on a case by case basis. Factors to be considered when determining the final maturity of debt include: the average life of the assets being financed, relative level of interest rates and the year-to-year differential in interest rates. However, the final maturity of the debt should be no longer than 40 years. The District's long-term debt may include serial and term bonds. The District may utilize a senior/subordinate lien structure. The choice of lien will be determined based on such factors as overall cost of debt, impact on debt service, impact on water rates, marketing considerations and previous issuance bond documents.

To preserve flexibility and refinancing opportunities, the District debt will generally be issued with call provisions which enable the District to retire the debt earlier or enable the refunding of the debt prior to maturity. The District may consider calls that are shorter than traditionally offered in the market and/or non-call debt when warranted by market conditions and opportunities. For each transaction, the District will evaluate the efficiency of call provisions alternatives.

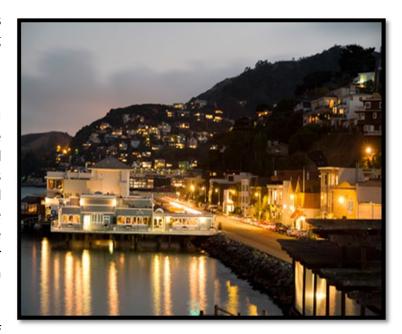
Debt may include par, discount, premium and capital appreciation bonds. Discount, premium, and capital appreciation bonds must be demonstrated to be advantageous relative to par bond structures.

The outstanding revenue bonds have a first lien on net revenues. Net revenues are all enterprise revenues after deducting all maintenance and operation costs, plus connection charges after all costs of connections are deducted.

At the July 28, 2016, Finance Committee staff was directed to pursue the refunding of the Marin Municipal Water District Financing Authority, Series 2010 (2010 Bonds) as interest rates were historically low and cash flow savings of approximately \$4.5 million were projected at this time on the refunding. The 2016 Bonds were issued in an amount of \$31,380,000. The debt service structure included a wrapped debt service structure which deferred principal payments and reduced annual debt service up to \$1.1 million through 2030. The rating on 2016 Bond Issue was 'AA+' by S&P and 'AA' by Fitch. S&P's rating of 'AA+' is an upgrade from 'AA' based on

the District's general creditworthiness as reflected in the District's extremely strong enterprise risk profile and very strong financial risk profile.

The District has covenanted in the 2016 Bond Official Statement to maintain the Rate Stabilization Fund which was established through the 2012 Bond Issue. The fund allows the deposit of gross revenues from one fiscal year which can then be applied to a future fiscal year to meet the 1.25 debt coverage ratio. The gross revenues from a fiscal year much be deposited in the rate stabilization fund within 180 days after the fiscal year end.



At June 20, 2017 Board meeting, the Board of

Directors authorized the issuance and sale of water revenue bonds in the amount of \$36,120,000 to assist the District in the financing of capital projects for the next two fiscal years ended June 30, 2018 and June 30, 2019. The 2017 Revenue Bond issue is closed on August 1, 2017 and the issue is subordinate to the 2012 and 2016 Bonds.

### **Budget**

The district adopts biennial budgets and employs long-term planning as the framework for its fiscal decisions. The district makes decisions on the efficient use of its resources. The financial plan and biennial budget includes the operating and capital programs, and sets levels of related operating, capital, and debt service expenditures that may be made during the budget period.

The budget is developed to reflect the costs necessary to provide customers with safe and reliable water service over the long term while keeping rate increases as low as possible. The budget not only allocates resources but is also used to develop rates and charges that provide adequate revenues to meet the district's needs and encourages the efficient use of water.

Decisions on allocating resources and addressing budget needs do not end when the board adopts the budget. Throughout the year, departments are responsible for implementing the budget and monitoring budget performance, responding to unforeseen or emergency circumstances, and participating in long-range financial planning.

The adopted bi-annual budget for fiscal years 2017/18 and 2018/2019 on June 20, 2017 that supports the mission, value, goals, and objectives of the district's strategic plan. The total budget for 2017/18 is \$105.82 million, with an operating budget of \$71.45 million and capital improvement program budget of \$34.37 million.

### **MAJOR INITIATIVES**

On March 7, 2017, the Board authorized issuance of the notification of Prop. 218, and on March 24, 2017, the Prop. 218 notices were mailed to property owners and ratepayers notifying them of the proposed rate increases to water service rates, fees and charges. The rate increases result in overall annual 7% increases in revenue for the District. The new rate increases were based on the five year cost of service analysis for the period from fiscal years 2017/18 – 2021/22 which includes a multi-year financial forecast, a projection of revenue requirements and rate review and analysis. The rate review and analysis included modifications to the current rates to improve the District's revenue and financial stability and begin a "pay as you go" funding for the District's capital program.

Over the past 20 years, the District has primarily used bond funding for building capital projects with no specific annual rate revenue for capital projects. Generating revenue through rates to pay a portion upfront of the annual capital infrastructure costs is fiscally responsible water management practice and is generally known as PAYGO funding. Prudent fiscal policy for accomplishing capital improvements is to maintain a roughly 50/50 split between bond funding and PAYGO, which ensures a) limited interest payments, b) a higher debt coverage ratio, and c) generational equity – the fair division of payment responsibility between current ratepayers (PAYGO) and future ratepayers (bond funding).

On June 20, 2017, the Board approved two year rate increases effective July 1, 2017 and July 2019, skipping one year before the second rate increase. Anticipated District revenues from the rate increases are projected to increase by \$4.9 million in FY 2017/18 and \$5.2 million in FY 2019/20, an average of approximately 7% each year. This additional revenue is the primary source of PAYGO funding of \$6 million in FY 2017/18 and \$5 million in FY 2019/20. This PAYGO approach enables the District to invest \$75.5 million in infrastructure improvements over the next 18 years, including \$9 million in water treatment plant upgrades, \$21 million in pipeline replacements, and \$5 million for storage tank replacements.

The Capital Improvement Program (CIP) includes both district capital and fire flow projects. The budget is based on the 10-year capital improvement plan developed by the Engineering and Environmental Services Division and incorporates staff requests for upgrading or replacing water system and watershed facilities and information systems software and equipment. The 2016/17 CIP spending was approximately \$22.87 million, an increase of 19% from the 2015/16 CIP expense of \$19.24 million. The district's capital projects, excluding fire flow and reimbursable projects, was funded from the 2012 Revenue Bond proceeds in the amount of \$12.24 million, and the remaining \$10.63 million was funded from the capital reserve fund.

 Pipeline Replacement Program: Projects in this capital program provide for replacement of worn and deteriorated transmission and distribution system piping. The district maintains records of all leaks and leak repair. Staff utilizes the district's GIS (Geographic

Information System) identify pipe segments with significant leak rate (generally ≥ 1 leak/year/1,000 ft. pipe). The segments identified through this process are added to the pipeline replacement (leak) list. Pipeline replacements are prioritized primarily based on leak rate and risk related to damages to the environment or property in the event of a main break. Special consideration



given to pipelines in close proximity to salmonid bearing streams. The pipeline spending including Fire Flow Improvement Program was approximately \$10.90 million, which replaced about 7.7 miles of pipelines.

- Treatment Plants Upgrade Program: Capital projects at the treatment plants address three main functional areas; (1) Structure, (2) Primary treatment unit processes, and (3) Secondary unit processes. The capital work is guided by a Treatment Plant Master Plan that started in 2013 to provide a roadmap for replacement of these critical facilities. In November 2016, a major construction project started at San Geronimo Treatment Plant, to strengthen the water filtration system to withstand a major seismic event as well as provide new underdrains and replace the filter surface wash with an air scour system to improve backwashing efficiency. This project is scheduled to be completed in December 2017. The District spent approximately \$5.69 million during FY2017 for this program.
- Cathodic Protection Program: The District currently has 6,691 corrosion test stations. The corrosion test stations protect pipelines, storage tanks, and four treatment facilities. Coating and linings are an integral part of corrosion control as they provide a barrier between the structure and a corrosive environment. Under the Cathodic Protection Program, the District ensures that a) the corrosion test station is improved and rehabilitated to maintain the operation of cathodic protection system, b) failed flange insulating kits are replaced and any contacts with foreign structures are cleared, c) rectifier anodes (ground bed) are replaced to maintain the protective current to the pipeline or structure, and d) the District's 107 metallic storage tanks and 10 hydropneumatic pressure tanks are maintained by applying protective interior coating and linings to protect from corrosive environments. During FY2017, the District replaced approximately 150 anodes, 10 flange insulating kits, and two rectifier ground beds, and recoated one tank. Total spending for this program during FY2017 was approximately \$0.88 million.

• Storage Tanks Replacement and Improvement Program: MMWD has 138 tanks storing the daily water needs of the customers. They contain approximately 80 million gallons of water. These tanks are of vastly different ages and a variety of materials (redwood, welded steel, bolted steel, riveted steel, concrete), all requiring different maintenance and capital investment. Over the past 10 years, the district has invested approximately \$21 million replacing deficient redwood tanks. During the FY2017, two redwood tank replacement projects were completed with the total spending of \$1.26 million.

### **AWARDS AND ACKNOWLEDGEMENTS**

We are pleased that the Government Finance Officers Association of the United States and Canada (GFOA) awarded a Certificate of Achievement for Excellence in Financial Reporting to the district for its CAFR (Comprehensive Annual Financial Report) for the fiscal year ended June 30, 2016. In order to be awarded a Certificate of Achievement, a government must publish an easily readable and efficiently organized CAFR. This report must satisfy both generally accepted accounting principles and applicable legal requirements.

A Certificate of Achievement is valid for a period of one year only. We believe that our current comprehensive annual financial report continues to meet the Certificate of Achievement Program's requirements and we are submitting it to the GFOA to determine its eligibility for another certificate.

The preparation of this CAFR has been accomplished through the dedicated and professional team efforts of the staff of the Finance Department along with the district's other departments, and guidance from the audit firm of Badawi and Associates, LLP. We also would like to recognize the commitment of the Board of Directors for their continued support and providing policy direction in pursuit of excellence in all realms of professional endeavors.

Respectfully submitted,

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Krishna Kumar

General Manager

Charles M. Duggan Jr.

Charles Duggan, Jr.

Administrative Services Division Manager/

Treasurer

### **BOARD COMMITTEES AND OTHER ASSIGNMENTS FOR 2017**

STANDING BOARD COMMITTEES STAFF LIAISON

<u>DISTRICT OPERATIONS</u> Mike Ban

Larry Russell, Chair

Armando Quintero, Vice-Chair

<u>WATERSHED</u> Crystal Yezman

Larry Bragman, Chair

Armando Quintero, Vice-Chair

<u>FINANCE</u> Charlie Duggan

Cynthia Koehler, Chair Jack Gibson, Vice-Chair

<u>COMMUNICATIONS</u> Lon Peterson

Cynthia Koehler, Chair Jack Gibson, Vice Chair

AD HOC BOARD COMMITTEES

Conservation Action Lon Peterson

Cynthia Koehler, Member Larry Russell, Member

<u>Compensation</u> Krishna Kumar

Larry Russell, Chair Jack Gibson, Vice Chair

Russian River Krishna Kumar

Jack Gibson

Larry Russell (Alternate)

DROUGHT RESILIENCY Krishna Kumar

Jack Gibson, Chair

Larry Russell, Vice Chair

OTHER ASSIGNMENTS

Tamalpais Lands Collaborative Executive Committee Krishna Kumar

Armando Quintero

Jack Gibson

### OTHER ASSIGNMENTS (con't)

### **STAFF LIAISON**

<u>Technical Advisory Committee - Lagunitas Creek</u> Gregory Andrew

Larry Bragman

Cynthia Koehler, Alternate

North Bay Watershed Association Krishna Kumar

Jack Gibson

Larry Russell, Alternate

<u>Tomales Bay Watershed Council</u> Krishna Kumar

Armando Quintero

Sonoma County Water Agency,

Water Advisory Committee (WAC) Krishna Kumar

Jack Gibson

Larry Russell, Alternate

North Bay Water Reuse Authority Krishna Kumar

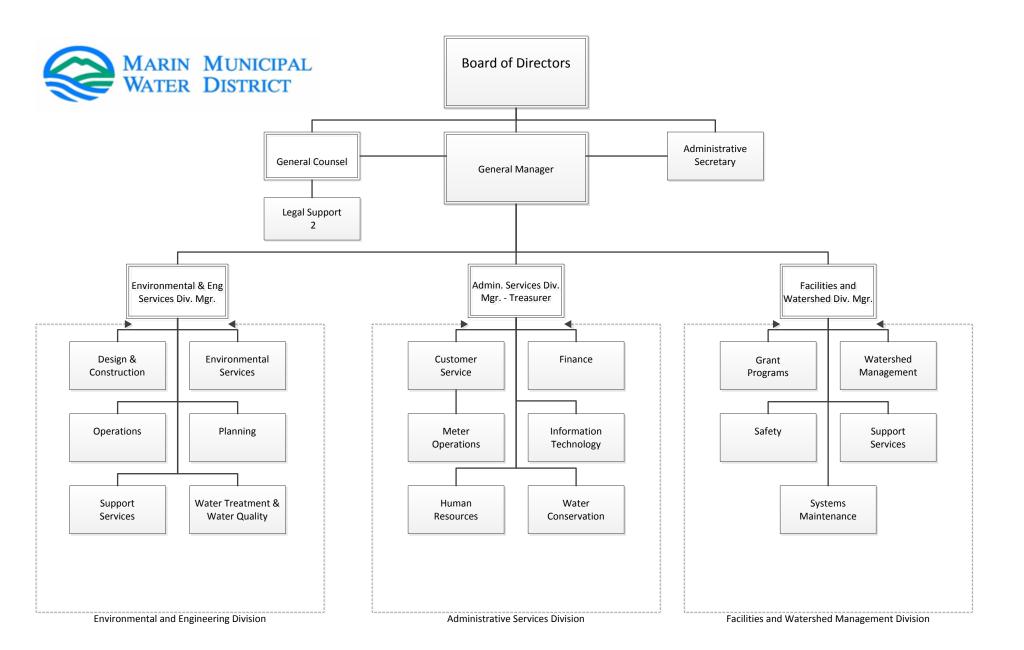
Jack Gibson Larry Russell

Las Gallinas Recycled Water Ad Hoc Krishna Kumar

Jack Gibson Larry Russell

ACWA Federal Affairs Committee Krishna Kumar

Cynthia Koehler





### Government Finance Officers Association

## Certificate of Achievement for Excellence in Financial Reporting

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### Marin Municipal Water District California

For its Comprehensive Annual Financial Report for the Fiscal Year Ended

June 30, 2016

Executive Director/CEO

## FINANCIAL SECTION







### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of the Marin Municipal Water District Corte Madera, California

### **Report on the Financial Statements**

We have audited the accompanying financial statements of the enterprise fund and the agency fund information of Marin Municipal Water District (District) as of and for the years ended June 30, 2017 and June 30, 2016, and the related notes to the financial statements, which collectively comprise the District's basic financial statements as listed in the table of contents.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

To the Board of Directors of the Marin Municipal Water District Corte Madera, California Page Two

### **Opinions**

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the the enterprise fund and the agency fund information of the District, as of June 30, 2017 and June 30, 2016, and the respective changes in financial position and, where applicable, cash flows thereof for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis, defined benefit pension plan, and schedule of funding progress for OPEB plans on pages 5 to 11 and pages 57 to 59 to be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

### Other Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the District's basic financial statements. The Introductory section, Statement of Changes in Fiduciary Assets and Liabilities, and Statistical section are presented for purposes of additional analysis and are not a required part of the basic financial statements.

The statements of changes in fiduciary assets and liabilities are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the statements of changes in fiduciary assets and liabilities are fairly stated, in all material respects, in relation to the basic financial statements as a whole.

To the Board of Directors of the Marin Municipal Water District Corte Madera, California Page Three

The Introductory section and Statistical section have not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on them.

Badawi & Associates

Certified Public Accountants

Oakland, California

December 28, 2017

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As management of the Marin Municipal Water District (MMWD), we offer readers of MMWD's financial statements this narrative overview and analysis of the financial statements of MMWD for the fiscal year ended June 30, 2017. We encourage readers to consider the information presented here in conjunction with the transmittal letter in the Introductory Section and with the basic financial statements and related notes, which follows this section.

### Overview of the Financial Statements

MMWD's financial section consists of the following three parts: Management's Discussion and Analysis, Basic Financial Statements and Other Required Supplementary Information. This management's discussion and analysis is intended to serve as an introduction to the MMWD's basic financial statements. The financial statements include notes which explain in detail some of the information included in the financial statements.

### **Basic Financial Statements**

The financial statements of the District report information utilizing the full accrual basis of accounting. The District's operations are accounted for as a single proprietary enterprise fund conforming to Generally Accepted Accounting Principles in the United States. The Statement of Net Position include information on the District's assets, deferred outflows of resources, liabilities, deferred inflows of resources, and net position and provide information about the nature and amounts of investments in resources (assets) and the obligations to District creditors (liabilities). The Statement of Revenues, Expenses and Changes in Net Position identify the District's revenues, expenses, and capital contributions for the fiscal years ended June 30, 2017 and 2016. This statement provides information on the District's operations over the past two fiscal years and can be used to determine whether the District has recovered all of its actual and projected costs through user fees and other charges. The third financial statement is the Statements of Cash Flows. This statement provides information on the District's cash receipts, cash payments and changes in cash resulting from operations, investments and financing activities. From the Statements of Cash Flows, the reader can obtain comparative information on the sources and uses of cash and the changes in the cash and cash equivalents balance for each of the last two fiscal years.

### **Notes to the Financial Statements**

The notes provide additional information that is essential to a full understanding of the data provided in the financial statements. The notes to the financial statements can be found beginning on page 23 of this report.

### Other Information

In addition to the basic financial statements and accompanying notes, this report also presents certain supplementary and statistical information. Supplementary and statistical information can be found beginning on page 61 of this report.

### Financial Highlights for Fiscal Year Ended June 30, 2017

- ➤ The District's net position increased by \$2.33 million or 0.96% from \$243.1 million to \$245.4 million because of a combination of increased revenues from water sales and watershed management fees.
- ➤ Operating revenues increased by \$8.41 million or 14.0% from \$60.1 million to \$68.5 million due to increases in water revenue and watershed management fee. However, water revenue increase is rather due to rate increases on January 1, 2016 and May 1, 2016. Water demand stayed relatively flat from prior year.
- ➤ Operating expenses increased by \$5.1 million or 7.8% from \$65.1 million to \$70.2 million mainly due to increases in water system operation cost, water treatment cost and general administrative costs.
- ➤ The District refunded 2010 Revenue Bond Series on November 30, 2016 to take an advantage of a lower interest rate that resulted in a present value saving of \$0.8 million. 2016 Water Revenue Refunding Bonds' Par Amount is \$31,380,000 and the first debt service in the amount of \$868,602.01 was paid on July 1, 2017.
- ➤ Capital assets, net of accumulated depreciation, at June 30, 2017 increased by \$20.2 million or 5.3% as compared to June 30, 2016 primarily due to increased activities in pipeline replacement and new water right to recycled water in the amount of \$6.3 million was added.
- ➤ On October 17, 2017, the District's Board approved a transfer of \$2.3 million from unrestricted/undesignated operating reserve to the Rate Stabilization Fund for June 30, 2017. The Installment Sale Agreement from the 2012 Revenue Bond issue authorized the creation of a Rate Stabilization Fund. The fund allows the District to set aside gross revenue from one year which can then be used in the calculation to meet the District's annual debt service ratio of 1.25x annual debt service in any future year. A deposit of gross revenue in the Rate Stabilization Fund must be made within 180 days after the fiscal year-end.
- As of June 30, 2017, unrestricted cash balance and designated reserves were \$36.2 million, a decrease of \$1.50 million over the prior fiscal year. Designated reserves include a Rate Stabilization Fund of \$8.0 million.

### Financial Analysis of the District

The Statements of Net Position in page **15-16** and the Statement of Revenues, Expenses and Changes in Net Position in page **17** provide an indication of the District's financial position and also indicate whether the financial condition of the District improved during the last fiscal year. The District's net position reflects the difference between assets, deferred outflows of resources, liabilities, and deferred inflows of resources. An increase in net position over time typically indicates an improvement in financial condition.

A summary of the District's Statement of Net Position is presented in Table 1.

### Marin Municipal Water District Management's Discussion and Analysis For the Years Ended June 30, 2017 and 2016

| Table 1        |                 |
|----------------|-----------------|
| <b>Summary</b> | of Net Position |

| Summary of Net 1 0sit                               | 1011 |                             |    |                |    |              |         |    |              |    |              |         |
|---|------|-----------------------------|----|----------------|----|--------------|---------|----|--------------|----|--------------|---------|
|   |      | 2017                        |    | 2016           |    | (Decrease)   | Change  |    | 2015         |    | (Decrease)   | Change  |
| Assets:   |      |                             |    |                |    |              | _       | -  | _            |    |              | _       |
| Current assets                                      | \$   | 35,189,634                  | \$ | 32,176,639     | \$ | 3,012,995    | 9.36%   | \$ | 31,000,054   | \$ | 1,176,585    | 3.80%   |
| Non-current assets                                  |      | 28,271,122                  |    | 44,317,336     |    | (16,046,214) | -36.21% |    | 58,621,138   |    | (14,303,802) | -24.40% |
| Capital assets, net                                 |      | 403,743,858                 |    | 383,536,225    |    | 20,207,633   | 5.27%   |    | 372,717,620  |    | 10,818,605   | 2.90%   |
| Total assets  |      | 467,204,614                 |    | 460,030,200    |    | 7,174,414    | 1.56%   |    | 462,338,812  |    | (2,308,612)  | -0.50%  |
| Deferred outflows of resources:                     |      | 18,531,897                  |    | 8,832,986      |    | 9,698,911    | 109.80% |    | 7,182,872    |    | 1,650,114    | 22.97%  |
| Total assets and deferred outflows of resources     |      | 485,736,511                 |    | 468,863,186    |    | 16,873,325   | 3.60%   |    | 469,521,684  |    | (658,498)    | -0.14%  |
| Liabilities:  |      |                             |    |                |    |              |         |    |              |    |              |         |
| Current liabilities                                 |      | 16,472,017                  |    | 18,687,381     |    | (2,215,364)  | -11.85% |    | 18,335,354   |    | 352,027      | 1.92%   |
| Non-current liabilities                             |      | 222,455,569                 |    | 203,220,737    |    | 19,234,832   | 9.46%   |    | 197,343,905  |    | 5,876,832    | 2.98%   |
| Total liabilities                                   |      | 238,927,586                 |    | 221,908,118    |    | 17,019,468   | 7.67%   |    | 215,679,259  |    | 6,228,859    | 2.89%   |
| Deferred inflow of resources:                       |      | 1,423,620                   |    | 3,896,468      |    | (2,472,848)  | -63.46% |    | 10,156,785   |    | (6,260,317)  | -61.64% |
| Total liabilities and deferred inflows of resources |      | 240,351,206                 |    | 225,804,586    |    | 14,546,620   | 6.44%   |    | 225,836,044  |    | (31,458)     | -0.01%  |
| Net position:                                       |      |                             |    |                |    |              |         |    |              |    |              |         |
| Net Investment in capital                           |      | <b>97</b> 4 99 <b>9</b> 972 |    | 0 (F F0 F F (0 |    | E 0.4E 00.4  | 2 04 04 |    | 0.00 000 401 |    | 4.054.050    | 0.706/  |
| assets  |      | 271,082,963                 |    | 265,735,569    |    | 5,347,394    | 2.01%   |    | 263,879,191  |    | 1,856,378    | 0.70%   |
| Restricted  |      | 426,571                     |    | 656,839        |    | (230,268)    | -35.06% |    | 1,939,529    |    | (1,282,690)  | -66.13% |
| Unrestricted  | ф.   | (26,124,229)                | ф. | (23,333,804)   | ф  | (2,790,425)  | 11.96%  | ¢. | (22,133,080) | ¢  | (1,200,724)  | 5.43%   |
| Total net position                                  | \$   | 245,385,305                 | \$ | 243,058,604    | \$ | 2,326,701    | 0.96%   | \$ | 243,685,640  | \$ | (627,036)    | -0.26%  |

As the table above indicates, total assets increased by \$7.17 million from \$460.03 million to \$467.20 million during the fiscal year ended June 30, 2017. This increase is mainly due to \$20.21 million increase in net capital assets because of increased activities in pipeline replacement and an acquisition of recycled water right in the amount of \$6.35 million. The increase in net capital asset was offset by \$16.05 million decrease in non-current assets due to a full withdrawal of \$12.24 million from the 2012 Water Revenue Bond proceeds to fund the District's capital projects and a decrease in customer deposits.

Deferred outflows of resources is the amount of the unamortized deferred charge on debt refunding and the effect of the GASB Statement No. 68 that defers the CalPERS (California Public Employees' Retirement System) pension contributions after the measurement date until the next fiscal year as a subsequent offset to the net pension liability among other pension related deferrals. The deferred outflow of resources due to

### Marin Municipal Water District Management's Discussion and Analysis For the Years Ended June 30, 2017 and 2016

unamortized loss on refunding at June 30, 2017 and 2016 were \$3.47 million and \$1.69 million, respectively. The increase of \$1.78 million is due to refunding of the 2010 Revenue Bonds. The deferred outflows of resources due to GASB Statement No. 68 at June 30, 2017 and 2016 were \$15.06 million and \$7.14 million, respectively.

For fiscal year ended June 30, 2017, total liabilities reflect an increase of \$17.02 million mainly due to \$12.59 million increase in net pension liability and \$5.73 million increase in long-term debt because of a debt incurred for acquisition of the recycled water right, offset by a decrease of \$1.30 million in accounts payables and customer deposits for construction. For fiscal year ended June 30, 2016, total liabilities reflect an increase of \$6.22 million mainly due to an increase of \$7.62 million in net pension liability, offset by a reduction in long-term debt due to schedule debt service payments of \$2.24 million, and a \$0.51 million increase in accrued expense and an increase in claims payable of \$0.33 million.

Deferred inflows of resources is the result of GASB Statement No. 68 and is comprised of changes in assumptions, and the difference between expected and actual investment returns in the CalPERS pension plan, which will be amortized as a component of pension expense. The deferred inflows of resources for June 30, 2017 and 2016 were \$1.42 million and \$3.90 million, respectively.

The District's net position increased by \$2.33 million or 0.96% from \$243.1 million to \$245.4 million because of a combination of increased revenues from water sales and watershed management fees, and an increase in net capital assets offset by an increase in long term liabilities. The increased revenue from water sales and watershed management fees are mainly due to the rate increases on January 1, 2016 and May 1, 2016 as the water demand remained flat compared over the prior year. Since the drought in 2013, the water demand steadily declined and did not bounce back when the drought was over.

The largest portion of the District's net position reflects the District's investment in capital assets, net of related debt, 119.47% and 109.33% as of June 30, 2017 and 2016 respectively. Net investment in capital assets increased by \$5.34 million or 2.01% from \$265.74 million to \$271.08 million. This is comprised of an increase of \$20.2 million in capital assets, net of accumulated depreciation, offset by a decrease in the 2012 Water Revenue Bond proceeds by \$12.24 million and an increase in the long-term debt by \$19.23 million. The District's capital projects were funded by the 2012 Water Revenue Bond proceeds.

Table 2
Statement of Revenues, Expenses and Changes in Net Position

|  |                |    |             | 2017 vs. 20     | 016      |                   |    | 2016 vs. 2   | 015     |
|--|----------------|----|-------------|-----------------|----------|-------------------|----|--------------|---------|
|  | June 30,       |    | June 30,    | Increase/       | 0/0      | June 30,          |    | Increase/    | %       |
|  | 2017           |    | 2016        | (Decrease)      | Change   | 2015              | _  | (Decrease)   | Change  |
| Revenues:                                  |                |    |             |                 |          |                   |    |              |         |
| Water sales and service charges            | \$ 62,376,213  | \$ | 56,202,387  | \$<br>6,173,826 | 10.98%   | \$<br>57,117,530  | \$ | (915,143)    | -1.60%  |
| Connection charges                         | 1,214,666      |    | 1,603,209   | (388,543)       | -24.24%  | 969,356           |    | 633,853      | 65.39%  |
| Watershed management fee                   | 3,884,640      |    | 1,244,800   | 2,639,840       | -        | -                 |    | 1,244,800    | -       |
| Other operating revenue                    | 1,038,399      |    | 1,050,151   | (11,752)        | -1.12%   | 1,154,210         |    | (104,059)    | -9.02%  |
| Total operating revenue                    | 68,513,918     |    | 60,100,547  | 8,413,371       | 14.00%   | 59,241,096        |    | 859,451      | 1.45%   |
| Expenses:                                  |                |    |             |                 |          |                   | `  |              |         |
| -<br>Electrical power                      | 2,841,917      |    | 3,250,983   | (409,066)       | -12.58%  | 3,152,661         |    | 98,322       | 3.12%   |
| Water purchased                            | 5,926,921      |    | 5,732,110   | 194,811         | 3.40%    | 6,720,104         |    | (987,994)    | -14.70% |
| Other operating expenses                   | 50,082,723     |    | 45,110,330  | 4,972,393       | 11.02%   | 44,364,505        |    | 745,825      | 1.68%   |
| Depreciation and amortization              | 11,348,227     |    | 11,032,195  | 316,032         | 2.86%    | 10,776,549        |    | 255,646      | 2.37%   |
| Total operating expenses                   | 70,199,788     |    | 65,125,618  | 5,074,170       | 7.79%    | 65,013,819        |    | 111,799      | 0.17%   |
| Net operating income (loss)                | (1,685,870     | )  | (5,025,071) | 3,339,201       | -66.45%  | (5,772,723)       |    | 747,652      | -12.95% |
| Non-operating revenue, net                 | 2,021,630      |    | 2,401,883   | (380,253)       | -15.83%  | 2,214,441         |    | 187,442      | 8.46%   |
| Less: Interest expense                     | (3,578,557     | )  | (3,578,557) | -               | 0.00%    | (4,465,063)       |    | (886,506)    | -19.85% |
| Total nonoperating revenue/(expense)       | (1,556,927     | )  | (1,176,674) | (380,253)       | 32.32%   | (2,250,622)       |    | 1,073,948    | -47.72% |
| Income (Loss) before capital contributions | (3,242,797     | )  | (6,201,745) | 2,958,948       | -47.71%  | (8,023,345)       |    | 1,821,600    | -22.70% |
| Capital contributions                      | 5,569,498      |    | 5,574,709   | (5,211)         | -0.09%   | 5,748,183         |    | (173,474)    | -3.02%  |
| Net Income (Loss)                          | 2,326,701      |    | (627,036)   | 2,953,737       | -471.06% | (2,275,162)       |    | 1,648,126    | -72.44% |
| Net Position:                              |                |    |             |                 |          |                   |    |              |         |
| Beginning of year                          | 243,058,604    |    | 243,685,640 | (627,036)       | -0.26%   | 313,696,520       |    | (70,010,880) | -22.32% |
| Prior year adjustment for GASB 68          |                |    | -           | -               |          | (67,735,718)      |    |              |         |
| End of year                                | \$ 245,385,305 | \$ | 243,058,604 | \$<br>2,326,701 | 0.96%    | \$<br>243,685,640 | \$ | (627,036)    | -0.26%  |

The Statements of Revenues, Expenses and Changes in Net Position identify the various revenue and expense items which impact the changes in net position. As the information in Table 2 indicates, net loss before capital contribution of \$3.24 million, offset by capital contributions of \$5.57 million resulted in an overall increase of \$2.33 million in net position for the fiscal year ended June 30, 2017.

In fiscal year ended June 30, 2016, net loss before capital contributions of \$6.20 million, offset by capital contributions of \$5.75 million resulted in an overall decrease of \$0.63 million in net position.

For fiscal year ended June 30, 2017, as indicated in Table 2, the District's total operating revenues increased by \$8.41 million or 14.00% to \$68.51 million from \$60.10 million in the prior year. This was due to the combination of rate restructure and rate increases on January 1, 2016 and May 1, 2016 that went into a full effect on the water revenue during the fiscal year ended June 30, 2017. The water demand remained flat compared over the prior year, and did not bounce back when the drought was over.

Total operating expense increased by \$5.07 million or 7.79% to \$70.20 million from \$65.13 million in the prior year. This was due to the combination of several factors. The effect of pension accounting (GASB Statement No. 68) that requires to record pension expense based on the actuarially determined value, resulted in an increase of \$2.93 million in pension expense. Personnel services expense was further increased by \$1.47 million due to increases in workers compensation expense and other miscellaneous benefit costs. Other operating expense increase of \$0.57 million includes vegetation management expense due to District's decision not to use herbicides, financial services costs resulted from increased credit card transactions and 2010 revenue bond refunding. Water purchase from Sonoma County Water Agency increased by \$0.19 million and \$0.32 million increase in depreciation expenses resulted in total operating expense increase of \$5.48 million offset by a decrease of \$0.41 million in electricity cost.

Other revenue net of other expenses decreased by \$0.38 million or 32.32% mainly due to an increase in interest expense by \$0.34 million offset by the increased grant revenues by \$0.26 million or 106.61% and by a decrease in other miscellaneous other revenue by \$0.30 million.

Total capital contribution stayed relatively flat. A decrease in the connection fee and the \$75 parcel fee for fire flow by \$0.49 million was offset by an increase in capital grant revenue by decreased by \$0.49 million.

Table 3
CAPITAL ASSETS, NET OF ACCUMULATED DEPRECIATION

|                                     |                   | 2017 vs. 2016     |    |            |        |    |             | 2016 vs. 2015    |        |  |
|-------------------------------------|-------------------|-------------------|----|------------|--------|----|-------------|------------------|--------|--|
|                                     | June 30,          | June 30,          |    | Increase/  | 0/0    |    | June 30,    | Increase/        | 0/0    |  |
|                                     | 2017              | 2016              | (  | (Decrease) | Change |    | 2015        | (Decrease)       | Change |  |
| Plant, buildings and equipment, net | \$<br>343,049,420 | \$<br>336,311,866 | \$ | 6,737,554  | 2.00%  | \$ | 336,286,240 | \$<br>25,626     | 0.01%  |  |
| Land                                | 11,539,660        | 11,465,962        |    | 73,698     | 0.64%  |    | 11,129,340  | 336,622          | 3.02%  |  |
| Construction in progress            | 34,538,754        | 27,133,846        |    | 7,404,908  | 27.29% |    | 16,393,445  | 10,740,401       | 65.52% |  |
| North Marin Water Right, net (AEEP) | 3,563,544         | 3,718,481         |    | (154,937)  | -4.17% |    | 3,873,417   | (154,936)        | -4.00% |  |
| Sonoma County Water Rights, net     | 4,776,962         | 4,906,070         |    | (129,108)  | -2.63% |    | 5,035,178   | (129,108)        | -2.56% |  |
| Recycled Water Rights, net (LGVSD)  | 6,275,518         | -                 |    | 6,275,518  |        |    | -           | -                |        |  |
| Total                               | \$<br>403,743,858 | \$<br>383,536,225 | \$ | 20,207,633 | 5.27%  | \$ | 372,717,620 | \$<br>10,818,605 | 2.90%  |  |

As of June 30, 2017, the District's capital assets, net of accumulated depreciation totaled \$403.74 million, which is an increase of \$20.21 million or 5.27% over the prior fiscal year. On April 1, 2017, the District entered into an agreement with Las Gallinas Sanitary District to pay a total of \$6,349,595 for the right to purchase recycled water up to 1.87 mgd through year 2047. This amount was capitalized and is being amortized over the life of the agreement of 30 years. The capital assets includes: land, buildings, improvements, water treatments plants, filter plants, water transmission and distribution mains, water storage facilities, reservoirs, pump stations, water reclamation facilities, machinery, equipment and water

rights as shown above in Table 3. Additional information on the District's capital assets is provided in Note 4 starting on page 35 of the financial statements.

Table 4 LONG-TERM DEBT

|   |                   |                   | 2017 vs. 2016 |              |          |          |             |    | 2016 vs. 2  | 015     |
|---|-------------------|-------------------|---------------|--------------|----------|----------|-------------|----|-------------|---------|
|   | June 30,          | June 30,          |               | Increase/    | 0/0      | June 30, |             |    | Increase/   | 0/0     |
|   | 2017              | 2016              |               | (Decrease)   | Change   |          | 2015        | (  | Decrease)   | Change  |
| 2004 Certificates of Participation        | -                 | 845,000           |               | (845,000)    | -100.00% |          | 1,915,000   |    | (1,070,000) | -55.87% |
| 2010 Water Revenue Bonds                  | -                 | 31,850,000        |               | (31,850,000) | -100.00% |          | 31,850,000  |    | -           | 0.00%   |
| 2012 Water Revenue Bonds                  | 84,350,000        | 84,350,000        |               | -            | 0.00%    |          | 84,680,000  |    | (330,000)   | 0.00%   |
| 2016 Water Refunding Bonds                | 31,380,000        | -                 |               | 31,380,000   |          |          | -           |    | -           |         |
| Clean Renewable Energy Bonds (CREBs)      | 855,750           | 978,000           |               | (122,250)    | -12.50%  |          | 1,100,250   |    | (122,250)   | -11.11% |
| Aqueduct Energy Efficiency Project (AEEP) | 2,620,000         | 2,865,000         |               | (245,000)    | -8.55%   |          | 3,355,000   |    | (490,000)   | -14.61% |
| LGVSD-Recycled Water Buy-in               | 5,670,927         | -                 |               | 5,670,927    |          |          | -           |    | -           |         |
| Unamortized costs, net                    | 11,260,413        | 8,968,253         |               | 2,292,160    | 25.56%   |          | 9,289,903   |    | (321,650)   | -3.46%  |
|   | \$<br>136,137,089 | \$<br>129,856,253 | \$            | 6,280,837    | 4.84%    | \$       | 132,190,153 | \$ | (2,333,900) | -1.77%  |

As of June 30, 2017 the District had total long-term debt outstanding of \$136.14 million, net of unamortized costs, increase of \$6.28 million over the prior year. On November 1, 2016, the District issued Refunding Revenue Bonds, Series 2016 to refund, on an advance basis, the 2010 Water Revenue Bonds, which were outstanding in the principle amount of \$31,140,000. Additionally, on April 1, 2017, the District entered into an agreement with the Las Gallinas Valley Sanitary District (LGVSD) to pay 10.5% of the final actual costs currently estimated at \$4,023,647 of the Recycled Water Treatment Facility. The District also agreed to pay \$2,049,595 for the initial construction costs LGVSD incurred in 2011 for the original treatment facility. The District made a payment of \$402,315 and the remaining balance is \$5,670,927 as of June 30, 2017. Additional information on the District's long-term debt is provided in Note 5 starting on page 36 of the financial statements.

The District is required by bond covenants to maintain principal, interest and reserve funds for each bond issue outstanding. In addition, the District is required to set rates and charges to yield revenues equal to at least 125% of the current annual debt service requirements of the outstanding revenue bonds and certificates of participation. The coverage of annual debt service for the year ended June 30, 2017 was 150% after the transfer of \$2.3 million from the Rate Stabilization Fund.

#### **Request for Information**

This financial report is designed to provide the District's customers, investors and other interested parties with a general overview of the District's financial operations and condition. Should the reader have any questions regarding the information included in this report or wish to request additional financial information, please submit a request in writing to: The Administrative Services Division Manager, Marin Municipal Water District, 220 Nellen Avenue, Corte Madera, CA 94925, or telephone (415) 945-1404.

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**BASIC FINANCIAL STATEMENTS** 

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### Marin Municipal Water District Statement of Net Position

**Enterprise Fund** 

June 30, 2017 and 2016

| ASSETS   Current assets:   |   | 2017                                  | 2016          |
|--|---|---------------------------------------|---------------|
| Cash and investments (Note 2)       20,077,803       \$ 16,947,252         Receivables:  | ASSETS  |                                       |               |
| Receivables:         Customer - billed (net of allowances for doubtful account of \$251,044 and \$208,564 in 2017 and 2016, respectively.)         5.192,420         4,824,092           \$251,044 and \$208,564 in 2017 and 2016, respectively.)         6,579,395         6,090,684           Interest and other (net of allowances for doubtful account of \$48,081 and \$377,649 in 2017 and 2016, respectively.)         987,881         2,279,938           Materials and supplies         2,213,383         2,030,411           Prepaid expenses         138,752         4,262           Total current assets         35,189,634         32,176,639           Noncurrent assets         8         8           Restricted cash and investments (Note 3)         9,513,602         19,745,997           Designated cash and investments (Note 3)         16,158,794         20,755,523           Deposits and advances (Note 3)         1,896,787         3,445,599           Total restricted cash and investments         27,569,183         43,947,119           Capital assets: (Note 4)         11,539,660         11,465,962           Depreciable assets         582,748,230         559,134,006           Construction-in-progress         34,538,754         27,133,846           Total capital assets         628,826,644         597,733,814           Less accumulated depreciation | Current assets:                                       |                                       |               |
| Customer - billed (net of allowances for doubtful account of \$251,044 and \$208,564 in 2017 and 2016, respectively.)         5,192,420         4,824,092           Customer - unbilled         6,579,395         6,090,684           Interest and other (net of allowances for doubtful account of \$48,081 and \$377,649 in 2017 and 2016, respectively.)         987,881         2,279,938           Materials and supplies         2,213,383         2,030,411           Prepaid expenses         138,752         4,262           Total current assets         35,189,634         32,176,639           Noncurrent assets         9,513,602         19,745,997           Designated cash and investments (Note 3)         16,158,794         20,755,523           Deposits and advances (Note 3)         1,896,787         3,445,599           Total restricted cash and investments         27,569,183         43,947,119           Capital assets: (Note 4)         11,539,660         11,465,962           Land and land rights         11,539,660         11,465,962           Depreciable assets         582,748,230         559,134,006           Construction-in-progress         34,538,754         27,133,846           Total capital assets         628,826,644         5997,733,814           Less accumulated depreciation         225,082,786         214,197,589                    | Cash and investments (Note 2)                         | 20,077,803                            | \$ 16,947,252 |
| \$251,044 and \$208,564 in 2017 and 2016, respectively.)       5,192,420       4,824,092         Customer - unbilled       6,579,395       6,090,684         Interest and other (net of allowances for doubtful account of \$48,081 and \$377,649 in 2017 and 2016, respectively.)       987,881       2,279,938         Materials and supplies       2,213,383       2,030,411         Prepaid expenses       138,752       4,262         Total current assets       35,189,634       32,176,639         Noncurrent assets         Restricted cash and investments (Note 3)       9,513,602       19,745,997         Designated cash and investments (Note 3)       16,158,794       20,755,523         Deposits and advances (Note 3)       1,896,787       3,445,599         Total restricted cash and investments       27,569,183       43,947,119         Capital assets: (Note 4)       11,539,660       11,465,962         Depreciable assets       582,748,230       559,134,006         Construction-in-progress       34,538,754       27,133,846         Total capital assets       628,826,644       597,733,814         Less accumulated depreciation       403,743,858       383,536,225         Net OPEB Asset       701,939       370,217         Total noncurrent assets       432,014,980   |   |                                       |               |
| Customer - unbilled         6,579,395         6,090,684           Interest and other (net of allowances for doubtful account of \$48,081 and \$377,649 in 2017 and 2016, respectively.)         987,881         2,279,938           Materials and supplies         2,213,383         2,030,411           Prepaid expenses         138,752         4,262           Total current assets         35,189,634         32,176,639           Noncurrent assets           Restricted cash and investments (Note 3)         9,513,602         19,745,997           Designated cash and investments (Note 3)         16,158,794         20,755,523           Deposits and advances (Note 3)         1,896,787         3,445,599           Total restricted cash and investments         27,569,183         43,947,119           Capital assets: (Note 4)         11,539,660         11,465,962           Depreciable assets         582,748,230         559,134,006           Construction-in-progress         34,538,754         27,133,846           Total capital assets         628,826,644         597,733,814           Less accumulated depreciation         403,743,858         383,536,225           Net OPEB Asset         701,939         370,217           Total noncurrent assets         432,014,980         427,853,561  | · · · · · · · · · · · · · · · · · · ·                 | <b>-</b> 102 120                      |               |
| Interest and other (net of allowances for doubtful account of \$48,081 and \$377,649 in 2017 and 2016, respectively.)         987,881         2,279,938           Materials and supplies         2,213,383         2,030,411           Prepaid expenses         138,752         4,262           Total current assets         35,189,634         32,176,639           Noncurrent assets         8,5189,634         32,176,639           Noncurrent assets         9,513,602         19,745,997           Designated cash and investments (Note 3)         9,513,602         19,745,997           Designated cash and investments (Note 3)         16,158,794         20,755,523           Deposits and advances (Note 3)         1,896,787         3,445,599           Total restricted cash and investments         27,569,183         43,947,119           Capital assets: (Note 4)         11,539,660         11,465,962           Depreciable assets         582,748,230         559,134,006           Construction-in-progress         34,538,754         27,133,846           Total capital assets         628,826,644         597,733,814           Less accumulated depreciation         403,743,858         383,536,225           Net OPEB Asset         701,939         370,217           Total noncurrent assets         432,014,980   | 1 ,   |                                       | , ,           |
| \$48,081 and \$377,649 in 2017 and 2016, respectively.)       987,881       2,279,938         Materials and supplies       2,213,383       2,030,411         Prepaid expenses       138,752       4,262         Total current assets       35,189,634       32,176,639         Noncurrent assets:         Restricted cash and investments (Note 3)       9,513,602       19,745,997         Designated cash and investments (Note 3)       16,158,794       20,755,523         Deposits and advances (Note 3)       1,896,787       3,445,599         Total restricted cash and investments       27,569,183       43,947,119         Capital assets: (Note 4)       11,539,660       11,465,962         Land and land rights       11,539,660       11,465,962         Depreciable assets       582,748,230       559,134,006         Construction-in-progress       34,538,754       27,133,846         Total capital assets       628,826,644       597,733,814         Less accumulated depreciation       225,082,786       214,197,589         Total Capital Assets, Net of Accumulated Depreciation       403,743,858       383,536,225         Net OPEB Asset       701,939       370,217         Total noncurrent assets       432,014,980       427,853,561         T  |   | 6,579,395                             | 6,090,684     |
| Materials and supplies         2,213,383         2,030,411           Prepaid expenses         138,752         4,262           Total current assets         35,189,634         32,176,639           Noncurrent assets:           Restricted cash and investments (Note 3)         9,513,602         19,745,997           Designated cash and investments (Note 3)         16,158,794         20,755,523           Deposits and advances (Note 3)         1,896,787         3,445,599           Total restricted cash and investments         27,569,183         43,947,119           Capital assets: (Note 4)         11,539,660         11,465,962           Depreciable assets         582,748,230         559,134,006           Construction-in-progress         34,538,754         27,133,846           Total capital assets         628,826,644         597,733,814           Less accumulated depreciation         225,082,786         214,197,589           Total Capital Assets, Net of Accumulated Depreciation         403,743,858         383,536,225           Net OPEB Asset         701,939         370,217           Total noncurrent assets         432,014,980         427,853,561           Total assets         467,204,614         460,030,200  | · ·   | 007 001                               | 2 272 222     |
| Prepaid expenses         138,752         4,262           Total current assets         35,189,634         32,176,639           Noncurrent assets:         8         9,513,602         19,745,997           Designated cash and investments (Note 3)         16,158,794         20,755,523           Deposits and advances (Note 3)         1,896,787         3,445,599           Total restricted cash and investments         27,569,183         43,947,119           Capital assets: (Note 4)         11,539,660         11,465,962           Depreciable assets         582,748,230         559,134,006           Construction-in-progress         34,538,754         27,133,846           Total capital assets         628,826,644         597,733,814           Less accumulated depreciation         225,082,786         214,197,589           Total Capital Assets, Net of Accumulated Depreciation         403,743,858         383,536,225           Net OPEB Asset         701,939         370,217           Total assets         467,204,614         460,030,200           DEFERRED OUTFLOWS OF RESOURCES   |   |                                       |               |
| Noncurrent assets:         35,189,634         32,176,639           Restricted cash and investments (Note 3)         9,513,602         19,745,997           Designated cash and investments (Note 3)         16,158,794         20,755,523           Deposits and advances (Note 3)         1,896,787         3,445,599           Total restricted cash and investments         27,569,183         43,947,119           Capital assets: (Note 4)         11,539,660         11,465,962           Depreciable assets         582,748,230         559,134,006           Construction-in-progress         34,538,754         27,133,846           Total capital assets         628,826,644         597,733,814           Less accumulated depreciation         225,082,786         214,197,589           Total Capital Assets, Net of Accumulated Depreciation         403,743,858         383,536,225           Net OPEB Asset         701,939         370,217           Total assets         432,014,980         427,853,561           Total assets         467,204,614         460,030,200  | **  |                                       |               |
| Noncurrent assets:         Restricted cash and investments (Note 3)       9,513,602       19,745,997         Designated cash and investments (Note 3)       16,158,794       20,755,523         Deposits and advances (Note 3)       1,896,787       3,445,599         Total restricted cash and investments       27,569,183       43,947,119         Capital assets: (Note 4)       11,539,660       11,465,962         Land and land rights       11,539,660       11,465,962         Depreciable assets       582,748,230       559,134,006         Construction-in-progress       34,538,754       27,133,846         Total capital assets       628,826,644       597,733,814         Less accumulated depreciation       225,082,786       214,197,589         Total Capital Assets, Net of Accumulated Depreciation       403,743,858       383,536,225         Net OPEB Asset       701,939       370,217         Total noncurrent assets       432,014,980       427,853,561         Total assets       467,204,614       460,030,200  | Prepaid expenses                                      | 138,752                               | 4,262         |
| Restricted cash and investments (Note 3)       9,513,602       19,745,997         Designated cash and investments (Note 3)       16,158,794       20,755,523         Deposits and advances (Note 3)       1,896,787       3,445,599         Total restricted cash and investments       27,569,183       43,947,119         Capital assets: (Note 4)       11,539,660       11,465,962         Depreciable assets       582,748,230       559,134,006         Construction-in-progress       34,538,754       27,133,846         Total capital assets       628,826,644       597,733,814         Less accumulated depreciation       225,082,786       214,197,589         Total Capital Assets, Net of Accumulated Depreciation       403,743,858       383,536,225         Net OPEB Asset       701,939       370,217         Total assets       432,014,980       427,853,561         Total assets       467,204,614       460,030,200          DEFERRED OUTFLOWS OF RESOURCES   | Total current assets                                  | 35,189,634                            | 32,176,639    |
| Designated cash and investments (Note 3)       16,158,794       20,755,232         Deposits and advances (Note 3)       1,896,787       3,445,599         Total restricted cash and investments       27,569,183       43,947,119         Capital assets: (Note 4)       11,539,660       11,465,962         Land and land rights       582,748,230       559,134,006         Depreciable assets       582,748,230       559,134,006         Construction-in-progress       34,538,754       27,133,846         Total capital assets       628,826,644       597,733,814         Less accumulated depreciation       225,082,786       214,197,589         Total Capital Assets, Net of Accumulated Depreciation       403,743,858       383,536,225         Net OPEB Asset       701,939       370,217         Total noncurrent assets       432,014,980       427,853,561         Total assets       467,204,614       460,030,200          DEFERRED OUTFLOWS OF RESOURCES   | Noncurrent assets:                                    |                                       |               |
| Designated cash and investments (Note 3)       16,158,794       20,755,232         Deposits and advances (Note 3)       1,896,787       3,445,599         Total restricted cash and investments       27,569,183       43,947,119         Capital assets: (Note 4)       11,539,660       11,465,962         Land and land rights       582,748,230       559,134,006         Depreciable assets       582,748,230       559,134,006         Construction-in-progress       34,538,754       27,133,846         Total capital assets       628,826,644       597,733,814         Less accumulated depreciation       225,082,786       214,197,589         Total Capital Assets, Net of Accumulated Depreciation       403,743,858       383,536,225         Net OPEB Asset       701,939       370,217         Total noncurrent assets       432,014,980       427,853,561         Total assets       467,204,614       460,030,200          DEFERRED OUTFLOWS OF RESOURCES   | Restricted cash and investments (Note 3)              | 9,513,602                             | 19,745,997    |
| Deposits and advances (Note 3)         1,896,787         3,445,599           Total restricted cash and investments         27,569,183         43,947,119           Capital assets: (Note 4)         11,539,660         11,465,962           Land and land rights         582,748,230         559,134,006           Depreciable assets         582,748,230         559,134,006           Construction-in-progress         34,538,754         27,133,846           Total capital assets         628,826,644         597,733,814           Less accumulated depreciation         225,082,786         214,197,589           Total Capital Assets, Net of Accumulated Depreciation         403,743,858         383,536,225           Net OPEB Asset         701,939         370,217           Total noncurrent assets         432,014,980         427,853,561           Total assets         467,204,614         460,030,200  |   | · · · · · · · · · · · · · · · · · · · |               |
| Capital assets: (Note 4)       11,539,660       11,465,962         Depreciable assets       582,748,230       559,134,006         Construction-in-progress       34,538,754       27,133,846         Total capital assets       628,826,644       597,733,814         Less accumulated depreciation       225,082,786       214,197,589         Total Capital Assets, Net of Accumulated Depreciation       403,743,858       383,536,225         Net OPEB Asset       701,939       370,217         Total noncurrent assets       432,014,980       427,853,561         Total assets       467,204,614       460,030,200  | · , ,   | 1,896,787                             | 3,445,599     |
| Land and land rights       11,539,660       11,465,962         Depreciable assets       582,748,230       559,134,006         Construction-in-progress       34,538,754       27,133,846         Total capital assets       628,826,644       597,733,814         Less accumulated depreciation       225,082,786       214,197,589         Total Capital Assets, Net of Accumulated Depreciation       403,743,858       383,536,225         Net OPEB Asset       701,939       370,217         Total noncurrent assets       432,014,980       427,853,561         Total assets       467,204,614       460,030,200  | Total restricted cash and investments                 | 27,569,183                            | 43,947,119    |
| Depreciable assets       582,748,230       559,134,006         Construction-in-progress       34,538,754       27,133,846         Total capital assets       628,826,644       597,733,814         Less accumulated depreciation       225,082,786       214,197,589         Total Capital Assets, Net of Accumulated Depreciation       403,743,858       383,536,225         Net OPEB Asset       701,939       370,217         Total noncurrent assets       432,014,980       427,853,561         Total assets       467,204,614       460,030,200   |   |                                       |               |
| Construction-in-progress         34,538,754         27,133,846           Total capital assets         628,826,644         597,733,814           Less accumulated depreciation         225,082,786         214,197,589           Total Capital Assets, Net of Accumulated Depreciation         403,743,858         383,536,225           Net OPEB Asset         701,939         370,217           Total noncurrent assets         432,014,980         427,853,561           Total assets         467,204,614         460,030,200  |   |                                       |               |
| Total capital assets       628,826,644       597,733,814         Less accumulated depreciation       225,082,786       214,197,589         Total Capital Assets, Net of Accumulated Depreciation       403,743,858       383,536,225         Net OPEB Asset       701,939       370,217         Total noncurrent assets       432,014,980       427,853,561         Total assets       467,204,614       460,030,200         DEFERRED OUTFLOWS OF RESOURCES  | *   |                                       |               |
| Less accumulated depreciation       225,082,786       214,197,589         Total Capital Assets, Net of Accumulated Depreciation       403,743,858       383,536,225         Net OPEB Asset       701,939       370,217         Total noncurrent assets       432,014,980       427,853,561         Total assets       467,204,614       460,030,200         DEFERRED OUTFLOWS OF RESOURCES   | Construction-in-progress                              | 34,538,754                            | 27,133,846    |
| Total Capital Assets, Net of Accumulated Depreciation         403,743,858         383,536,225           Net OPEB Asset         701,939         370,217           Total noncurrent assets         432,014,980         427,853,561           Total assets         467,204,614         460,030,200           DEFERRED OUTFLOWS OF RESOURCES   | Total capital assets                                  | 628,826,644                           | 597,733,814   |
| Net OPEB Asset         701,939         370,217           Total noncurrent assets         432,014,980         427,853,561           Total assets         467,204,614         460,030,200   DEFERRED OUTFLOWS OF RESOURCES   | Less accumulated depreciation                         | 225,082,786                           | 214,197,589   |
| Total noncurrent assets         432,014,980         427,853,561           Total assets         467,204,614         460,030,200           DEFERRED OUTFLOWS OF RESOURCES  | Total Capital Assets, Net of Accumulated Depreciation | 403,743,858                           | 383,536,225   |
| Total assets 467,204,614 460,030,200  DEFERRED OUTFLOWS OF RESOURCES   | Net OPEB Asset  | 701,939                               | 370,217       |
| DEFERRED OUTFLOWS OF RESOURCES   | Total noncurrent assets                               | 432,014,980                           | 427,853,561   |
|  | Total assets  | 467,204,614                           | 460,030,200   |
|  | DEFERRED OUTELOWS OF RESOURCES                        |                                       |               |
|  |   | 3 472 590                             | 1 688 528     |
| Deferred outflow of resources-actuarial 9,067,604 1,418,821  | · · · · · · · · · · · · · · · · · · ·                 |                                       |               |
| Deferred employer pension contributions 5,991,703 5,725,637  |   |                                       |               |
| Total deferred outflows of resources 18,531,897 8,832,986  |   |                                       |               |

Statement of Net Position Enterprise Fund, Continued June 30, 2017 and 2016

|   | 2017           | 2016           |
|---|----------------|----------------|
| LIABILITIES                                     |                |                |
| Current liabilities:                            |                |                |
| Accounts payable                                | 4,921,327      | \$ 6,221,441   |
| Accrued payroll and payroll expenses            | 779,685        | 936,690        |
| Compensated absences                            | 2,880,147      | 3,040,541      |
| Customer and other deposits                     | 408,860        | 406,447        |
| Long-term debt - due within one year            | 2,226,153      | 1,677,250      |
| Accrued interest payable                        | 2,769,590      | 2,685,282      |
| Agency deposits payables                        | 171,785        | 235,888        |
| Customer advances for construction              | 1,706,264      | 2,598,549      |
| Claims payable                                  | 608,206        | 885,289        |
| Total current liabilities                       | 16,472,017     | 18,687,377     |
| Noncurrent Liabilities: (Note 5)                |                |                |
| Claims payable- due in more than one year       | 4,044,066      | 2,951,366      |
| Compensated absences- due in more than one year | 2,159,868      | 2,336,475      |
| Long-term debt - due in more than one year      | 133,910,936    | 128,179,001    |
| Net pension liability                           | 82,340,699     | 69,753,895     |
| Total noncurrent liabilities                    | 222,455,569    | 203,220,737    |
| Total liabilities                               | 238,927,586    | 221,908,114    |
| DEFERRED INFLOWS OF RESOURCES                   |                |                |
| Pension related amounts (Note 6)                | 1,423,620      | 3,896,468      |
| Total deferred inflows of resources             | 1,423,620      | 3,896,468      |
| NET POSITION                                    |                |                |
| Net investment in capital assets                | 271,082,963    | 265,735,569    |
| Restricted for fire flow parcel fee program     | 426,571        | 656,839        |
| Unrestricted                                    | (26,124,229)   | (23,333,804)   |
| Total net position                              | \$ 245,385,305 | \$ 243,058,604 |

# Statements of Revenues, Expenses and Changes in Net Position Enterprise Fund

For the Years Ended June 30, 2017 and 2016

|  | 2017           | 2016           |
|--|----------------|----------------|
| OPERATING REVENUES                               |                |                |
| Water sales and service charges                  | 62,376,213     | \$ 56,202,387  |
| Connection charges                               | 1,214,666      | 1,603,209      |
| Watershed Management Fee                         | 3,884,640      | 1,244,800      |
| Other operating revenue                          | 1,038,399      | 1,050,151      |
| Total operating revenues                         | 68,513,918     | 60,100,547     |
| OPERATING EXPENSES                               |                |                |
| Water Purchases                                  | 5,926,921      | 5,732,110      |
| Watershed Maintenance                            | 5,571,377      | 4,993,983      |
| Water treatment                                  | 7,683,645      | 6,841,197      |
| Pumping  | 2,472,467      | 2,828,355      |
| Transmission and distribution                    | 14,188,031     | 12,339,800     |
| Customer service and meter operation             | 2,954,734      | 2,719,372      |
| Water Conservation                               | 1,950,898      | 2,069,277      |
| Administrative and general                       | 18,103,488     | 16,569,328     |
| Depreciation and amortization (Note 4)           | 11,348,227     | 11,032,196     |
| Total operating expenses                         | 70,199,788     | 65,125,618     |
| Operating income (loss)                          | (1,685,870)    | (5,025,071)    |
| NONOPERATING REVENUES (EXPENSES)                 |                |                |
| Federal, state and other grants                  | 506,886        | 245,335        |
| Investment income                                | (55,433)       | 4,558          |
| Interest income                                  | 321,992        | 229,316        |
| Other income (Note 9)                            | 1,619,934      | 1,922,674      |
| Interest & other expense                         | (3,950,306)    | (3,578,557)    |
| Total nonoperating revenues (expenses), net      | (1,556,927)    | (1,176,674)    |
| Total income (loss) before capital contributions | (3,242,797)    | (6,201,745)    |
| Fire flow parcel fee (Note 9)                    | 4,523,545      | 4,511,652      |
| Contributions in aid of construction (Note 9)    | 1,045,953      | 1,063,057      |
| Total capital contributions                      | 5,569,498      | 5,574,709      |
| Net income                                       | 2,326,701      | (627,036)      |
| NET POSITION:                                    | . ,            | , , ,          |
| Beginning of year                                | 243,058,604    | 243,685,640    |
|  |                |                |
| End of year                                      | \$ 245,385,305 | \$ 243,058,604 |

### **Statements of Cash Flows**

**Enterprise Fund** 

For the Years Ended June 30, 2017 and 2016

|  | 2017 |   | 2016  |
|--|------|---|---|
| CASH FLOWS FROM OPERATING ACTIVITIES:  |      |   |   |
| Cash received from customers Other operating revenue Cash payments to employees Cash payments to suppliers for goods and services  | \$   | 66,620,893<br>2,430,033<br>(37,717,364)<br>(20,562,777)   | \$<br>56,129,740<br>(199,045)<br>(35,684,885)<br>(18,538,645)                                   |
| Net cash provided by operating activities  |      | 10,770,785  | 1,707,165   |
| CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES:   |      |   |   |
| Rent and watershed permits and other income<br>Increase (decrease) in deposits - North Bay Watershed Association<br>Federal, state and other grant revenues  |      | 1,613,496<br>(64,103)<br>432,101  | 1,546,386<br>28,761<br>325,489  |
| Net cash provided by noncapital financing activities   |      | 1,981,494   | 1,900,636   |
| CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES:  |      |   |   |
| Principal payments on long-term debt Interest paid on long-term debt Acquisition and construction of capital assets Proceeds from sale of capital assets Decrease in customer advances for construction Proceeds from fire flow parcel fee Proceeds from debt issuance Cash Contributions in aid of construction |      | (36,980,271)<br>(5,216,130)<br>(30,454,100)<br>114,245<br>(892,285)<br>4,523,545<br>41,599,514<br>1,045,953 | (2,012,250)<br>(5,355,055)<br>(20,561,021)<br>688,590<br>156,701<br>4,511,652<br>-<br>1,063,057 |
| Net cash provided (used) by capital and related financing activities   |      | (26,259,529)  | (21,508,326)  |
| CASH FLOWS FROM INVESTING ACTIVITIES:  Proceeds from maturities of investment securities Purchase of investment securities Interest received on investments  |      | 2,000,145<br>-<br>297,200   | 4,055,140<br>-<br>243,939   |
| Net cash provided by investing activities  |      | 2,297,345   | 4,299,079   |
| Net change in cash and cash equivalents  |      | (11,209,905)  | (13,601,446)  |
| CASH AND CASH EQUIVALENTS:   |      |   |   |
| Beginning of year  |      | 57,793,531  | 71,394,977  |
| End of year  | \$   | 46,583,626  | \$<br>57,793,531  |

**Statements of Cash Flows** 

**Enterprise Fund, Continued** 

For the Years Ended June 30, 2017 and 2016

|   | 2017 |             |    | 2016        |
|---|------|-------------|----|-------------|
| RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH AND CASH EQUIVALENTS PROVIDED BY OPERATING ACTIVITIES |      |             | 1  |             |
| Operating income (loss)   | \$   | (1,685,870) | \$ | (5,025,071) |
| Adjustments to reconcile operating income (loss) to net cash provided by                                    |      | (, , ,      | ·  | (, , ,      |
| Operating activities:   |      |             |    |             |
| Depreciation and amortization   |      | 11,348,227  |    | 11,032,195  |
| (Increase) decrease in assets :   |      |             |    |             |
| Receivables, net  |      | 534,595     |    | (4,140,868) |
| Materials and supplies  |      | (182,972)   |    | (227,843)   |
| Prepaid expenses  |      | (134,490)   |    | 119,339     |
| Increase (decrease) in liabilities:   |      |             |    |             |
| Accounts payable  |      | (1,300,114) |    | 327,880     |
| Accrued payroll and payroll expenses  |      | (494,006)   |    | 165,853     |
| Claims payable  |      | 815,617     |    | 329,116     |
| Customer deposits   |      | 2,413       |    | (28,984)    |
| Net Pension Liabilities   |      | 12,586,804  |    | 7,614,818   |
| OPEB Asset  |      | (331,722)   |    | (370,217)   |
| Deferred inflows of resources - pension   |      | (2,472,848) |    | (6,260,317) |
| Deferred outflow of resources-actuarial   |      | (7,648,783) |    | (1,418,821) |
| Deferred employer pension contributions   |      | (266,066)   |    | (409,915)   |
| Net cash provided by operating activities   |      | 10,770,785  |    | 1,707,165   |
| RECONCILIATION OF CASH AND CASH EQUIVALENTS   |      |             |    |             |
| Unrestricted  |      | 20,077,803  |    | 16,947,252  |
| Restricted  |      | 9,513,602   |    | 19,745,997  |
| Designated  |      | 16,158,794  |    | 20,755,523  |
| Deposits and advances   |      | 1,896,787   |    | 3,445,599   |
| Total cash and investments  |      | 47,646,986  |    | 60,894,371  |
| Less investments with original maturities in excess of three months   |      | (1,063,360) |    | (3,100,840) |
| Cash and cash equivalents   | \$   | 46,583,626  | \$ | 57,793,531  |
| NON-CASH INVESTING, CAPITAL AND FINANCING ACTIVITIES  |      |             |    |             |
| Change in fair value of investments   |      | (29,340)    |    | (29,750)    |
| Capitalized interest  |      | 1,209,568   |    | 1,602,079   |
| Capitanzeu merest   |      | 1,202,300   |    | 1,002,079   |

**Statement of Fiduciary Net Position** 

**Agency Fund** 

June 30, 2017 and 2016

| Wolfback Ridge Assessment District |    | <br>2016 |               |
|------------------------------------|----|----------|---------------|
| ASSETS                             |    |          |               |
| Cash and investments               | \$ | 74,480   | \$<br>153,535 |
| Total assets                       | \$ | 74,480   | \$<br>153,535 |
| LIABILITIES                        |    |          |               |
| Deposits and Advances              | \$ | 74,480   | \$<br>153,535 |
| Total liabilities                  | \$ | 74,480   | \$<br>153,535 |

NOTES TO FINANCIAL STATEMENTS

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#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The Marin Municipal Water District (the "District") was formed on April 25, 1912 as a public district under the provisions of the Municipal Water District Act of 1911 for the purpose of developing a domestic water supply for the central and southwestern areas of Marin County. The District is governed by a five-member Board of Directors who are elected for four-year alternating terms.

A summary of the significant accounting policies consistently applied in the preparation of the accompanying financial statements follows:

#### A. Reporting Entity

Generally accepted accounting principles of the United States of America require that these financial statements present the District (the primary government) and its component units. Component units generally are legally separate entities for which a primary government is financially accountable. Financial accountability ordinarily involves meeting both of the following criteria: the primary government is accountable for the potential component unit and is able to impose its will upon the potential component unit, or there is a possibility that the potential component unit may provide specific financial benefits or impose specific financial burdens on the primary government.

The MMWD Financing Corporation ("Financing Corporation") is a blended component unit that is a separate government entity that was created in 2004. It is reported as if it is part of the primary government as the District Board of Directors, although acting in a different capacity, is the controlling authority. Accounting and administrative functions are performed by the District. The purpose of the Financing Corporation is to issue debt, acquire certain property pursuant to an installment agreement with the District and defease certain outstanding debt. In May 2004 the Financing Corporation issued the 2004 Certificates of Participation. The Financing Corporation does not issue separate financial statements. See Note 5 for additional information.

In April 2010, the District formed the Marin Municipal Financing Authority (Financing Authority), a joint powers authority, with the California Municipal Financing Authority. The Authority is also reported as if it is part of the primary government as the District's Board of Directors, although acting in a different capacity, is the controlling authority. Accounting and administrative functions are performed by the District. The purpose of the Financing Authority is to issue debt to acquire certain property pursuant to an installment agreement with the District. The Financing Authority issued in May 2010 the 2010 Series A, Water Revenue Bonds and in May 2012, the 2012 Series A, Water Revenue Bonds. The Financing Authority does not issue separate financial statements. See Note 5 for additional information.

A fiduciary fund is used to account for resources held for the benefit of others outside the District. The District's fiduciary fund consists of the Wolfback Ridge Assessment District Agency Fund, for which the District is acting as an agent for the property owners and bondholders. Assets held by the District as an agent for the fiduciary fund are excluded from the District's balance sheet.

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, Continued

#### B. Basis of Accounting and Measurement Focus

The District accounts for its activities as a proprietary fund. The financial statements are accounted for on a flow of economic resources measurement focus, using the accrual basis of accounting. Under this method all assets, deferred outflows and inflows of resources, and liabilities associated with operations are included on the balance sheet, revenues are recorded as earned and expenses are recorded at the time liabilities are incurred. Grants and similar items are recognized as revenue as soon as all eligibility requirements are met. The accounting for fiduciary funds is much like that used for proprietary funds.

The District applies all applicable GASB pronouncements, including all NCGA Statements and Interpretations currently in effect.

The intent of the District is to establish water usage rates sufficient to provide for payment of general operations and maintenance expenses as well as required debt service. When both restricted and unrestricted resources are available for use, restricted resources are generally assumed to have been used first.

The District distinguishes operating revenues and expenses from non-operating items. Operating revenues include revenues derived from water sales and water related activities; operating expenses include all expenses applicable to the furnishing of these services. Nonoperating revenue and expenses include revenue and expenses not associated with the District's normal business of supplying water. Non-operating revenues and expenses include interest income and expense, gain and loss on disposition of property and equipment, grants, and other peripheral activities. Although capital contributions, as well as special and extraordinary items when there are any, are shown separately, technically they are subcategories of non-operating revenues and expenses.

#### C. Cash, Cash Equivalents and Investments

Investments are stated at fair value based on quoted market prices. For purposes of the statement of cash flows, the District considers all highly liquid investments (including restricted and designated assets) with original maturities of three months or less to be cash equivalents.

#### D. Materials and Supplies

Materials and supplies are stated at average cost.

#### E. Capital Assets

The cost of purchased and self-constructed additions to utility plant and major replacements of property are capitalized with a capitalization threshold of \$2,000. Cost includes materials, direct labor, transportation, and such indirect items as engineering, supervision, employee fringe benefits, and interest incurred during the construction period. Repairs, maintenance, and minor replacements of

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, Continued

#### E. Capital Assets, Continued

property are charged to expense. Contributed assets are capitalized at the developer's cost, which approximates fair value.

Depreciation is computed on the straight-line basis over the estimated useful lives of the various classes of assets as follows:

Buildings 20-40 years
Dams and reservoirs 100 years
Pumping plant 20-40 years
Water treatment plant 30 years
Transmission and distribution 40-75 years
Vehicles 12 years
Equipment 5-40 years

#### F. Bond Issuance Costs/Advance Refunding of Long-Term Debt

Bond premiums and discounts, are deferred and amortized over the life of the bonds using the straight line method which does not significantly differ from the effective interest method. Bonds payable are reported net of the applicable bond premium or discount. Bond issuance costs are expensed as incurred.

Accounting gains or losses resulting from advance refunding of long-term debt are deferred in accordance with GASB Statement No. 65, *Items preiviously Reported as Assets and Liabilities*, and are reported as deferred inflows of resources or deferred outflows of resources on the financial statements. Deferred amounts on bond refunding are amortized over the remaining life of the old debt (had it not been refunded) or the life of the new debt, whichever is shorter.

#### G. Compensated Absences

Unused vacation may be accumulated and paid to a District employee at the time of termination from District employment in accordance with the current collective bargaining agreement. At the time of retirement, an employee will be paid out, in a lump sum, seventy-five percent of their accumulated sick leave balance, not to exceed 750 hours, based upon their current salary. Compensated absences are expensed in the fiscal year incurred.

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, Continued

#### H. Customer Advances for Construction, Contributions in Aid of Construction and Connection Fees

Customer advances for construction include deposits which are restricted to fund new subdivisions, transmission lines, tank and storage facilities, and other specific assets, along with connection fees. Connection fees are assessed on new connections to recover the past and future capital costs of the District's water system.

Upon completion of construction of specific assets, the District will record an amount equal to the actual construction costs of providing service as connection charge revenue and will record the portion relating to the recovery of past and future capital costs, other fees, and advances as contributions in aid of construction. Advances in excess of construction costs are refundable.

#### I. Net Position

In the statements of net position, net position are classified in the following categories:

<u>Net Investment in Capital Assets</u> – This amount consists of capital assets net of accumulated depreciation and reduced by outstanding debt that is attributed to the acquisition, construction, or improvement of the capital assets.

<u>Restricted Net Position</u> – This amount is restricted by external creditors, grantors, contributors, laws or regulations of other governments.

<u>Unrestricted Net Position</u> – This amount is all net position that do not meet the definition of "net investment in capital assets" or "restricted net position."

#### J. Water Sales Revenue

Generally, customers are billed as the water meters are read on a bimonthly cyclical basis. Revenues related to water delivered through the fiscal year-end, but unbilled, are accrued.

#### K. Use of Estimates

The preparation of financial statements, in conformity with accounting principles generally accepted in the United States of America, requires management, at the date of the financial statements, to make estimates and assumptions that affect the reported amounts of assets and liabilities, and disclosure of contingent assets, deferred inflows and outflows of resources, and liabilities as well as the reported amounts of revenues and expenditures during the reporting period. Actual results could differ from those estimates.

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, Continued

#### L. Pension

For purposes of measuring the net pension liability and deferred outflows/inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the District's California Public Employees' Retirement System (CalPERS) plan (Plan) and additions to/deductions from the Plan's fiduciary net position has been determined on the same basis as it is reported by CalPERS. For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms. Investments are reported at fair value.

#### M. Deferred Outflows/Inflows of Resources

In addition to assets, the statement of financial position will sometimes report a separate section for deferred outflows of resources. This separate financial statement element, deferred outflows of resources, represents consumption of net position that applies to a future period(s) and so will not be recognized as an outflow of resources (expense/expenditure) until then. The government reports a deferred loss on refunding debt, deferred employer pension contributions and other deferrals related to the District's pension in this category in the statement of net position. A deferred loss on refunding results from the difference in the carrying value of refunded debt and its reacquisition price. This amount is deferred and amortized over the shorter of the life of the refunded or refunding debt. Employer pension contributions made during period between the measurement date and the report date are deferred and reflected as a reduction in the net pension liability in the subsequent fiscal year. Certain changes in the District's net pension liability are required to be deferred and reflected in pension expense over a closed amortization period.

In addition to liabilities, the statement of net position or balance sheet will sometimes report a separate section for deferred inflows of resources. This separate financial statement element, deferred inflows of resources, represents an acquisition of net position that applies to a future period(s) and so will not be recognized as an inflow of resources (revenue) until that time. The District reported certain deferrals related to the District's pension in this category. Certain changes in the District's net pension liability are required to be deferred and reflected in pension expense over a closed amortization period.

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, Continued

#### N. New Pronouncements

In 2017, the District adopted new accounting standards in order to conform to the following Governmental Accounting Standards Board Statements:

- ➤ GASB Statement No. 74, Financial Reporting for Postemployment Benefit Plans Other Than Pension Plans The objective of this Statement is to improve the usefulness of information about postemployment benefits other than pensions (other postemployment benefits or OPEB) included in the general purpose external financial reports of state and local governmental OPEB plans for making decisions and assessing accountability. This Statement results from a comprehensive review of the effectiveness of existing standards of accounting and financial reporting for all postemployment benefits (pensions and OPEB) with regard to providing decision-useful information, supporting assessments of accountability and interperiod equity, and creating additional transparency. The requirements of this statement were not applicable to the District.
- ➤ GASB Statement No. 77, Tax Abatement Disclosures- This Statement addresses the financial statements prepared by state and local governments in conformity with generally accepted accounting principles provide citizens and taxpayers, legislative and oversight bodies, municipal bond analysts, and others with information they need to evaluate the financial health of governments, make decisions, and assess accountability. This information is intended, among other things, to assist these users of financial statements in assessing (1) whether a government's current-year revenues were sufficient to pay for current-year services (known as interperiod equity), (2) whether a government complied with finance-related legal and contractual obligations, (3) where a government's financial resources come from and how it uses them, and (4) a government's financial position and economic condition and how they have changed over time. There was no impact on net position as a result of implementation of this statement.
- ➤ GASB Statement No. 78, Pensions Provided through Certain Multiple-Employer Defined Benefit Pension Plans The objective of this Statement is to address a practice issue regarding the scope and applicability of Statement No. 68, Accounting and Financial Reporting for Pensions. This issue is associated with pensions provided through certain multiple-employer defined benefit pension plans and to state or local governmental employers whose employees are provided with such pensions. The requirements of this statement were not applicable to the District. The requirements of this statement were not applicable to the District.

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, Continued

#### N. New Pronouncements, Continued

➤ GASB Statement No. 80, Blending Requirements for Certain Component Units – An Amendment of GASB Statement No. 14 - The objective of this Statement is to improve financial reporting by clarifying the financial statement presentation requirements for certain component units. This Statement amends the blending requirements established in paragraph 53 of Statement No. 14, The Financial Reporting Entity, as amended. This Statement amends the blending requirements for the financial statement presentation of component units of all state and local governments. The additional criterion requires blending of a component unit incorporated as a not-for-profit corporation in which the primary government is the sole corporate member. The additional criterion does not apply to component units included in the financial reporting entity pursuant to the provisions of Statement No. 39, Determining Whether Certain Organizations Are Component Units. The requirements of this statement were not applicable to the District.

#### 2. CASH AND INVESTMENTS

The District pools its cash and investments for investment purposes. Certain cash and investments are segregated for specific purposes.

Under the provisions of the District's investment policy, and in accordance with California Government Code, the following investments are authorized:

| Authorized Investment Type         | Maximum<br>Maturity | Minimum Credit<br>Quality | Maximum<br>Percentage of<br>Portfolio |
|------------------------------------|---------------------|---------------------------|---------------------------------------|
| U.S. treasury Bonds/Notes/Bills    | 365 days            | N/A                       | No limit                              |
| U.S. Government Agency Obligation  | 5 years             | N/A                       | No limit                              |
| Time Certificates of Deposits      | 180 days            | AAA                       | 20%                                   |
| Money Market Mutual Fund           | N/A                 | AAA                       | 10%                                   |
| California Local Agency Investment | N/A                 | N/A                       | No limit                              |
| Negotiable Certificate of Deposit  | 180 days            | AA                        | 20%                                   |
| Medium Term Corporate Notes        | 5 years             | A                         | 30%                                   |
| Commercial Paper                   | 270 days            | AAA                       | 15%                                   |
| Bank's Acceptances                 | 180 days            | AAA                       | 40%                                   |
| Repurchase Agreements              | 90 days             | AAA                       | 10%                                   |

Investments are stated at fair value. Included in investment income (loss) on the accompanying statement of activities and changes in net position is the net change in the fair value of investments, which consists of realized gains or losses and the unrealized appreciation (depreciation) of those investments.

Measurement of the fair value of investments is based upon quoted market prices, if available. The estimated fair value of investments that have no quoted market price is determined based on equivalent yields for such securities or on securities of comparable maturity, quality, and type as obtained from market makers.

#### 2. CASH AND INVESTMENTS, Continued

Investments made by the District are summarized below at June 30, 2017 and 2016:

|   | 2017 |             |    |           |    | 2016       |    |             |    |           |    |            |
|---|------|-------------|----|-----------|----|------------|----|-------------|----|-----------|----|------------|
|   | Bu   | siness-Type | Fi | duciary   |    |            | Bu | siness-Type | F  | iduciary  |    |            |
|   |      | Activities  | A  | ctivities |    | Total      |    | Activities  | Α  | ctivities |    | Total      |
| Cash in banks                               | \$   | 5,195,322   | \$ | -         | \$ | 5,195,322  | \$ | 2,170,851   | \$ | -         | \$ | 2,170,851  |
| U.S. Government Obligations                 |      | 1,000,860   |    | -         |    | 1,000,860  |    | 3,023,340   |    | -         |    | 3,023,340  |
| Corporate notes                             |      | 62,500      |    | -         |    | 62,500     |    | 77,500      |    | -         |    | 77,500     |
| Money Market                                |      | 6,750,600   |    | 74,480    |    | 6,825,080  |    | 4,589,670   |    | 153,535   |    | 4,743,205  |
| Cash & Cash Equivalent- Bond Funds:         |      |             |    |           |    |            |    |             |    |           |    |            |
| -2004 Certificate of Participation          |      | -           |    | -         |    | -          |    | 866,125     |    | -         |    | 866,125    |
| -2010 Water Revenue Bond                    |      |             |    | -         |    | -          |    | 1,774,876   |    | -         |    | 1,774,876  |
| -2012 Water Revenue Bond                    |      | 4,712,035   |    | -         |    | 4,712,035  |    | 13,218,511  |    | -         |    | 13,218,511 |
| -2016 Water Revenue Bond                    |      | 868,591     |    | -         |    | 868,591    |    |             |    |           |    |            |
| Local Agency Investment Fund                |      | 29,057,078  |    | _         |    | 29,057,078 |    | 35,173,498  |    |           |    | 35,173,498 |
| Total                                       | \$   | 47,646,986  | \$ | 74,480    | \$ | 47,721,466 | \$ | 60,894,371  | \$ | 153,535   | \$ | 61,047,906 |
| Cash and investments, unrestricted          | \$   | 20,077,803  | \$ | -         | \$ | 20,077,803 | \$ | 16,947,252  | \$ | -         | \$ | 16,947,252 |
| Cash and investments, restricted            |      | 9,513,602   |    | -         |    | 9,513,602  |    | 19,745,997  |    | -         |    | 19,745,997 |
| Cash and investments, designated            |      | 16,158,794  |    | -         |    | 16,158,794 |    | 20,755,523  |    | -         |    | 20,755,523 |
| Cash and investments, deposits and advances |      | 1,896,787   |    | -         |    | 1,896,787  |    | 3,445,599   |    | -         |    | 3,445,599  |
| Cash and investments - Agency Fund          |      | -           |    | 74,480    |    | 74,480     |    | -           |    | 153,535   |    | 153,535    |
| Total                                       | \$   | 47,646,986  | \$ | 74,480    | \$ | 47,721,466 | \$ | 60,894,371  | \$ | 153,535   | \$ | 61,047,906 |

Custodial credit risk for deposits is the risk that, in the event of the failure of a depository financial institution, a depositor will not be able to recover its deposits or will not be able to recover collateral securities that are in the possession of an outside party. The custodial credit risk for investments is the risk that, in the event of the failure of the counter-party (e.g., broker-dealer) to a transaction, a depositor will not be able to recover the value of its investment or collateral securities that are in the possession of another party. The California Government Code and the District's investment policy do not contain legal or policy requirements that would limit the exposure to custodial credit risk for deposits, other than the following provisions for deposits: The California Government Code requires that a financial institution secure deposits made by state or local governments units by pledging securities in an undivided collateral pool held by a depository regulated under state law. The market value of the pledged securities in the collateral pool must equal at least 110% of the total amount deposited by the public agencies.

The carrying amount of the District's deposits as of June 30, 2017 and 2016 was \$5,195,322 and \$2,170,851 respectively. The bank balance of deposits as of June 30, 2017 and 2016 was \$6,021,917 and \$3,267,140, of which \$250,000 was covered by federal depository insurance. The difference between the carrying amount and the bank balance is primarily due to checks outstanding at June 30, 2017 and 2016. The remaining was uninsured and not collateralized in the District's name. However, as noted above, the financial institutions which hold these deposits are required by state statute to maintain collateral pools against all public deposits they hold.

As a means to limiting its exposure to fair value losses arising from interest rates, the District's investment policy limits the District's investment portfolio to maturities of five years or less.

#### 2. CASH AND INVESTMENTS, Continued

Under the District's investment guidelines and state statute, the District is authorized to invest in certificates of deposit, U.S. government securities, the State Local Agency Investment Fund, and other investment pools, money market funds and commercial paper with a bond rating of "A" or better. As of June 30, 2017 and 2016, one of the District's investments on Medium Term Corporate Notes were in default even though the investment at time of purchase was rated in accordance with the investment policy. The investment in default has been recorded at fair market value of \$62,500 and \$77,500 respectively, while the cost basis of the investment were \$559,415 and \$589,731 respectively.

Interest Rate Risk – Interest rate risk is the risk that changes in market interest rates will adversely affect the fair value of an investment. Generally, the longer the maturity of an investment, the greater the sensitivity of its fair value to changes in market interest rates. As a means of limiting exposure to fair value losses arising from rising interest rates, the District's investment policy provides that final maturities of securities cannot exceed five years. Specific maturities of investments depend on liquidity needs. At June 30, 2017 and 2016, the District's pooled cash and investments had the following maturities:

|                    | Percentage of Investment |      |  |  |  |  |  |
|--------------------|--------------------------|------|--|--|--|--|--|
| Maturity           | 2017                     | 2016 |  |  |  |  |  |
| Less than one year | 97%                      | 98%  |  |  |  |  |  |
| One to two years   | 3%                       | 2%   |  |  |  |  |  |
| Two to five years  | 0%                       | 0%   |  |  |  |  |  |

The District's investments at June 30, 2017 and 2016 are summarized as follows:

|                              |    |            | Remaining Maturity (in Months) |    |          |   | Remaining Maturity (in Months) |    |            |    |           |    |          |
|------------------------------|----|------------|--------------------------------|----|----------|---|--------------------------------|----|------------|----|-----------|----|----------|
|                              |    |            | at June 30, 2017               |    |          |   | at June 30, 2016               |    |            |    |           |    |          |
|                              |    |            | <br>12 Months                  |    | 13 to 24 |   |                                |    | 12 Months  |    | 13 to 24  |    | 25 to 60 |
| Investment Type              | ]  | Fair Value | <br>Or Less                    |    | Months   |   | Fair Value                     |    | Or Less    |    | Months    |    | Months   |
| U. S. Government Agency      |    |            |                                |    |          |   |                                |    |            |    |           |    |          |
| Obligation                   | \$ | 1,000,860  | \$<br>1,000,860                | \$ |          | - | \$<br>3,023,340                | \$ | 2,008,140  | \$ | 1,015,200 | \$ | -        |
| Corporate Notes              |    | 62,500     | 62,500                         |    |          | - | 77,500                         |    | 77,500     |    | -         |    | -        |
| State investment pool (LAIF) |    | 29,057,078 | 29,057,078                     |    |          | - | 35,173,498                     |    | 35,173,498 |    | -         |    | -        |
| Money market                 |    | 6,825,080  | 6,825,080                      |    |          | - | 4,743,205                      |    | 4,743,205  |    | -         |    | -        |
| Held by bond trustee:        |    |            |                                |    |          |   |                                |    |            |    |           |    |          |
| Money market                 |    | 5,580,626  | <br>5,580,626                  |    |          | - | 15,859,512                     |    | 15,859,512 |    | -         |    | -        |
| Total                        | \$ | 42,526,144 | \$<br>42,526,144               | \$ |          | - | \$<br>58,877,055               | \$ | 57,861,855 | \$ | 1,015,200 | \$ |          |

#### 2. CASH AND INVESTMENTS, Continued

*Credit Risk* – This is the risk that an issuer of an investment will not fulfill its obligation to the holder of the investment. It is measured by the assignment of a rating by a nationally recognized credit rating organization. Presented below are the actual ratings, at June 30, 2017 and 2016, for each investment type:

|                                       |    | Rating at June 30, 2017 |    |     |    |         |       |           | Rating at June 30, 2016 |            |    |           |      |         |    |            |
|---------------------------------------|----|-------------------------|----|-----|----|---------|-------|-----------|-------------------------|------------|----|-----------|------|---------|----|------------|
| Investment Type                       | I  | Fair Value              |    | AA+ | In | Default | Not   | Rated     | ]                       | Fair Value |    | AA+       | In I | Default | 1  | Not Rated  |
| U. S. Government Agency<br>Obligation | \$ | 1,000,860               | \$ | -   |    | -       |       | 1,000,860 | \$                      | 3,023,340  | \$ | 2,008,140 |      | -       |    | 1,015,200  |
| Corporate Notes                       |    | 62,500                  |    | -   |    | 62,500  |       | -         |                         | 77,500     |    | -         |      | 77,500  |    | -          |
| State investment pool                 |    |                         |    |     |    |         |       |           |                         |            |    |           |      |         |    |            |
| (LAIF)                                |    | 29,057,078              |    | -   |    | -       | 25    | 9,057,078 |                         | 35,173,498 |    | -         |      | -       |    | 35,173,498 |
| Money market                          |    | 6,825,080               |    | -   |    | -       |       | 6,825,080 |                         | 4,743,205  |    | -         |      | -       |    | 4,743,205  |
| Held by bond trustee:                 |    |                         |    |     |    |         |       |           |                         |            |    |           |      |         |    |            |
| Money market                          |    | 5,580,626               |    | -   |    |         | ļ     | 5,580,626 |                         | 15,859,512 |    | -         |      | -       |    | 15,859,512 |
| Total                                 | \$ | 42,526,144              | \$ | -   | \$ | 62,500  | \$ 42 | 2,463,644 | \$                      | 58,877,055 | \$ | 2,008,140 | \$   | 77,500  | \$ | 56,791,415 |

The District is a voluntary participant in the Local Agency Investment Fund (LAIF) that is regulated by California Government Code Section 16429, under the oversight of the Treasurer of the State of California. The balance is available for withdrawal on demand. The District's investments with LAIF at June 30, 2017 include a portion of the pool funds invested in Structured Notes and Asset-Backed Securities. These investments include the following:

<u>Structured Notes</u> are debt securities (other than asset-backed securities) whose cash flow characteristics (coupon rate, redemption amount, or stated maturity) depend upon one or more indices and/or that have embedded forwards or options.

<u>Asset-Backed Securities</u>, the bulk of which are mortgage-backed securities, entitle their purchasers to receive a share of the cash flows from a pool of assets such as principal and interest repayments from a pool of mortgages (such as Collateralized Mortgage Obligations) or credit card receivables.

As of June 30 2017 and 2016, the District had \$29,057,078 and \$35,173,498 invested in LAIF respectively, which had respectively invested 2.89% and 2.81% of the pool investment funds in Structured Notes and Asset-Backed Securities. The District reports its investment in LAIF at the fair value amount provided by LAIF, which is the same as the value of the pool share. The fair value of LAIF were calculated by applying a factor of 0.998940671 and 1.000621222 to total investments held by LAIF respectively.

Investment Valuation—Investments (except for money market accounts, time deposits, and commercial paper) are measured at fair value on a recurring basis. Recurring fair value measurements, are those that Governmental Accounting Standards Board (GASB) Statements require or permit in the statement of net position at the end of each reporting period. Fair value measurements are categorized based on the valuation inputs used to measure an asset's fair value: Level 1 inputs are quoted prices in active markets for identical assets; Level 2 inputs are significant other observable inputs; Level 3 inputs are significant unobservable inputs.

### Marin Municipal Water District Notes to Basic Financial Statements, Continued

For the years ended June 30, 2017 and 2016

#### 2. CASH AND INVESTMENTS, Continued

Investment fair value measurements at June 30, 2017 are described below.

FY 2017 Fair Value Measurement Using

| Investment Type   |    | Fair Value                                     | Level 1         |       | Level 2  |       | Level 3          |
|---|----|--|-----------------|-------|--|-------|------------------|
| U. S. Government Agency Obligation<br>Corporate Notes<br>State investment pool (LAIF)<br>Money market | \$ | 1,000,860<br>62,500<br>29,057,078<br>6,825,080 | \$<br>1,000,860 | \$    | 62,500<br>29,057,078<br>6,825,080              | \$    | -                |
| Total   | \$ | 36,945,518                                     | \$<br>1,000,860 | \$    | 35,944,658                                     | \$    |                  |
| Investment not subject to fair value measurement  |    |  | <br>            |       |  | -     |                  |
| Held by bond trustee: Money market  |    | 5,580,626                                      |                 |       |  |       |                  |
| <b>Total Investments</b>  | _  | 42,526,144                                     |                 |       |  |       |                  |
| Investment Type   |    | Fair Value                                     | <br>FY 2016 Fa  | ir Va | lue Measurem<br>Level 2                        | ent ( | Using<br>Level 3 |
| U. S. Government Agency Obligation Corporate Notes State investment pool (LAIF) Money market          | \$ | 3,023,340<br>77,500<br>35,173,498<br>4,743,205 | \$<br>1,015,200 | \$    | 2,008,140<br>77,500<br>35,173,498<br>4,743,205 | \$    | -                |
| Total   | \$ | 43,017,543                                     | \$<br>1,015,200 | \$    | 42,002,343                                     | \$    |                  |
| Investment not subject to fair value measurement  |    |  |                 |       |  |       |                  |
| Held by bond trustee:<br>Money market   |    | 15,859,512                                     |                 |       |  |       |                  |
| Total Investments   |    | 58,877,055                                     |                 |       |  |       |                  |

#### 3. RESTRICTED AND DESIGNATED CASH AND INVESTMENTS

The District, because of certain bond covenants and legal requirements, is required to establish and maintain prescribed amounts of resources (consisting of cash and investments) that can be used only for their specified purposes. A portion of the District's cash and investments have been internally designated for the acquisition or the construction of specific capital projects, future self insurance claims, and for rate stabililization. These designations may be removed at the discretion of the Board.

Restricted and designated cash and investments are as follows as of June 30:

### 3. RESTRICTED AND DESIGNATED CASH AND INVESTMENTS, Continued

|  | June 30, |            |    |            |  |
|--|----------|------------|----|------------|--|
|  |          | 2017       |    | 2016       |  |
| Restricted cash and investments:                             |          |            |    |            |  |
| 2004 Certificates of Participation, 2010 Revenue Bonds, 2012 |          |            |    |            |  |
| Revenue Bonds and 2016 Refunding Revenue Bonds:              |          |            |    |            |  |
| Principal and interest fund                                  | \$       | 7,905,313  | \$ | 7,210,582  |  |
| Reserve fund   |          | 974,445    |    | 1,275,620  |  |
| Project fund   |          | 63         |    | 10,367,067 |  |
| Agency deposits  |          | 207,210    |    | 235,888    |  |
| Fire Flow Parcel Fee Program                                 |          | 426,571    |    | 656,839    |  |
| Deposits and advances  |          | 1,896,787  |    | 3,445,599  |  |
| Total restricted cash and investments                        |          | 11,410,389 |    | 23,191,596 |  |
| Designated cash and investments:                             |          |            |    |            |  |
| Capital projects   |          | 1,610,794  |    | 8,607,523  |  |
| Rate stabilization   |          | 8,000,000  |    | 5,700,000  |  |
| Liability claims   |          | 6,548,000  |    | 6,448,000  |  |
| Total designated cash and investments                        |          | 16,158,794 |    | 20,755,523 |  |
| Total restricted & designated cash and investments           | \$       | 27,569,183 | \$ | 43,947,119 |  |

#### 4. CAPITAL ASSETS

Capital assets consists of the following at June 30:

|  | Balance        |               | 2016         |              | Balance        |               | 2017         |              |                |  |
|--|----------------|---------------|--------------|--------------|----------------|---------------|--------------|--------------|----------------|--|
|  | June 30, 2015  | Additions     | Reductions   | CIP Transfer | June 30, 2016  | Additions     | Reductions   | CIP Transfer | June 30, 2017  |  |
| Capital assets not being depreciated,<br>excluding construction in progress:<br>Land and land rights | \$ 11,129,340  | \$ -          | \$ -         | \$ 336,622   | \$ 11,465,962  | \$ 8,340      | \$ -         | \$ 65,358    | \$ 11,539,660  |  |
| Capital assets being depreciated:  |                |               |              |              |                |               |              |              |                |  |
| Water Rights   | 13,273,601     | -             | -            | -            | 13,273,601     | 6,349,595     | -            | -            | 19,623,196     |  |
| Buildings  | 23,184,242     | -             | -            | 250,965      | 23,435,207     | -             | -            | -            | 23,435,207     |  |
| Dams and reservoirs  | 108,899,065    | -             | -            | 1,367,426    | 110,266,491    | -             | -            | 1,611,559    | 111,878,050    |  |
| Pumping plants   | 32,938,312     | -             | -            | 485,816      | 33,424,128     | -             | -            | 365,582      | 33,789,710     |  |
| Water treatment plants   | 46,490,317     | -             | (4,046)      | 430,697      | 46,916,968     | 9,685         | -            | 70,924       | 46,997,577     |  |
| Transmission and distribution  | 296,140,918    | -             | (982,090)    | 7,226,937    | 302,385,765    | -             | (329,557)    | 14,561,536   | 316,617,744    |  |
| Vehicles   | 7,515,628      | 672,383       | (432,027)    | -            | 7,755,984      | 529,325       | (170,595)    | -            | 8,114,714      |  |
| Equipment  | 21,154,243     | 651,857       | (130,238)    |              | 21,675,862     | 686,854       | (70,684)     |              | 22,292,032     |  |
| Total assets being depreciated   | 549,596,326    | 1,324,240     | (1,548,401)  | 9,761,841    | 559,134,006    | 7,575,459     | (570,836)    | 16,609,601   | 582,748,230    |  |
| Total capital assets, excluding  |                |               |              |              |                |               |              |              |                |  |
| construction in progress   | 560,725,666    | 1,324,240     | (1,548,401)  | 10,098,463   | 570,599,968    | 7,583,799     | (570,836)    | 16,674,959   | 594,287,890    |  |
| Construction in progress   | 16,393,445     | 20,838,864    |              | (10,098,463) | 27,133,846     | 24,079,867    |              | (16,674,959) | 34,538,754     |  |
| Total capital assets   | 577,119,111    | 22,163,104    | (1,548,401)  |              | 597,733,814    | 31,663,666    | (570,836)    |              | 628,826,644    |  |
| Less accumulated depreciation for:   |                |               |              |              |                |               |              |              |                |  |
| Water Rights   | 4,365,006      | 284,045       | -            | -            | 4,649,051      | 358,121       |              | -            | 5,007,172      |  |
| Buildings  | 11,266,891     | 777,141       | -            | -            | 12,044,032     | 765,459       |              | -            | 12,809,491     |  |
| Dams and reservoirs  | 32,642,928     | 1,850,378     |              | -            | 34,493,306     | 1,894,479     |              | -            | 36,387,785     |  |
| Pumping plants   | 17,661,978     | 1,166,484     | -            | -            | 18,828,462     | 1,216,915     |              | -            | 20,045,377     |  |
| Water treatment plants   | 27,267,646     | 1,246,038     | (4,046)      | -            | 28,509,638     | 1,232,250     | 81           | -            | 29,741,969     |  |
| Transmission and distribution  | 87,332,977     | 4,466,507     | (680,898)    | -            | 91,118,586     | 4,573,169     | (223,091)    | -            | 95,468,664     |  |
| Vehicles   | 5,755,270      | 446,149       | (431,190)    | -            | 5,770,229      | 439,467       | (170,595)    | -            | 6,039,101      |  |
| Equipment  | 18,108,795     | 795,455       | (119,965)    | _            | 18,784,285     | 868,366       | (69,424)     |              | 19,583,227     |  |
| Total accumulated depreciation   | 204,401,491    | 11,032,197    | (1,236,099)  |              | 214,197,589    | 11,348,226    | (463,029)    |              | 225,082,786    |  |
| Total capital assets, net  | \$ 372,717,620 | \$ 11,130,907 | \$ (312,302) | \$ -         | \$ 383,536,225 | \$ 20,315,440 | \$ (107,807) | \$ -         | \$ 403,743,858 |  |

#### Sonoma County Water Rights

In January 1996, the District revised its agreement with the Sonoma County Water Agency (the "Agency") for the purchase of water during off-peak periods. The revised contract guarantees the District a source of water during drought years. For revisions to the agreement the District has paid \$2,867,344, which has been capitalized, and is being amortized, over the life of the agreement of 18 years on a straight-line basis.

In June 2005, MMWD exercised an option within the agreement to convert 5,000 acre-feet of water from an "as available" basis to a "firm" basis of water supply from Sonoma County Water Agency for a one-time payment of \$6,326,257. This amount is being amortized on a straight-line basis over the remaining term of the agreement of nine years, plus an additional 40 years which is the renewal term at the option of the District, as management believes it is likely the agreement will be renewed.

#### 4. CAPITAL ASSETS, Continued

#### Aqueduct Energy Efficiency Project

On February 5, 2015, the district entered into an agreement with the North Marin Water district to pay 51% of the final actual costs, currently estimated at \$4,080,000, of the Aqueduct Energy Efficiency Project which will upsize the North Marin Aqueduct from Kastania Pump Station to Redwood Landfill road. This amount is being amortized on a straight-line basis over the remaining term of the agreement of 26 years and 4 months.

#### Las Gallinas Valley Sanitary District - Recycled Water Right

On April 1, 2017, the District entered into an agreement with the Las Gallinas Valley Sanitary District for the purchases of recycled water up to 1.87 mgd until 2047. In return, the District has agreed to pay a total of \$6,349,595, which has been capitalized, and is being amortized, over the life of the agreement of 30 years on a straight-line basis.

#### 5. LONG-TERM DEBT

Long-term debt consists of the following at June 30:

|  | Issue   | Due      | Interest      | Principa       | l Amount       |
|--|---------|----------|---------------|----------------|----------------|
| <u> </u>                                 | Date    | Serially | Rate          | 2017           | 2016           |
| 2004 Certificates of Participation       | 4/1/04  | To 2030  | 2.50% - 5.25% | \$ -           | \$ 845,000     |
| 2010 Water Revenue Bonds                 | 5/1/10  | To 2040  | 2.50% - 5.00% | -              | 31,850,000     |
| 2012 Water Revenue Bonds                 | 6/20/12 | To 2052  | 2.00% - 5.00% | 84,350,000     | 84,350,000     |
| 2016 Water Refunding Bonds               | 11/1/16 | To 2040  | 3.25% - 5.00% | 31,380,000     | -              |
| Clean Renewable Energy Bonds             | 9/29/08 | To 2023  | Tax credit    | 855,750        | 978,000        |
| Aqueduct Energy Efficiency Project       | 2/5/14  | To 2032  | N/A           | 2,620,000      | 2,865,000      |
| LGVSD - Recycled Water Buy-in            | 4/1/17  | To 2042  | 4.00%         | 5,670,927      |                |
| Total                                    |         |          |               | 124,876,677    | 120,888,000    |
| Original issue premium/discount, net     |         |          |               | 11,260,411     | 8,968,251      |
| Less Long-term debt, due within one year |         |          |               | 2,226,153      | 1,677,250      |
| Long-term debt - Due in more than one y  | ear     |          |               | \$ 133,910,935 | \$ 128,179,001 |

#### 5. LONG-TERM DEBT, Continued

On April 30, 2004, the District issued \$40,165,000 of 2004 Certificates of Participation (COPs) for the purpose of refunding the \$11,925,000 of outstanding 1994 Revenue Bonds, prepayment of the Federal Drought Loan and the State Reclamation Loan in the amounts of \$2,592,146 and \$2,528,101, respectively, financing capital improvements to the District's water system, funding a deposit to a reserve fund, and paying the costs of the financing. Interest payments are payable semi-annually on January 1 and July 1. The bonds mature through July 1, 2029, and bear interest at the rate of 5%. The bonds were partially refunded by the 2012 Series A Water Revenue Bonds. The COPs are limited obligations of the District payable from, and secured by, a pledge of the Net Revenues of Water systems. The refunding took advantage of lower interest rates which were available and resulted in reductions in debt service requirements over the life of the new debt. Proceeds of \$11,869,114 from the COPs were transferred to a trustee and placed in an irrevocable trust to redeem the 1994 Revenue Bonds. These funds were invested in U.S. government securities to provide for the redemption price and interest through the call date. Accordingly, the 1994 Revenue Bonds were removed from the balance sheet as of June 30, 2004. Proceeds of approximately \$25 million from the COPs were transferred to a trustee to fund capital improvements to the District's water system over the next three years. These funds were fully invested in a guaranteed investment contract. As of June 30, 2008 there were no funds remaining. The advanced refunding resulted in a difference between the reacquisition price and the net carrying amount of the old debt of \$1,208,048 which has been deferred and amortized in accordance with GASB Statement No. 23. A portion of the unamortized deferred amount of refunding of \$293,181 was written off and included in interest expense for the year ended June 30, 2012 as the bonds were partially refunded by the 2012 Series A Water Revenue Bonds. Total amortization related to the above bond refunding was \$0 and \$25,995 for fiscal 2017 and 2016, which was included in interest expense.

On September 29, 2008, the District issued Clean Renewable Energy Bonds (CREBs) for the installation of solar panels on the District's administration building and at its corporate yard. The CREBs were authorized by the Internal Revenue Service and are structured so that bondholders receive a federal income tax credit in lieu of interest. The amount of the tax credit is set by the U.S. Treasury department on a daily basis. The total principal amount of the CREBs issued for both projects was \$1,956,000. The net proceeds of the two issues were \$1,845,030, less original issue discount of \$56,630 and issuance costs of \$54,340. The debt service is paid annually over 15 years in the amount of \$122,250, principal only. The issues mature on September 30, 2023. The installment payments are payable from the net revenue of the District.

On May 26, 2010, the joint power authority, Marin Municipal Water District Financing Authority issued the 2010 Series A Water Revenues Bonds in the amount of \$32,235,000 to fund the acquisition and construction of additions, betterments, extensions and improvements to the District's municipal water system including, but not limited to: watershed improvement projects, water treatment and water quality projects, water distribution piping and related facility projects, water storage projects and computer and technology system projects. Interest payments are payable semi-annually on January 1 and July 1. The bonds mature through July 1, 2040, and bear interest at the rate of 5%. The Bonds are special limited obligations of the Financing Authority payable from and secured by a pledge of the Net Revenues of Water Systems. The bonds were refunded by refunding Revenue Bonds, Series 2016 on November 1, 2016. The remaining unamortized balance was written off and included in interest expense for the year ended June 30, 2017.

#### 5. LONG-TERM DEBT, Continued

On June 20, 2012, the joint power authority, Marin Municipal Water District Financing Authority issued the 2012 Series A Water Revenues Bonds in the amount of \$85,000,000 to refund the District's outstanding 2002 Water Revenue Bonds and a portion of the 2004 Certificant of Participation. Interest payments are payable semi-annually on January 1 and July 1. The bonds mature through July 1, 2052, and bear interest at the rate of 5%. The bonds are special limited obligations of the Financing Authority payable solely from and secured by a pledge of amounts held in certain funds and accounts under the indenture and the revenues derived from the 2012 installment payments made by the District under the 2012 installment sale agreement. The net proceeds of \$38,126,123 from these refunding bonds were transferred to a trustee and placed in an irrevocable trust to redeem 2002 Water Revenue Bonds and a portion of the 2004 Certificant of Participation. These funds were invested in U.S. government securities to provide for the redemption price and interest through the call date. Accordingly, the 2002 Revenue Bonds and a portion of the 2004 Certificant of Participation were removed from the balance sheet as of June 30, 2013. The advanced refunding resulted in a difference of \$2,303,279 between the reacquisition price and the net carrying amount of the old debt, that has been deferred and amortized in accordance with GASB Statement No. 23.

On February 5, 2015, the district entered into an agreement with the North Marin Water district to pay 51% of the final actual costs, currently estimated at \$4,080,000, of the Aqueduct Energy Efficiency Project which will upsize the North Marin Aqueduct from Kastania Pump Station to Redwood Landfill road. Marin Municipal Water District takes delivery of Agency water through a connection to an Aqueduct in Northern Novato. Part of the Aqueduct is being replaced under the Marin-Sonoma Narrows High Occupancy Vehicle Widening project, a joint project between Caltrans and the Federal Highway Administration. The relocation and replacement of the Aqueduct is called the Aqueduct Energy Efficiency Project, which includes relocation and replacement of 24,000-feet of Aqueduct with a larger diameter pipe. The final costs of the Aqueduct Energy Efficiency Project are to be determined once the Aqueduct Energy Efficiency Project is completed, which is expected to occur in 2017. Marin Municipal Water District shall make payments in the amount of \$245,000 to the North Marin Water District, each July 1, from 2015 through 2032 as fair compensation for the AEEP capital cost.

On November 1, 2016, The \$31,380,000 Marin Municipal Water District Financing Authority Refunding Revenue Bonds, Series 2016 were issued by the Marin Municipal Water District Financing Authority to refund, on an advance basis, the Marin Municipal Water District Financing Authority Water Revenue Bonds, Series 2010, which are outstanding in the principal amount of \$31,140,000, issued to finance the acquisition and construction of additions, betterments, extensions and improvements to the District's municipal water system, and pay costs incurred in connection with inssuance, sale and delivery of the Bonds. The bonds mature through July 1, 2040, and bear interest at the rate of 5%. Annual principal payments of \$2,235,000 to \$3,545,000 are due on July 1, 2030 throught July 1, 2040. Interest on the Bonds will be payable semiannually on each January 1 and July 1. The Bonds are special limited obligations of the Financing Authority payable from and secured by a pledge of the Net Revenues of Water Systems. The advanced refunding resulted in a difference of \$1,985,988.04 between the reacquisition price and the net carrying amount of the old debt, that has been deferred and amortized in accordance with GASB Statement No. 23.

#### 5. LONG-TERM DEBT, Continued

The District is subject to certain debt covenants, the most restrictive of which requires the setting of rates and charges to yield net revenue equal to at least 125 percent of the current annual debt service requirement of the revenue bonds and other parity debt, as well as the establishment of certain principal, interest and reserve funds. The 2010 Revenues Bonds, 2012 Revenues Bonds, and 2016 Revenue Refunded Bonds are collateralized by a pledge of the District's net revenues of Water Systems, as defined in the Master Indenture. The total principal and interest remaining on the bonds is \$222,621,071, payable through June, 2053. For FYE 16/17 principal and interest paid, and total net revenues of Water Systems received, were \$8,670,343 and \$9,811,169 respectively. For FYE 15/16 principal and interest paid, and total net revenues of Water Systems received, were \$6,878,665 and \$8,604,450 respectively.

On April 1, 2017, the District entered into an agreement with the Las Gallilnas Valley Sanitary District (LGVSD) to pay 10.5% of the final actual costs currently estimated at \$4,023,647 of the Recycled Water Treatment Facility (RWTF). LGVSD operates an existing recycled water treatment facility that it was initially constructed in 2011 and currently provides recycled water to the North Marin Water District. The District also reimburse the Las Gallilnas Valley Sanitary District for its proportional share of the initial construction costs it incurred in 2011 for the construction of the original Facility (Buy-In). The District's proportionate share of initial construction costs is determined at \$2,049,595. Marin Municipal Water District shall make payments in the amount of \$26,890 to the LGVSD, each April 1, from 2017 through 2042 as fair compensation for the water treatment facility capital cost.

Changes in long-term obligations and debt for the fiscal years ended June 30, 2017, and 2016 are as follows:

|  | Balance        |           | 2016         | Balance        |                  | 2017               |               | Balance                | Due Within   |
|--|----------------|-----------|--------------|----------------|------------------|--------------------|---------------|------------------------|--------------|
|  | June 30, 2015  | Additions | Reductions   | June 30, 2016  | Additions        | Reductions         | Refunded      | June 30, 2017          | One Year     |
|  |                |           |              |                |                  |                    |               |                        |              |
| Bonds payable:   |                |           |              |                |                  |                    |               |                        |              |
| 2004   | \$ 1,915,000   | \$ -      | \$ 1,070,000 | \$ 845,000     | \$<br>-          | \$<br>845,000      | \$ -          | \$ -                   | \$ -         |
| 2010   | 31,850,000     | -         | -            | 31,850,000     | -                | 710,000            | 31,140,000    | -                      | -            |
| 2012   | 84,680,000     | -         | 330,000      | 84,350,000     | -                | -                  | -             | 84,350,000             | 1,860,000    |
| 2016   | -              | -         | -            | -              | 31,380,000       | -                  | -             | 31,380,000             | -            |
| Clean Renewable<br>Energy Bonds<br>(CREBs)                                     | 1,100,250      | -         | 122,250      | 978,000        | -                | 122,250            | -             | 855,750                | 122,250      |
| Deferred amount on refunding, net  | -              | -         |              | -              |                  |                    |               | -                      |              |
| LGVSD - Recycled<br>Water Buy-In<br>AEEP<br>Original bond<br>premium/discount, | 3,355,000      | -         | 490,000      | 2,865,000      | 6,073,242        | 402,315<br>245,000 | -             | 5,670,927<br>2,620,000 | 243,903      |
| net  | 9,289,903      | _         | 321,650      | 8,968,253      | <br>4,146,272    | 324,394            | 1,529,718     | 11,260,413             | -            |
| Total  | \$ 132,190,153 | \$ -      | \$ 2,333,900 | \$ 129,856,253 | \$<br>41,599,514 | \$<br>2,648,959    | \$ 32,669,718 | \$ 136,137,089         | \$ 2,226,153 |

### 5. LONG-TERM DEBT, Continued

The annual debt service requirements are as follows:

| Fiscal Year     | 2012 Revenue Bonds |          |            |    | 2016 Revenue Bonds |    |            |  |  |  |
|-----------------|--------------------|----------|------------|----|--------------------|----|------------|--|--|--|
| Ending June 30, | Principal          | Interest |            |    | Principal          |    | Interest   |  |  |  |
|                 |                    |          |            |    |                    |    |            |  |  |  |
| 2018            | \$<br>1,860,000    | \$       | 3,727,178  | \$ | -                  | \$ | 868,602    |  |  |  |
| 2019            | 1,910,000          |          | 3,661,078  |    | -                  |    | 1,481,975  |  |  |  |
| 2020            | 1,990,000          |          | 3,592,978  |    | -                  |    | 1,481,975  |  |  |  |
| 2021            | 2,045,000          |          | 3,524,734  |    | -                  |    | 1,481,975  |  |  |  |
| 2022            | 2,130,000          |          | 3,443,790  |    | -                  |    | 1,481,975  |  |  |  |
| 2023-2027       | 12,110,000         |          | 15,624,119 |    | -                  |    | 7,409,875  |  |  |  |
| 2028-2032       | 9,780,000          |          | 12,577,696 |    | 4,585,000          |    | 7,298,125  |  |  |  |
| 2033-2037       | 2,765,000          |          | 11,523,250 |    | 13,555,000         |    | 5,048,275  |  |  |  |
| 2038-2042       | 5,765,000          |          | 10,683,750 |    | 13,240,000         |    | 1,645,000  |  |  |  |
| 2043-2047       | 17,440,000         |          | 7,680,606  |    | -                  |    | -          |  |  |  |
| 2048-2052       | 21,655,000         |          | 3,418,594  |    | -                  |    | -          |  |  |  |
| 2053-2057       | 4,900,000          |          | 104,125    |    | -                  |    | -          |  |  |  |
|                 |                    |          | ,          |    |                    |    |            |  |  |  |
| Total           | \$<br>84,350,000   | \$       | 79,561,896 | \$ | 31,380,000         | \$ | 28,197,777 |  |  |  |

| Fiscal Year     | CREBS         | AEEP      |           | <br>LGVSD Rec   | cycled Buy-In |           |  |
|-----------------|---------------|-----------|-----------|-----------------|---------------|-----------|--|
| Ending June 30, | Principal     | Principal |           | Principal       |               | Interest  |  |
|                 | _             |           |           | <br>            |               | _         |  |
| 2018            | \$<br>122,250 | \$        | 245,000   | \$<br>243,903   | \$            | 211,155   |  |
| 2019            | 122,250       |           | 245,000   | 251,364         |               | 211,780   |  |
| 2020            | 122,250       |           | 245,000   | 262,449         |               | 200,904   |  |
| 2021            | 122,250       |           | 245,000   | 273,634         |               | 189,761   |  |
| 2022            | 122,250       |           | 242,000   | 285,532         |               | 177,736   |  |
| 2023-2027       | 244,500       |           | 1,198,000 | 1,087,759       |               | 757,693   |  |
| 2028-2032       | -             |           | 200,000   | 1,166,103       |               | 547,587   |  |
| 2033-2037       | -             |           |           | 962,780         |               | 344,819   |  |
| 2038-2042       |               |           |           | <br>1,137,403   |               | 140,075   |  |
|                 |               |           |           |                 |               |           |  |
| Total           | \$<br>855,750 | \$        | 2,620,000 | \$<br>5,670,927 | \$            | 2,781,510 |  |

#### 5. LONG-TERM DEBT, Continued

#### *Non-District Obligation:*

During October 1996, the District issued the following debt, for which the District is acting as an agent for the property owners and bondholders; accordingly, unpaid principal balances on June 30, 2017 and 2016 are not included in the District's financial statements. During the fiscal years ended June 30, 2017 and 2016, bonds in the amounts of \$145,000 and \$180,000 respectively were repaid:

|                                    | Issue   | Due      | Interest      | Authorized | Outstanding   | Out  | standing |
|------------------------------------|---------|----------|---------------|------------|---------------|------|----------|
|                                    | Date    | Serially | Rates         | And Issued | June 30, 2017 | June | 30, 2016 |
|                                    |         |          |               |            |               |      |          |
| Limited obligation bonds:          |         |          |               |            |               |      |          |
| Wolfback Ridge Assessment District | 10/3/96 | 9/2/25   | 4.75% - 6.50% | \$ 996,920 | \$ -          | \$   | 145,000  |

#### 6. EMPLOYEE RETIREMENT PLANS

#### A. General Information about the Pension Plans

Plan Descriptions – All qualified permanent and probationary employees are eligible to participate in the District's Miscellaneous Plan, agent multiple-employer defined benefit pension plans administered by the California Public Employees' Retirement System (CalPERS), which acts as a common investment and administrative agent for its participating member employers. Benefit provisions under the Plans are established by State statute and Local Government resolution. CalPERS issues publicly available reports that include a full description of the pension plans regarding benefit provisions, assumptions and membership information that can be found on the CalPERS website.

**Benefits Provided** – CalPERS provides service retirement and disability benefits, annual cost of living adjustments and death benefits to plan members, who must be public employees and beneficiaries. Benefits are based on years of credited service, equal to one year of full time employment. Members with five years of total service are eligible to retire at age 50 with statutorily reduced benefits. All members are eligible for non-duty disability benefits after 10 years of service. The death benefit is one of the following: the Basic Death Benefit, the 1957 Survivor Benefit, or the Optional Settlement 2W Death Benefit. The cost of living adjustments for each plan are applied as specified by the Public Employees' Retirement Law.

#### 5. EMPLOYEE RETIREMENT PLANS, Continued

#### A. General Information about the Pension Plans, Continued

The Plans' provisions and benefits in effect at June 30, 2017 and 2016, are summarized as follows:

|   | FY 16-17           | FY 15-16           |
|---|--------------------|--------------------|
|   | Miscellaneous      | Miscellaneous      |
| Benefit vesting schedule                | 5 years of service | 5 years of service |
| Benefit payments                        | monthly for life   | monthly for life   |
| Earliest retirement age                 | 50                 | 50                 |
| Benefit factor for each year of service |                    |                    |
| as a % of annual salary                 | 2.7% at age 55     | 2.7% at age 55     |
| Required employee contribution rates    | 8.0%               | 8.0%               |
| Required employer contribution rates    | 25.925%            | 24.687%            |

On January 1, 2013, the Public Employee Pension Reform Act (PEPRA) went into effect. This State law applies to employees hired after January 1, 2013 who are new to PERS. These employees are termed PEPRA members and employees that were enrolled in PERS (without significant separation) prior to January 1, 2013 are now referred to as classic members. PEPRA miscellaneous members will be enrolled in a 2% at 62 plan. PEPRA members will be required to pay half the normal cost of their plans.

*Employees Covered* - At June 30, 2017 and 2016, the following employees were covered by the benefit terms for each Plan:

|  | FY 16-17<br>Miscellaneous | FY 15-16<br>Miscellaneous |
|--|---------------------------|---------------------------|
| Inactive employees or beneficiaries currently receiving benefits | 306                       | 292                       |
| Inactive employees entitled to but not yet receiving benefits    | 102                       | 99                        |
| Active employees   | 236                       | 238                       |
| Total  | 644                       | 629                       |

Contributions – Section 20814(C) of the California Public Employees' Retirement Law (PERL) requires that the employer contribution rates for all public employers be determined on an annual basis by the actuary and shall be effective on the July 1 following notice of a change in the rate. Funding contributions for both Plans are determined annually on an actuarial basis as of June 30<sup>th</sup> by CalPERS. The actuarially determined rate is the estimated amount necessary to finance the costs of benefits earned by employees during the year, with additional amount to finance any unfunded accrued liability. The District is required to contribute the difference between the actuarially determined rate and the contribution rate of employees. For the measurement period ended June 30, 2016 and 2015 (the measurement date), the average active employee contribution rate is 7.972 percent and 8.052 percent of

#### 6. EMPLOYEE RETIREMENT PLANS, Continued

#### A. General Information about the Pension Plans, Continued

annual pay for the Miscellaneous Plan, and employer contribution rate is 24.687 percent and 23.324 percent of annual payroll for the Miscellaneous Plan.

#### B. Net Pension Liability

The District's net pension liability for the Plan is measured as the total pension liability, less the pension plan's fiduciary net position. The net pension liability of the Plans is measured as of June 30, 2016 and 2015, using an annual actuarial valuation as of June 30, 2015 and 2014 rolled forward to June 30, 2016 and 2015 using standard update procedures. A summary of principal assumptions and methods used to determine the net pension liability is shown below.

*Actuarial Assumptions* – The total pension liabilities in the June 30, 2015 and 2014 actuarial valuations were determined using the following actuarial assumptions:

|                                  | FY 16-17  | FY 15-16   |
|----------------------------------|---|--|
| Valuation Date                   | June 30, 2015   | June 30, 2014  |
| Measurement Date                 | June 30, 2016   | June 30, 2015  |
| Actuarial Cost Method            | Entry-Age Normal Cost Method  | Entry-Age Normal Cost Method   |
| Actuarial Assumptions:           |   |  |
| Discount Rate                    | 7.65%   | 7.65%  |
| Inflation                        | 2.75%   | 2.75%  |
| Salary Increases                 | Varies by Entry Age and Service   | Varies by Entry Age and Service  |
| Investment Rate of Return (1)    | 7.50%   | 7.65%  |
| Mortality (2)                    | Derived using CalPERS' Membership Data for all Funds  | Derived using CalPERS' Membership<br>Data for all Funds  |
| Post Retirement Benefit Increase | Contract COLA up to 2.75% until purchasing<br>Power Protection Allowance Floor on<br>Purchasing Power applies, 2.75% thereafter | Contract COLA up to 2.75% until<br>purchasing Power Protection Allowance<br>Floor on Purchasing Power applies,<br>2.75% thereafter |

<sup>(1)</sup> Net of pension plan investment expenses.

<sup>(2)</sup> The mortality table used was developed based on CalPERS' specific data. The table includes 20 years of mortality improvements using Society of Actuaries Scale BB.

#### 6. EMPLOYEE RETIREMENT PLANS, Continued

#### B. Net Pension Liability, Continued

The underlying mortality assumptions and all other actuarial assumptions used in the June 30, 2015 and 2014 valuation were based on the results of a January 2014 actuarial experience study for the period 1997 to 2011. Further details of the Experience Study can be found on the CalPERS website.

Discount Rate – The discount rate used to measure the total pension liability was 7.65% and 7.65% for the Plan for the measurement period ended June 30, 2016 and 2015 respectively. The rate includes investment expenses and inflation. To determine whether the municipal bond rate should be used in the calculation of a discount rate for each plan, CalPERS stress tested plans that would most likely result in a discount rate that would be different from the actuarially assumed discount rate. Based on the testing, none of the tested plans run out of assets. Therefore, the current 7.65 percent and 7.65 percent discount rate are adequate and the use of the municipal bond rate calculation is not necessary. The long term expected discount rate of 7.65 percent and 7.65 percent will be applied to all plans in the Public Employees Retirement Fund (PERF). The stress test results are presented in a detailed report that can be obtained from the CalPERS website.

The long-term expected rate of return on pension plan investments was determined using a buildingblock method in which best-estimate ranges of expected future real rates of return (expected returns, net of pension plan investment expense and inflation) are developed for each major asset class.

In determining the long-term expected rate of return, CalPERS took into account both short-term and long-term market return expectations as well as the expected pension fund cash flows. Using historical returns of all the funds' asset classes, expected compound returns were calculated over the short-term (first 10 years) and the long-term (11-60 years) using a building-block approach. Using the expected nominal returns for both short-term and long-term, the present value of benefits was calculated for each fund. The expected rate of return was set by calculating the single equivalent expected return that arrived at the same present value of benefits for cash flows as the one calculated using both short-term and long-term returns. The expected rate of return was then set equivalent to the single equivalent rate calculated above.

The table following reflects the long-term expected real rate of return by asset class. The rate of return was calculated using the capital market assumptions applied to determine the discount rate and asset allocation. These rates of return are net of administrative expenses.

# 6. EMPLOYEE RETIREMENT PLANS, Continued

# B. Net Pension Liabilit, Continued

|                               |                                | FY 16-17                       |                             |                                | FY 15-16                       |                             |
|-------------------------------|--------------------------------|--------------------------------|-----------------------------|--------------------------------|--------------------------------|-----------------------------|
| Asset Class                   | New<br>Strategic<br>Allocation | Real Return<br>Years 1 - 10(a) | Real Return<br>Years 11+(b) | New<br>Strategic<br>Allocation | Real Return<br>Years 1 - 10(a) | Real Return<br>Years 11+(b) |
| Global Equity                 | 51.00%                         | 5.25%                          | 5.71%                       | 51.00%                         | 5.25%                          | 5.71%                       |
| Global Fixed<br>Income        | 20.00%                         | 0.99%                          | 2.43%                       | 19.00%                         | 0.99%                          | 2.43%                       |
| Inflation<br>Sensitive        | 6.00%                          | 0.45%                          | 3.36%                       | 6.00%                          | 0.45%                          | 3.36%                       |
| Private Equity                | 10.00%                         | 6.83%                          | 6.95%                       | 10.00%                         | 6.83%                          | 6.95%                       |
| Real Estate                   | 10.00%                         | 4.50%                          | 5.13%                       | 10.00%                         | 4.50%                          | 5.13%                       |
| Infrastructure and Forestland | 2.00%                          | 4.50%                          | 5.09%                       | 2.00%                          | 4.50%                          | 5.09%                       |
| Liquidity                     | 1.00%                          | -0.55%                         | -1.05%                      | 2.00%                          | -0.55%                         | -1.05%                      |
| Total                         | 100%                           | _                              |                             | 100%                           | _<br>_                         |                             |

<sup>(</sup>a) An expected inflation of 2.5% used for this period.

The changes in the Net Pension Liability for the Plan for the year ended June 30, 2017 follows:

| Miscellaneous Plan   | Increase (Decrease) |                           |    |                              |    |                               |  |  |  |  |
|--|---------------------|---------------------------|----|------------------------------|----|-------------------------------|--|--|--|--|
|  | Т                   | otal Pension<br>Liability |    | an Fiduciary<br>Vet Position |    | let Pension<br>bility/(Asset) |  |  |  |  |
| Balance at June 30, 2016 (1)   | \$                  | 217,618,360               | \$ | 147,864,465                  | \$ | 69,753,895                    |  |  |  |  |
| Changes in the year:   |                     |                           |    |                              |    |                               |  |  |  |  |
| Service cost   |                     | 3,787,617                 |    |                              |    | 3,787,617                     |  |  |  |  |
| Interest on the total pension liability  |                     | 16,408,014                |    |                              |    | 16,408,014                    |  |  |  |  |
| Differences between actual and expected experience                             |                     | 599,096                   |    |                              |    | 599,096                       |  |  |  |  |
| Changes in assumptions Changes in benefit terms Plan to Plan Resource Movement |                     | -                         |    | _                            |    | -<br>-<br>-                   |  |  |  |  |
| Contribution - employer  |                     |                           |    | 5,636,822                    |    | (5,636,822)                   |  |  |  |  |
| Contribution - employee  |                     |                           |    | 1,854,172                    |    | (1,854,172)                   |  |  |  |  |
| Net investment income  |                     |                           |    | 807,045                      |    | (807,045)                     |  |  |  |  |
| Administrative expenses  |                     |                           |    | (90,116)                     |    | 90,116                        |  |  |  |  |
| Benefit payments , including refunds of employee contributions                 |                     | (11,254,841)              |    | (11,254,841)                 |    | -                             |  |  |  |  |
| Net changes  |                     | 9,539,886                 |    | (3,046,918)                  |    | 12,586,804                    |  |  |  |  |
| Balance at June 30, 2017   | \$                  | 227,158,246               | \$ | 144,817,547                  | \$ | 82,340,699                    |  |  |  |  |

<sup>(1)</sup> The fiduciary net position includes receivables for employee service buyback, deficiency reserve, and fiduciary self-insurance.

<sup>(</sup>b) An expected inflation of 3.0% used for this period.

## 6. EMPLOYEE RETIREMENT PLANS, Continued

# B. Net Pension Liability, Continued

The changes in the Net Pension Liability for the Plan for the year ended June 30, 2016 follows:

| Miscellaneous Plan   | Increase (Decrease)        |              |    |                              |                                  |             |  |  |  |
|--|----------------------------|--------------|----|------------------------------|----------------------------------|-------------|--|--|--|
|  | Total Pension<br>Liability |              |    | an Fiduciary<br>Net Position | Net Pension<br>Liability/(Asset) |             |  |  |  |
| Balance at June 30, 2015 (1)                                   | \$ 210,015,518             |              | \$ | 147,876,441                  | \$                               | 62,139,077  |  |  |  |
| Changes in the year:   |                            |              |    |                              |                                  |             |  |  |  |
| Service cost   |                            | 3,820,110    |    | -                            |                                  | 3,820,110   |  |  |  |
| Interest on the total pension liability                        |                            | 15,696,251   |    | -                            |                                  | 15,696,251  |  |  |  |
| Differences between actual and expected experience             |                            | 2,035,700    |    | -                            |                                  | 2,035,700   |  |  |  |
| Changes in assumptions   | (3,613,804)                |              |    | _                            | (3,613,80                        |             |  |  |  |
| Changes in benefit terms                                       |                            | -            |    | -                            |                                  | -           |  |  |  |
| Contribution - employer  |                            | -            |    | 5,315,722                    |                                  | (5,315,722) |  |  |  |
| Contribution - employee  |                            | -            |    | 1,835,178                    |                                  | (1,835,178) |  |  |  |
| Net investment income  |                            | -            |    | 3,338,982                    |                                  | (3,338,982) |  |  |  |
| Administrative expenses  |                            | -            |    | (166,443)                    |                                  | 166,443     |  |  |  |
| Benefit payments , including refunds of employee contributions |                            | (10,335,415) |    | (10,335,415)                 |                                  | -           |  |  |  |
| Net changes  |                            | 7,602,842    |    | (11,976)                     |                                  | 7,614,818   |  |  |  |
| Balance at June 30, 2016                                       | \$                         | 217,618,360  | \$ | 147,864,465                  | \$                               | 69,753,895  |  |  |  |

<sup>(1)</sup> The fiduciary net position includes receivables for employee service buyback, deficiency reserve, and fiduciary self-insurance.

## C. Changes in the Net Pension Liability

Sensitivity of the Net Pension Liability to Changes in the Discount Rate – The following presents the net pension liability of the District for each Plan, calculated using the discount rate for each Plan, as well as what the District's net pension liability would be if it were calculated using a discount rate that is 1-percentage point lower or 1-percentage point higher than the current rate:

## 6. EMPLOYEE RETIREMENT PLANS, Continued

# C. Changes in the Net Pension Liability, Continued

|                       | M  | FY 16-17<br>liscellaneous | FY 15-16<br>Miscellaneous |  |  |  |
|-----------------------|----|---------------------------|---------------------------|--|--|--|
| 1% Decrease           |    | 6.65%                     | 6.65%                     |  |  |  |
| Net Pension Liability | \$ | 110,310,706               | 96,972,537                |  |  |  |
| Current Discount Rate |    | 7.65%                     | 7.65%                     |  |  |  |
| Net Pension Liability | \$ | 82,340,699                | 69,753,895                |  |  |  |
| 1% Increase           |    | 8.65%                     | 8.65%                     |  |  |  |
| Net Pension Liability | \$ | 58,937,738                | 47,010,300                |  |  |  |

*Pension Plan Fiduciary Net Position* – Detailed information about each pension plan's fiduciary net position is available in the separately issued CalPERS financial reports.

# D. Pension Expenses and Deferred Outflows/Inflows of Resources Related to Pensions

For the year ended June 30, 2017 and 2016, the District recognized pension expense of \$8,101,995 and \$5,251,402. At June 30, 2017 and 2016, the District reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

|   |                                   | FY 16          | 5-17                             |             | FY 15-16 |                             |                               |                  |  |  |
|---|-----------------------------------|----------------|----------------------------------|-------------|----------|-----------------------------|-------------------------------|------------------|--|--|
|   | Deferred Outflows of<br>Resources |                | Deferred Inflows of<br>Resources |             |          | ed Outflows of<br>desources | Deferred Inflows of Resources |                  |  |  |
| Pension contributions subsequent to measurement date                      | \$                                | 5,991,703      | \$                               |             | \$       | 5,725,637                   | \$                            | -                |  |  |
| Differences between expected and actual experience Changes in assumptions |                                   | 1,213,820<br>- |                                  | (1,423,620) |          | 1,418,821<br>-              |                               | -<br>(2,518,712) |  |  |
| Net differences between projected and actual earnings on plan investments |                                   | 7,853,784      |                                  |             |          |                             |                               | (1,377,756)      |  |  |
| Total   | \$                                | 15,059,307     | \$                               | (1,423,620) | \$       | 7,144,458                   | \$                            | (3,896,468)      |  |  |

## 6. EMPLOYEE RETIREMENT PLANS, Continued

## D. Pension Expenses and Deferred Outflows/Inflows of Resources Related to Pensions, Continued

\$5,991,703 and \$5,725,637 related to contributions subsequent to the measurement date have been recognized as a reduction of the net pension liability in the year ended June 30, 2017 and 2016. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized as pension expense as follows:

|                    | FY 15-16           |                    |  |  |
|--------------------|--------------------|--------------------|--|--|
|                    | Deferred           | Deferred           |  |  |
| Measurement Period | Outflows/(Inflows) | Outflows/(Inflows) |  |  |
| Ending June 30:    | of Resources       | of Resources       |  |  |
| 2017               | 792,843            | (1,457,451)        |  |  |
| 2018               | 1,127,590          | (1,122,704)        |  |  |
| 2019               | 3,660,477          | 1,559,959          |  |  |
| 2020               | 2,063,074          |                    |  |  |

#### E. Payable to Pension Plans

As of June 30, 2017 and 2016, the District reported a payable of \$330,353 and \$372,281 for the outstanding amount of contributions to the pension plans required for the year ended June 30, 2017 and 2016 respectively.

#### 7. DEFERRED COMPENSATION PLAN

The District offers its employees a 457 deferred compensation plan which assets are invested by independent third party custodians. The assets are not subject to claims by creditors of the District and are not reflected in the accompanying financial statements.

# 8. POSTEMPLOYMENT BENEFITS OTHER THAN PENSIONS

In FYE 2009, the District implemented Governmental Accounting Standards Board Statements No. 45, Accounting and Financial Reporting for Postemployment Benefits Other than Pensions by State and Local Governmental Employers (GASB 45).

## A. Plan Description

The District provides retiree medical insurance and dental benefits to eligible retirees and a dependent in accordance with various labor agreements. Medical insurance benefits are provided under the CalPERS health plan. Dental benefits are provided by a private insurance carrier.

#### 8. POSTEMPLOYMENT BENEFITS OTHER THAN PENSIONS, Continued

## B. Eligibility

The District provides medical and dental benefits to employees if they retire from the District on or after age 50 (unless disabled), and are eligible for a CalPERS pension. The medical benefits cover the employee and their one dependent from retirement date for life.

## C. Funding Policy

The employee and their one dependent receive dental coverage from retirement until the employee reaches age 65. Employees are not obligated to contribute unless plan costs exceed the District's maximum contribution.

For health insurance, the District pays the cost for the health insurance premium up to the cost for the retiree plus one dependent. Medicare Supplemental insurance coverage is used when a plan participant reaches age 65.

For dental coverage, the District pays the entire cost of the dental insurance until the retiree reaches age 65. The retiree at age 65 may elect to continue coverage for themselves plus a dependent at their own cost.

The contribution requirement of plan members and the District are established and may be amended by agreement between the District and its collective bargaining units. The District must agree to make a defined monthly payment towards the cost of each retiree's medical and dental coverage. The required contribution is based on an amount established by the District annually. Effective January 1, 2016, the District's contribution rate for medical coverage was up to \$830.30 and \$1,660.60 per month for retiree and retiree plus one dependent, respectively. For dental coverage the annual contribution amount is up to \$1,500 and \$3,000 for retiree and retiree plus one dependent, respectively. Actual contributions by the District for each retiree for medical and dental benefits vary depending on medical plan coverage and actual dental costs.

The District's contribution requirements for the plan provides for annual contributions authorized by the District's board of directors. The required contribution rate is based on the annual required contribution (ARC), an amount that is actuarially determined in accordance with the parameters of GASB Statement No. 45. The ARC represents a level of funding that, if paid on an ongoing basis, is projected to cover the normal cost each year and amortize any unfunded actuarial liabilities (or funding excess) of the District's plan over a period not to exceed thirty years. The ARC rate is 16.8% and 16.8% in FY 2017 and FY 2016, respectively.

## 8. POSTEMPLOYMENT BENEFITS OTHER THAN PENSIONS, Continued

# D. Annual OPEB Cost and Net OPEB Obligation

For the years ended June 30, 2017 and 2016, the District's annual OPEB costs (expenses) of \$3,776,163 and \$3,683,000, was equal to the ARC plus the accrued interest on prior OPEB liabilities. Actual contributions were based on the actuarial projection for the year. The District's net OPEB obligations as of and for the fiscal year June 30, 2017 and 2016 were as follows:

| Net OPEB obligation as of June 30, 2015 | \$<br>-         |
|---|-----------------|
| Annual required contribution            | 3,683,000       |
| Annual OPEB costs                       | 3,683,000       |
| Contributions made                      | (4,053,217)     |
| Increase in net OPEB obligation         | (370,217)       |
| Net OPEB obligation as of June 30, 2016 | \$<br>(370,217) |
| Annual required contribution            | 3,803,004       |
| Annual OPEB costs                       | 3,803,004       |
| Contributions made                      | (4,134,726)     |
| Increase in net OPEB obligation         | (331,722)       |
| Net OPEB obligation as of June 30, 2017 | \$<br>(701,939) |

The District's annual OPEB cost, the percentage of annual OPEB cost contributed to the plan and the net OPEB obligation for the current fiscal year and each of the two preceding years are as follows:

|             | Annual    | Annual OPEB Cost | Net OPEB           |
|-------------|-----------|------------------|--------------------|
| Fiscal Year | OPEB Cost | Contributed      | Obligation/(Asset) |
| 6/30/2015   | 3,817,000 | 100.00%          | -                  |
| 6/30/2016   | 3,683,000 | 110.05%          | (370,217)          |
| 6/30/2017   | 3,803,004 | 108.72%          | (701,939)          |

## E. Funded Status and Funding Progress

As of June 30, 2013, the most recent actuarial valuation date, the plan was not fully funded. The actuarial accrued liability for benefits was \$45,087,000, and the actuarial value of assets was \$11,983,000, resulting in an unfunded actuarial accrued liability (UAAL) of \$33,104,000. The covered payroll (annual payroll of active employees covered by the plan) was \$21,921,000, and the ratio of the UAAL to the covered payroll was 151%.

For the years ended June 30, 2017 and 2016, \$1,400,000 and \$1,475,500 respectively were contributed to an irrevocable trust established with CalPERS to temporarily hold funds in anticipation of unfunded future retiree benefits. The contribution amounts in FY15-16 and FY 16-17 were not reflected in the actuarial calculation as of June 30, 2013.

## 8. POSTEMPLOYMENT BENEFITS OTHER THAN PENSIONS, Continued

# E. Funded Status and Funding Progress, Continued

Actuarial valuations of an ongoing plan involve estimates of the value of reported amounts and assumptions about the probability of occurrence of events far into the future. Examples include assumptions about future employment, mortality, and the healthcare cost trend. Amounts determined regarding the funded status of the plan and the annual required contributions of the employer are subject to continual revision as actual results are compared with past expectations and new estimates are made about the future. The schedule of funding progress, presented as required supplementary information following the notes to the financial statements, presents multiyear trend information that shows whether the actuarial value of plan assets is increasing or decreasing over time relative to the actuarial accrued liabilities for benefits.

# F. Actuarial Methods and Assumptions

Projections of benefits for financial reporting purposes are based on the substantive plan (the plan as understood by the District and plan members) and include the types of benefits provided at the time of each valuation and the historical pattern of sharing of benefit costs between the District and plan members to that point. The actuarial methods and assumptions used include techniques that are designed to reduce short-term volatility in actuarial accrued liabilities and the actuarial value of assets, consistent with the long-term perspective of the calculations.

In the June 30, 2013, actuarial valuation, the entry age level percentage of payroll method was used. The actuarial assumptions included a 7.5% investment rate of return, (net of administrative expenses), which is based upon the expected rate of return on the CalPERS California Employers' Retiree Benefit Trust Fund (CERBT); an annual healthcare cost trend rate of 7.8% initially, graded down by decrements to an ultimate rate of 5% after 5 years; and a 4% dental cost trend rate. These rates include an inflation assumption of 3.0% and projected payroll increases of 3.25%. The UAAL is being amortized as a level percentage of payroll on a closed basis. The remaining amortization period at June 30, 2017 was 19 years.

# 9. OTHER INCOME/CAPITAL CONTRIBUTIONS

Other income and capital contributions are comprised of the following for the years ending June 30:

|                                      | 2017 |           |    | 2016      |  |
|--------------------------------------|------|-----------|----|-----------|--|
| Other income:                        |      |           |    |           |  |
| Rents and royalties                  | \$   | 1,613,496 | \$ | 1,546,386 |  |
| Net gain (loss) on sale of assets    |      | 6,438     |    | 376,288   |  |
| Total other income                   | \$   | 1,619,934 | \$ | 1,922,674 |  |
| Capital contributions:               |      |           |    |           |  |
| Fire flow parcel fee                 | \$   | 4,523,545 | \$ | 4,511,652 |  |
| Contributions in aid of construction |      | 1,045,953 |    | 1,063,057 |  |
| Total capital contributions          | \$   | 5,569,498 | \$ | 5,574,709 |  |

# Marin Municipal Water District

Notes to Basic Financial Statements, Continued For the years ended June 30, 2017 and 2016

#### 10. COMMITMENTS AND CONTINGENCIES

## Capital Budget

The District's fiscal 2017 and 2016 capital budget is approximately \$28.2 million and \$28 million respectively of which approximately \$1,882,000 and \$601,000 is anticipated to be reimbursed to the District by contractors, users and grants.

## Commitments

As of June 30, 2017 and 2016, the District has \$1,433,968 and \$3,634,174 of outstanding construction contracts and purchase orders. This is the amount that the District is obligated to pay if all contractors and vendors perform per their contract or commitments. The District could substantially reduce the amount of this commitment by notifying contractors to suspend further work and paying for work completed to that point.

# **Legal Matters**

The District is a defendant in a number of lawsuits and claims pending at June 30, 2017. Based on correspondence with the District's legal counsel, it is the opinion of District management that unfavorable outcomes are unlikely and that the settlement of such pending cases would not have a material adverse effect on the District's financial position. Accordingly, no provision for any liability that may result from adjudication has been made in the accompanying financial statements.

#### Grants

The District participates in several federal and state grant programs. These programs are subject to examination by the grantors and the amount, if any, of expenses which may be disallowed by the granting agency cannot be determined at this time. The District expects such amounts, if any, to be immaterial.

## Joint Power Agreement

The District participates in a joint powers agreement through the Marin Emergency Radio Authority ("MERA") under an operating agreement dated February 1, 1999. MERA was created July 1, 1997 by an agreement between certain public agencies in Marin County to provide a public safety radio system, which is owned by MERA, to its members. The members have agreed to assign a portion of their revenues to make annual payments to MERA on a pro rata basis to cover the costs of debt financing and operating the system. The District's annual payments related to the debt financing and to fund operations are recorded as an expense.

The future payments required for the fiscal years ending after June 30, 2017 are as follows:

| Total     | \$<br>101,692 |
|-----------|---------------|
| 2022-2025 | 20,322        |
| 2021      | 20,348        |
| 2020      | 20,348        |
| 2019      | 20,337        |
| 2018      | 20,337        |

## 10. COMMITMENTS AND CONTINGENCIES, Continued

## Joint Power Agreement, Continued

Summarized audited financial information for the Marin Emergency Radio Authority as of June 30, 2016 and 2015 are shown below.

|   | FY 15-16         | FY 14-15         |
|---|------------------|------------------|
| Total assets & deferred outflows of resources | \$<br>47,537,832 | \$<br>13,701,446 |
| Total liabilities                             | 46,253,487       | 14,580,268       |
| Total net position                            | 1,284,345        | (878,822)        |
| Total operating revenues                      | 1,811,251        | 1,707,654        |
| Total operating expenses                      | 4,449,711        | 5,288,449        |
| Total non-operating revenues & expenses       | 4,832,801        | 1,884,219        |

#### 11. RISK MANAGEMENT

The District is exposed to various risks of loss related to workers' compensation and general liability. It is the policy of the District not to purchase commercial insurance for risk of losses to which it is exposed for general and auto liability. Instead, District management believes it is more economical to manage this risk internally and set aside assets for claim settlements. However, the District carries excess liability insurance for losses in excess of \$250,000, not to exceed \$10,000,000 on a per occurrence basis. Settled claims have never exceeded the District's policy limits in any fiscal year.

The District is self-insured for workers' compensation, and has purchased an umbrella policy to cover catastrophic losses. The policy has a self-insured retention of \$750,000 per occurrence with a maximum limit of indemnity per occurrence of \$25,000,000.

Claim liabilities are recorded when it is probable that a loss has occurred and the amount of that loss can be reasonably estimated. Liabilities include an amount for claims that have been incurred but not reported. Because actual claim liabilities depend on such complex factors as inflation, changes in legal doctrines, and damage awards, the process used in computing claim liabilities does not necessarily result in an exact amount. Claim liabilities are reevaluated periodically to take into consideration recently settled claims, the frequency of claims, and other economic and social factors. These liabilities are the District's best estimate based on available information. Changes in the reported liabilities for the years ended June 30, 2017 and 2016 resulted from the following:

# 11. RISK MANAGEMENT, Continued

|   | 2016         |           |             |           |       | 2017        |              |           |             |           |    |             |
|---|--------------|-----------|-------------|-----------|-------|-------------|--------------|-----------|-------------|-----------|----|-------------|
|   | Workers      |           | General     |           |       |             | Workers      |           | General     |           |    | ,           |
|   | Compensation |           | Liabilities |           | Total |             | Compensation |           | Liabilities |           |    | Total       |
| Balance at the beginning of year            | \$           | 3,289,000 | \$          | 218,539   | \$    | 3,507,539   | \$           | 3,423,000 | \$          | 413,655   | \$ | 3,836,655   |
| Current year claims and changes in estimate |              | 407,267   |             | 1,015,429 |       | 1,422,696   |              | 1,493,385 |             | 636,104   |    | 2,129,489   |
| Claims payments                             |              | (273,267) |             | (820,313) |       | (1,093,580) |              | (500,758) |             | (813,113) |    | (1,313,871) |
| Balance at the end of year                  | \$           | 3,423,000 | \$          | 413,655   | \$    | 3,836,655   | \$           | 4,415,627 | \$          | 236,646   | \$ | 4,652,273   |
| Due within one year                         | \$           | 471,634   | \$          | 413,655   | \$    | 885,289     | \$           | 371,560   | \$          | 236,646   | \$ | 608,206     |

## 12. COMPENSATED ABSENCES

The District records a liability to recognize the financial effect of unused vacation and other compensated absences. Changes in the reported liabilities for the years ended June 30, 2017 and 2016 resulted from the following:

|                      |               | Balance   |           | 2016      |            |             | Balance 2017  |           | 17        |           |            | Balance     |               | ue Within |          |           |
|----------------------|---------------|-----------|-----------|-----------|------------|-------------|---------------|-----------|-----------|-----------|------------|-------------|---------------|-----------|----------|-----------|
|                      | June 30, 2015 |           | Additions |           | Reductions |             | June 30, 2016 |           | Additions |           | Reductions |             | June 30, 2017 |           | One Year |           |
|                      |               |           |           |           |            |             |               |           |           |           |            |             |               |           |          |           |
| Compensated Absences | \$            | 5,391,899 | \$        | 3,484,173 | \$         | (3,499,055) | \$            | 5,377,016 | \$        | 3,277,563 | \$         | (3,614,562) | \$            | 5,040,016 | \$       | 2,880,147 |
| Total                | \$            | 5,391,899 | \$        | 3,484,173 | \$         | (3,499,055) | \$            | 5,377,016 | \$        | 3,277,563 | \$         | (3,614,562) | \$            | 5,040,016 | \$       | 2,880,147 |

# 13. SUBSEQUENT EVENT

On August 1, 2017, the joint pwer authority, Marin Municipal Water District Financing Authority issued \$36,120,000 Subordinate Revenue Bonds, Series 2017 for the purpose of financing the acquisition and construction of additions, betterments, extensions and improvements to the District's municipal water system. The bonds matures through July 1, 2047, and bear interest at the rate of 2 – 5%. Interest on the bonds will be payale annually on each July 1. Annual principal payments of \$610,000 to \$2,185,000 are due on July 1, 2018 through July 1, 2047.

REQUIRED SUPPLEMENTARY INFORMATION

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# Marin Municipal Water District Required Supplementary Information For the years ended June 30, 2017 and 2016

#### 1. DEFINED BENEFIT PENSION PLANS

# A. Schedule of Changes in Net Pension Liability and Related Ratios During the Measurement Period Last 10 Year (1)

# Miscellaneous Plan

| Measurement Period (1)  |                                    |    | 2015-16      | 2014-15           | 2013-2014         |
|---|------------------------------------|----|--------------|-------------------|-------------------|
| TOTAL PENSION LIABILITY   |                                    |    |              |                   |                   |
| Service Cost  |                                    | \$ | 3,787,617    | \$<br>3,820,110   | \$<br>3,643,451   |
| Interest  |                                    |    | 16,408,014   | 15,696,251        | 14,880,788        |
| Changes of Benefit Terms  |                                    |    | -            | -                 | -                 |
| Difference Between Expected   | l and Actual Experience            |    | 599,096      | 2,035,700         | -                 |
| Changes of Assumptions  |                                    |    | -            | (3,613,804)       | -                 |
| Benefit Payments, Including   | Refunds of Employee Contributions  |    | (11,254,841) | (10,335,415)      | <br>(10,194,990)  |
| Net Change in Total Pension   | n Liability                        |    | 9,539,886    | 7,602,842         | 8,329,249         |
| Total Pension Liability - Beg   | ginning                            |    | 217,618,360  | 210,015,518       | 201,686,269       |
| Total Pension Liability - En  | ding (a)                           | \$ | 227,158,246  | \$<br>217,618,360 | \$<br>210,015,518 |
| PLAN FIDUCIARY NET POSITION   |                                    |    |              |                   |                   |
| Contributions - Employer  |                                    | \$ | 5,636,822    | \$<br>5,315,722   | \$<br>4,633,745   |
| Contributions - Employee  |                                    |    | 1,854,172    | 1,835,178         | 1,909,494         |
| Net Investment Income   |                                    |    | 807,045      | 3,172,539         | 22,211,386        |
| Benefit Payments, Including   | Refunds of Employee Contributions  |    | (11,254,841) | (10,335,415)      | (10,194,990)      |
| Administrative Expenses   |                                    |    | (90,116)     | -                 | -                 |
| Other Changes in Fiduciary 1  | Net Position                       |    | -            | -                 | -                 |
| Net Change in Fiduciary Ne  | t Position                         |    | (3,046,918)  | (11,976)          | 18,559,635        |
| Plan Fiduciary Net Position   | - Beginning                        |    | 147,864,465  | 147,876,441       | 129,316,806       |
| Plan Fiduciary Net Position   | - Ending (b)                       | \$ | 144,817,547  | \$<br>147,864,465 | \$<br>147,876,441 |
| Plan Net Position Liability/(Asset) - End                             | ing (a) - (b)                      | \$ | 82,340,699   | \$<br>69,753,895  | \$<br>62,139,077  |
| Plan Fiduciary Net Position as a Percenta                             | age of the Total Pension Liability |    | 63.75%       | 67.95%            | <b>70.41</b> %    |
| Covered Payroll   |                                    | \$ | 22,829,052   | \$<br>22,791,661  | \$<br>20,899,731  |
| Plan Net Pension Liability/(Asset) as a Percentage of Covered Payroll |                                    |    | 360.68%      | 306.05%           | 297.32%           |

<sup>(1)</sup> Historical information is required only for measurement periods for which GASB 68 is applicable.

# Notes to Schedules

Benefit Changes: The figures above do not include any liability impact that may have resulted from plan changes which occurred after June 30, 2014. This applies for voluntary benefit changes as well as any offers of Two Years Additional Service Credit (a.k.a Golden Handshakes).

Changes of Assumptions: The discount rate was changed from 7.5 percent (net of administrative expense) in 2013-14 to 7.65 percent in 2014-15.

# Marin Municipal Water District **Required Supplementary Information** For the years ended June 30, 2017 and 2016

# 1. DEFINED BENEFIT PENSION PLANS, Continued

# B. Schedule of Plan Contribution

Miscellaneous Plan

# Last 10 Years (1)

|  | <br>FY 2016-17  | FY 2015-16      | FY 2014-15      |
|--|-----------------|-----------------|-----------------|
| Actuarially determined contribution                    | \$<br>5,991,703 | \$<br>5,725,637 | \$<br>5,315,722 |
| Contribution in relation to the actuarially determined |                 |                 |                 |
| contributions  | (5,991,703)     | (5,725,637)     | (5,315,722)     |
| Contribtion deficiency (excess)                        | \$<br>-         | \$<br>-         | \$<br>-         |
|  |                 |                 |                 |

Covered payroll 23,184,615 22,829,052 22,791,661 Contributions as a percentage of covered payroll 25.84% 25.08% 23.32%

\$

Note to Schedule

6/30/2015 Valuation date: 6/30/2014 6/30/2013

Methods and assumptions used to determine contribution rates:

<sup>(1)</sup> Historical information is required only for measurement periods for which GASB 68 is applicable.

# Marin Municipal Water District Required Supplementary Information For the years ended June 30, 2017 and 2016

## 1. OTHER POSTEMPLOYMENT BENEFIT PLAN SCHEDULE OF FUNDING PROGRESS

The table below, which is from the latest available actuarial valuation, shows a three-year analysis of the actuarial value of assets as a percentage of the actuarial accrued liability and the funded status of the accrued liability as a percentage of the annual covered payroll for the District's contribution to OPEB as of June 30:

# Funded Status of Plan

|           |            | Entry Age  | Actuarial    |        |            | Liability as  |
|-----------|------------|------------|--------------|--------|------------|---------------|
| Actuarial | Actuarial  | Actuarial  | Unfunded     |        |            | Percentage of |
| Valuation | Value of   | Accrued    | (Overfunded) | Funded | Covered    | Covered       |
| Date      | Assets     | Liability  | Liability    | Ratio  | Payroll    | Payroll       |
| 6/30/2012 | 9,028,000  | 42,419,000 | 33,391,000   | 21.3%  | 21,231,000 | 157%          |
| 6/30/2013 | 11,983,000 | 45,087,000 | 33,104,000   | 26.6%  | 21,921,000 | 151%          |
| 6/30/2015 | 18,586,000 | 52,575,000 | 33,989,000   | 35.4%  | 23,659,000 | 144%          |

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OTHER SUPPLEMENTARY INFORMATION

# **Marin Muncipal Water District**

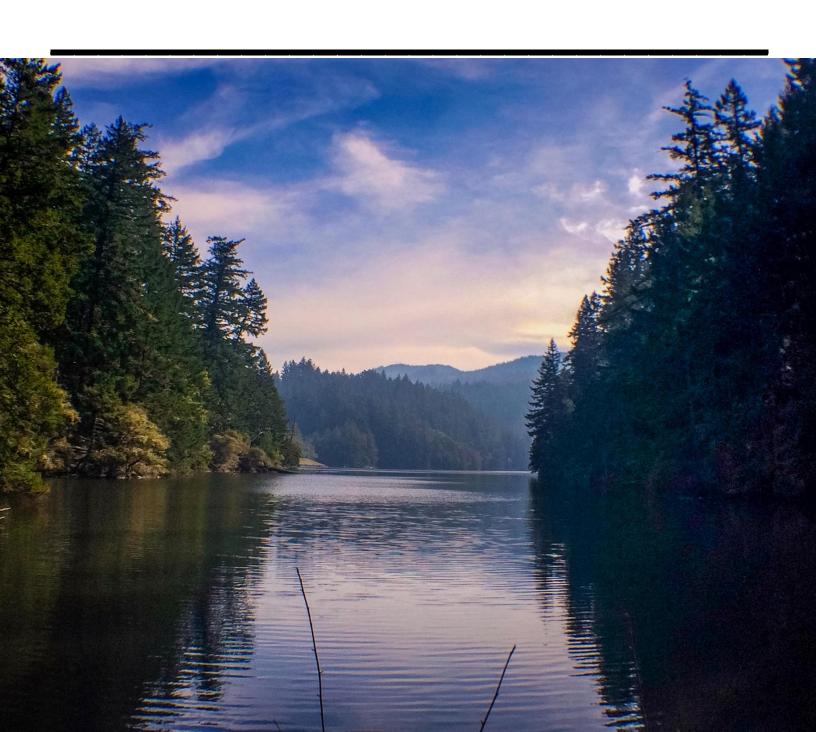
**Statement of Changes in Fiduciary Assets and Liabilities** 

**Agency Fund** 

For the year ended June 30, 2017

|                                    | Balance<br>ly 1, 2016 | Additions |   | Deductions |        | Balance<br>June 30, 2017 |        |
|------------------------------------|-----------------------|-----------|---|------------|--------|--------------------------|--------|
| Wolfback Ridge Assessment District |                       |           |   |            |        |                          |        |
| Assets: Cash and investments       | \$<br>153,535         | \$        | _ | \$         | 79,055 | \$                       | 74,480 |
| Total assets                       | \$<br>153,535         | \$        | _ | \$         | 79,055 | \$                       | 74,480 |
| Liabilities:                       |                       |           |   |            |        |                          |        |
| Deposits and Advances              | \$<br>153,535         | \$        | - | \$         | 79,055 | \$                       | 74,480 |
| Total liabilities                  | \$<br>255,761         | \$        | _ | \$         | 79,055 | \$                       | 74,480 |

# STATISTICAL SECTION



# MARIN MUNICIPAL WATER DISTRICT

## **Statistical Section**

This part of Marin Municipal Water District's comprehensive annual financial statement report presents detailed information as a context for understanding what the information in the financial statement, note disclosures, and required supplementary information says about the District's overall financial health.

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| Financial Trends These schedules contain trend information to help the reader understand how the District's financial performance and well-being have changed over time.   | 65   |
| <b>Revenue Capacity</b> These schedules contain information to help the reader assess the District's most significant local revenues source, the water revenues.   | 69   |
| <b>Debt Capacity</b> These schedules present information to help the reader assess the affordability of the District's current level of outstanding debt and the District's financial activities take place.     | 73   |
| <b>Demographic and Economic Information</b> These schedules offer demographic and economic indicators to help the reader understand the environment within which the District's financial activities take place. | 75   |
| <b>Operating Information</b> These schedules contain service and infrastructure data to help the reader understand how the activities it performs.   | 77   |

# **Marin Municipal Water District**

# Comprehensive Annual Financial Report Fiscal Year Ended June 30, 2017

# **Statistical Section**

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# Marin Municipal Water District TEN YEAR SUMMARY OF REVENUES, EXPENSES BY FUNCTION AND RATE INCREASES Year ended June 30,

|   | 2008             | 2009          | 2010          | 2011          | 2012          | 2013          | 2014         | 2015           | 2016          | 2017        |
|---|------------------|---------------|---------------|---------------|---------------|---------------|--------------|----------------|---------------|-------------|
| OPERATING REVENUES:                         |                  |               |               |               |               |               |              |                |               |             |
| Water sales and service charges             | \$ 49,151,241 \$ | 50,802,203 \$ | 50,111,192 \$ | 53,969,373 \$ | 57,277,794 \$ | 64,930,689 \$ | 64,677,493   | 57,117,530 \$  | 56,202,387 \$ | 62,376,213  |
| Connection charges                          | 1,371,798        | 2,748,427     | 1,311,139     | 1,009,829     | 1,034,656     | 737,597       | 1,705,549    | 969,356        | 1,603,209     | 1,214,666   |
| Watershed Management Fee (1)                |                  |               |               |               |               |               |              |                | 1,244,800     | 3,884,640   |
| Other operating revenue                     | 1,949,345        | 999,306       | 1,727,948     | 1,300,208     | 1,106,286     | 1,003,823     | 1,351,687    | 1,154,210      | 1,050,151     | 1,038,399   |
| Total operating revenues                    | 52,472,384       | 54,549,936    | 53,150,279    | 56,279,410    | 59,418,736    | 66,672,109    | 67,734,729   | 59,241,096     | 60,100,547    | 68,513,918  |
| OPERATING EXPENSES:                         |                  |               |               |               |               |               |              |                |               |             |
| Water Purchases                             | 4,644,304        | 4,912,997     | 5,617,017     | 4,960,870     | 5,419,232     | 5,606,167     | 7,437,740    | 6,720,104      | 5,732,110     | 5,926,921   |
| Watershed Maintenance                       | 3,125,209        | 3,245,397     | 3,718,014     | 3,310,471     | 3,595,992     | 4,259,670     | 4,632,367    | 5,206,134      | 4,993,983     | 5,571,377   |
| Water treatment                             | 5,879,008        | 6,517,390     | 6,604,356     | 6,736,995     | 6,548,344     | 6,721,730     | 6,657,304    | 7,070,203      | 6,841,197     | 7,683,645   |
| Pumping                                     | 2,885,435        | 2,810,450     | 2,755,879     | 2,382,117     | 2,482,649     | 2,650,674     | 2,955,530    | 2,742,815      | 2,828,355     | 2,472,467   |
| Transmission and distribution               | 10,002,424       | 11,066,171    | 10,178,125    | 10,077,643    | 9,537,758     | 10,360,869    | 10,682,167   | 12,568,990     | 12,339,800    | 14,188,031  |
| Customer service and meter operation        | 2,203,839        | 2,652,404     | 2,399,933     | 2,430,379     | 2,580,350     | 2,567,618     | 2,734,368    | 2,796,058      | 2,719,372     | 2,954,734   |
| Water Conservation                          | 1,976,548        | 2,363,591     | 2,431,791     | 1,861,704     | 1,439,227     | 1,285,842     | 1,925,266    | 2,238,765      | 2,069,277     | 1,950,898   |
| Administrative and general                  | 12,781,180       | 15,546,768    | 13,439,062    | 13,991,401    | 14,634,047    | 15,453,350    | 17,395,404   | 14,894,201     | 16,569,328    | 18,103,488  |
| Depreciation and amortization               | 8,723,817        | 9,384,921     | 10,350,791    | 10,480,987    | 11,270,094    | 10,935,168    | 11,324,138   | 10,776,549     | 11,032,196    | 11,348,227  |
| Total operating expenses                    | 52,221,764       | 58,500,089    | 57,494,968    | 56,232,567    | 57,507,693    | 59,841,088    | 65,744,284   | 65,013,819     | 65,125,618    | 70,199,788  |
| NONOPERATING REVENUES (EXPENSES):           |                  |               |               |               |               |               |              |                |               |             |
| Federal, state and other grants             | 953,276          | 1,487,759     | 496,263       | 321,968       | 736,079       | 1,113,955     | 1,137,330    | 865,443        | 245,335       | 506,886     |
| Investment income (loss)                    | 287,149          | (560,702)     | (52,176)      | 75,634        | 88,242        | 75,509        | 69,251       | 4,630          | 4,558         | (55,433)    |
| Interest income                             | 2,134,914        | 1,380,137     | 440,625       | 237,886       | 124,337       | 132,261       | 147,055      | 171,393        | 229,316       | 321,992     |
| Other income                                | 1,262,289        | 1,178,798     | 1,520,928     | 1,407,414     | 1,590,443     | 1,744,362     | 1,584,785    | 1,172,975      | 1,922,674     | 1,619,934   |
| Interest expense                            | (2,707,312)      | (2,574,404)   | (2,399,793)   | (3,887,448)   | (3,730,202)   | (4,090,263)   | (4,686,280)  | (4,465,063)    | (3,578,557)   | (3,950,306) |
| Total nonoperating revenues (expenses), net | 1,930,316        | 911,588       | 5,847         | (1,844,546)   | (1,191,101)   | (1,024,176)   | (1,747,859)  | (2,250,622)    | (1,176,674)   | (1,556,927) |
| Captial contributions                       | 6,086,208        | 5,098,404     | 6,147,539     | 5,184,421     | 4,880,159     | 4,903,701     | 5,863,573    | 5,748,183      | 5,574,709     | 5,569,498   |
| Increase in Net Positions (2)               | \$ 8,267,144 \$  | 2,059,839 \$  | 1,808,697 \$  | 3,386,718 \$  | 5,600,101 \$  | 10,710,546 \$ | 6,106,159 \$ | (2,275,162) \$ | (627,036) \$  | 2,326,701   |
| % Water rate increase (3)                   | 11.5             | -             | 10.0          | 4.0           | 6.0           | -             | -            | -              | 45.6          | -           |
| Number of Employees (4)                     | 245              | 258           | 254           | 241           | 228           | 228           | 242          | 235            | 232           | 228         |

<sup>·</sup> 

<sup>(1)</sup> New Watershed Management Fee and new rate structure effective on January 1, 2016

<sup>(2)</sup> Implemented GASB 68 requirement for pension liability in FY 2015

<sup>(3)</sup> Rate increased on July 5, 2009, March 1, 2010

<sup>(4)</sup> The number represents filled positions only

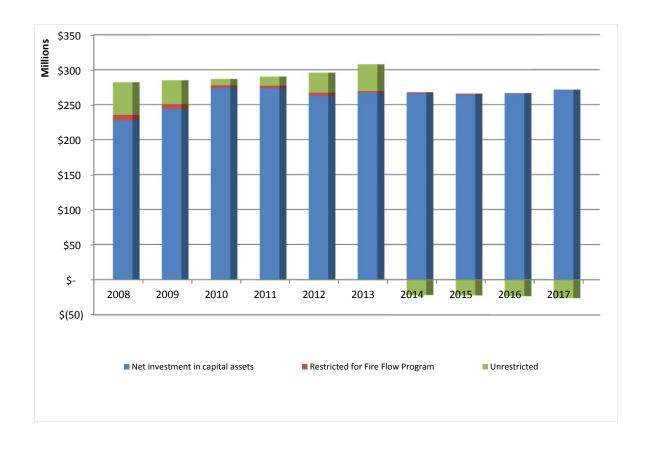
<sup>(5)</sup> New water rate restructuring and 4% increase in water service rates, fees and charge based on a Cost of Service Analysis effective January 1, 2016 and May 1, 2016

# Marin Municipal Water District TEN YEAR SUMMARY OF REVENUES, EXPENSES AND CHANGES IN NET POSITION Year ended June 30,

|   | 2008 200      |               | 2010             | 2010 2011 20 |                  | 2013        | 2014        | 2015              | 2017          |             |
|---|---------------|---------------|------------------|--------------|------------------|-------------|-------------|-------------------|---------------|-------------|
| OPERATING REVENUES:                         |               |               |                  |              |                  |             |             |                   |               |             |
| Water sales and service charges             | \$ 49,151,241 | \$ 50,802,203 | \$ 50,111,192 \$ | 53,969,373   | \$ 57,277,794 \$ | 64,930,689  | 64,677,493  | \$ 57,117,530 \$  | 56,202,387 \$ | 62,376,213  |
| Connection charges                          | 1,371,798     | 2,748,427     | 1,311,139        | 1,009,829    | 1,034,656        | 737,597     | 1,705,549   | 969,356           | 1,603,209     | 1,214,666   |
| Watershed Management Fee (2)                |               |               |                  |              |                  |             |             |                   | 1,244,800     | 3,884,640   |
| Other operating revenue                     | 1,949,345     | 999,306       | 1,727,948        | 1,300,208    | 1,106,286        | 1,003,823   | 1,351,687   | 1,154,210         | 1,050,151     | 1,038,399   |
| Total operating revenues                    | 52,472,384    | 54,549,936    | 53,150,279       | 56,279,410   | 59,418,736       | 66,672,109  | 67,734,729  | 59,241,096        | 60,100,547    | 68,513,918  |
| OPERATING EXPENSES:                         |               |               |                  |              |                  |             |             |                   |               |             |
| Personnel services                          | 28,007,711    | 32,570,801    | 29,857,987       | 30,042,858   | 29,685,634       | 31,077,225  | 33,237,254  | 34,245,965        | 34,685,884    | 39,090,743  |
| Materials and supplies                      | 2,191,405     | 2,849,991     | 2,195,723        | 2,062,044    | 2,194,427        | 2,413,999   | 2,331,826   | 2,173,853         | 1,976,319     | 2,029,965   |
| Operations                                  | 3,281,367     | 3,894,330     | 2,220,017        | 2,042,623    | 2,410,100        | 3,713,314   | 4,006,611   | 4,238,295         | 4,392,449     | 4,167,867   |
| Water conservation rebate program           | 804,942       | 800,888       | 742,202          | 94,634       | 1,175            | 425         | 132,019     | 237,563           | 332,052       | 248,029     |
| Electrical power                            | 3,316,592     | 3,230,402     | 3,167,677        | 2,738,066    | 2,853,620        | 3,046,751   | 3,397,161   | 3,152,661         | 3,250,983     | 2,841,917   |
| Water purchased                             | 4,644,304     | 4,912,997     | 5,617,017        | 4,960,870    | 5,419,232        | 5,606,167   | 7,437,740   | 6,720,104         | 5,732,110     | 5,926,921   |
| Insurance, including claims                 | 1,389,867     | 1,236,816     | 1,313,605        | 1,896,908    | 1,760,577        | 1,053,329   | 1,310,545   | 1,141,719         | 1,849,921     | 1,761,928   |
| General and administrative                  | 2,331,121     | 2,313,539     | 2,029,949        | 1,913,577    | 1,912,834        | 1,994,710   | 2,566,990   | 2,327,110         | 1,873,705     | 2,784,191   |
| Depreciation and amortization               | 8,723,817     | 9,384,921     | 10,350,791       | 10,480,987   | 11,270,094       | 10,935,168  | 11,324,138  | 10,776,549        | 11,032,195    | 11,348,227  |
| Research and development                    | 106,138       | 0             | 0                | 0            | 0                | 0           | 0           | 0                 | 0             | 0           |
| Indirect costs capitalized                  | (2,575,500)   | (2,694,596)   | 0                | 0            | 0                | 0           | 0           | 0                 | 0             | 0           |
| Total operating expenses                    | 52,221,764    | 58,500,089    | 57,494,968       | 56,232,567   | 57,507,693       | 59,841,088  | 65,744,284  | 65,013,819        | 65,125,618    | 70,199,788  |
| NONOPERATING REVENUES (EXPENSES):           |               |               |                  |              |                  |             |             |                   |               |             |
| Federal, state and other grants             | 953,276       | 1,487,759     | 496,263          | 321,968      | 736,079          | 1,113,955   | 1,137,330   | 865,443           | 245,335       | 506,886     |
| Investment income (loss)                    | 287,149       | (560,702)     | (52,176)         | 75,634       | 88,242           | 75,509      | 69,251      | 4,630             | 4,558         | (55,433)    |
| Interest income                             | 2,134,914     | 1,380,137     | 440,625          | 237,886      | 124,337          | 132,261     | 147,055     | 171,393           | 229,316       | 321,992     |
| Other income                                | 1,262,289     | 1,178,798     | 1,520,928        | 1,407,414    | 1,590,443        | 1,744,362   | 1,584,785   | 1,172,975         | 1,922,674     | 1,619,934   |
| Interest expense                            | (2,707,312)   | (2,574,404)   | (2,399,793)      | (3,887,448)  | (3,730,202)      | (4,090,263) | (4,686,280) | (4,465,063)       | (3,578,557)   | (3,950,306) |
| Total nonoperating revenues (expenses), net | 1,930,316     | 911,588       | 5,847            | (1,844,546)  | (1,191,101)      | (1,024,176) | (1,747,859) | (2,250,622)       | (1,176,674)   | (1,556,927) |
| Captial contributions                       | 6,086,208     | 5,098,404     | 6,147,539        | 5,184,421    | 4,880,159        | 4,903,701   | 5,863,573   | 5,748,183         | 5,574,709     | 5,569,498   |
| Increase in Net Positions                   | \$ 8,267,144  | \$ 2,059,839  | \$ 1,808,697 \$  | 3,386,718    | 5,600,101 \$     | 10,710,546  | 6,106,159   | \$ (2,275,162) \$ | (627,036) \$  | 2,326,701   |

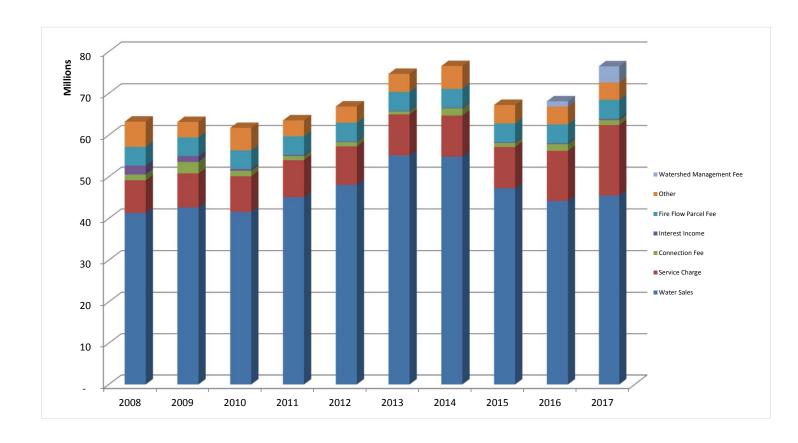
## MARIN MUNICIPAL WATER DISTRICT TEN YEAR SUMMARY OF NET POSITION Year ended June 30,

|                                  | 2008           | 2009           | 2010           | 2011           | 2012           | 2013           | 2014              | 2015           | 2016           | 2017         |
|----------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|-------------------|----------------|----------------|--------------|
|                                  |                |                |                |                |                |                |                   |                |                |              |
| NET POSITION:                    |                |                |                |                |                |                |                   |                |                |              |
| Net investment in capital assets | \$ 227,155,224 | \$ 243,945,226 | \$ 273,838,602 | \$ 273,186,687 | \$ 262,581,208 | \$ 266,939,799 | \$ 265,964,474 \$ | 263,879,193 \$ | 265,735,569 \$ | 271,082,963  |
| Restricted for                   |                |                |                |                |                |                |                   |                |                |              |
| Fire Flow Parcel Fee Program     | 8,263,843      | 6,845,171      | 3,999,728      | 3,855,977      | 4,684,736      | 2,483,468      | 1,736,460         | 1,939,529      | 656,839        | 426,571      |
| Unrestricted                     | 46,725,277     | 34,169,438     | 8,930,201      | 13,112,586     | 28,489,407     | 38,167,094     | (21,740,132)      | (22,133,082)   | (23,333,804)   | (26,124,229) |
| TOTAL NET POSITION               | \$ 282,144,344 | \$ 284,959,835 | \$ 286,768,531 | \$ 290,155,250 | \$ 295,755,351 | \$ 307,590,361 | \$ 245,960,802 \$ | 243,685,640 \$ | 243,058,604 \$ | 245,385,305  |



# MARIN MUNICIPAL WATER DISTRICT REVENUE BY SOURCE LAST TEN FISCAL YEARS

| Year<br>Ended<br>June 30, | Total            | Water Sales | Service<br>Charge | Connection<br>Charges | Watershed<br>Management Fee | Interest<br>Income | Fire Flow<br>Parcel Fee | Other     |
|---------------------------|------------------|-------------|-------------------|-----------------------|-----------------------------|--------------------|-------------------------|-----------|
| 2008                      | \$<br>63,196,220 | 41,305,864  | 7,845,377         | 1,371,798             |                             | 2,134,914          | 4,510,433               | 6,027,834 |
| 2009                      | \$<br>63,134,332 | 42,628,226  | 8,173,977         | 2,748,427             |                             | 1,380,137          | 4,502,860               | 3,700,705 |
| 2010                      | \$<br>61,703,450 | 41,557,677  | 8,553,515         | 1,311,139             |                             | 440,623            | 4,467,137               | 5,373,359 |
| 2011                      | \$<br>63,506,733 | 45,101,916  | 8,867,457         | 1,009,829             |                             | 237,886            | 4,483,662               | 3,805,983 |
| 2012                      | \$<br>66,837,996 | 48,069,979  | 9,207,815         | 1,034,656             |                             | 124,337            | 4,523,329               | 3,877,880 |
| 2013                      | \$<br>74,641,897 | 55,125,168  | 9,805,521         | 737,597               |                             | 132,261            | 4,540,389               | 4,300,961 |
| 2014                      | \$<br>76,536,722 | 54,840,298  | 9,837,195         | 1,705,549             |                             | 147,055            | 4,524,178               | 5,482,447 |
| 2015                      | \$<br>67,203,721 | 47,239,262  | 9,878,268         | 969,356               |                             | 171,393            | 4,511,604               | 4,433,838 |
| 2016                      | \$<br>68,077,139 | 44,206,306  | 11,996,081        | 1,603,209             | 1,244,800                   | 229,316            | 4,511,652               | 4,285,775 |
| 2017                      | \$<br>76,476,795 | 45,524,376  | 16,851,837        | 1,214,666             | 3,884,640                   | 321,992            | 4,523,545               | 4,155,739 |



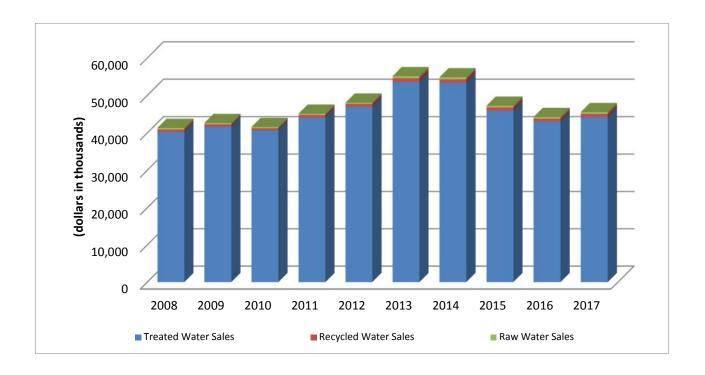
# MARIN MUNICIPAL WATER DISTRICT TEN YEAR SUMMARY OF WATER RATES-BIMONTHLY READINGS AND BILLINGS Year ended June 30,

| Effective Date                          | FY2008<br>5/1/2008 | FY2009<br>5/1/2008 | FY2<br>7/5/2009 | 010<br>3/1/2010 | FY2011<br>6/1/2011 | FY2012<br>5/1/2012 | FY2013<br>5/1/2012 | FY2014<br>5/1/2012 | FY2015<br>5/1/2012 | FY2<br>1/1/2016 | 2016<br>5/1/2016 | FY2017<br>5/1/2016 |
|---|--------------------|--------------------|-----------------|-----------------|--------------------|--------------------|--------------------|--------------------|--------------------|-----------------|------------------|--------------------|
| Single-Family Residential               |                    |                    |                 |                 |                    |                    |                    |                    |                    |                 |                  |                    |
| Tier 1                                  | \$ 2.81            | \$ 2.81            | \$ 3.04         | \$ 3.39         | \$ 3.53            | \$ 3.74            | \$ 3.74            | \$ 3.74            | \$ 3.74            | \$ 3.81         | \$ 3.96          | 3.96               |
| Tier 2                                  | 5.62               | 5.62               | 6.08            | 6.78            | 7.06               | 7.48               | 7.48               | 7.48               | 7.48               | 6.40            | 6.66             | 6.66               |
| Tier 3                                  | 11.24              | 11.24              | 12.16           | 13.56           | 14.12              | 14.97              | 14.97              | 14.97              | 14.97              | 10.96           | 11.40            | 11.4               |
| Tier 4                                  | 16.86              | 16.86              | 18.24           | 20.34           | 21.18              | 22.45              | 22.45              | 22.45              | 22.45              | 18.85           | 19.60            | 19.6               |
| Hei 4                                   | 10.00              | 10.00              | 10.24           | 20.34           | 21.10              | 22.43              | 22.43              | 22.40              | 22.43              | 10.00           | 19.00            | 19.0               |
| Duplex Residential                      |                    |                    |                 |                 |                    |                    |                    |                    |                    |                 |                  |                    |
| Tier 1                                  | 2.81               | 2.81               | 3.04            | 3.39            | 3.53               | 3.74               | 3.74               | 3.74               | 3.74               | 3.81            | 3.95             | 3.95               |
| Tier 2                                  | 5.62               | 5.62               | 6.08            | 6.78            | 7.06               | 7.48               | 7.48               | 7.48               | 7.48               | 6.52            | 6.77             | 6.77               |
| Tier 3                                  | 11.24              | 11.24              | 12.16           | 13.56           | 14.12              | 14.97              | 14.97              | 14.97              | 14.97              | 10.69           | 11.11            | 11.11              |
| Tier 4                                  | 16.86              | 16.86              | 18.24           | 20.34           | 21.18              | 22.45              | 22.45              | 22.45              | 22.45              | 18.17           | 18.89            | 18.89              |
| Multi-Unit Residential                  |                    |                    |                 |                 |                    |                    |                    |                    |                    |                 |                  |                    |
|   | 2.04               | 0.04               | 2.04            | 2.20            | 2.52               | 2.74               | 2.74               | 2.74               | 0.74               | 2.02            | 2.02             | 2.02               |
| Tier 1                                  | 2.81               | 2.81               | 3.04            | 3.39            | 3.53               | 3.74               | 3.74               | 3.74               | 3.74               | 3.83            | 3.93             | 3.93               |
| Tier 2                                  | 5.62               | 5.62               | 6.08            | 6.78            | 7.06               | 7.48               | 7.48               | 7.48               | 7.48               | 6.33            | 6.50             | 6.5                |
| Tier 3                                  | 11.24              | 11.24              | 12.16           | 13.56           | 14.12              | 14.97              | 14.97              | 14.97              | 14.97              | 10.43           | 10.71            | 10.71              |
| Tier 4                                  | 16.86              | 16.86              | 18.24           | 20.34           | 21.18              | 22.45              | 22.45              | 22.45              | 22.45              | 17.88           | 18.36            | 18.36              |
| Business, Institutional and Irrigation  |                    |                    |                 |                 |                    |                    |                    |                    |                    |                 |                  |                    |
| Tier 1                                  | 2.81               | 2.81               | 3.04            | 3.39            | 3.53               | 3.74               | 3.74               | 3.74               | 3.74               | 3.65            | 3.80             | 3.8                |
| Tier 2                                  | 5.62               | 5.62               | 6.08            | 6.78            | 7.06               | 7.48               | 7.48               | 7.48               | 7.48               | 9.37            | 9.75             | 9.75               |
| Tier 3                                  | 11.24              | 11.24              | 12.16           | 13.56           | 14.12              | 14.97              | 14.97              | 14.97              | 14.97              | 14.41           | 14.98            | 14.98              |
| Single-Family Irrigation                |                    |                    |                 |                 |                    |                    |                    |                    |                    |                 |                  |                    |
|   |                    |                    |                 |                 |                    |                    |                    |                    |                    | F 40            | F 40             | F 40               |
| Tier 1                                  |                    |                    |                 |                 |                    |                    |                    |                    |                    | 5.19            | 5.19             | 5.19               |
| Tier 2                                  |                    |                    |                 |                 |                    |                    |                    |                    |                    | 6.82            | 6.82             | 6.82               |
| Tier 3                                  |                    |                    |                 |                 |                    |                    |                    |                    |                    | 10.88           | 10.88            | 10.88              |
| Raw Water                               |                    |                    |                 |                 |                    |                    |                    |                    |                    |                 |                  |                    |
| Tier 1                                  | 2.56               | 2.56               | 2.77            | 3.09            | 3.21               | 3.40               | 3.40               | 3.40               | 3.40               | 3.65            | 3.80             | 3.8                |
| Tier 2                                  | 5.12               | 5.12               | 5.54            | 6.18            | 6.42               | 6.81               | 6.81               | 6.81               | 6.81               | 6.45            | 6.70             | 6.7                |
| Tier 3                                  | 10.24              | 10.24              | 11.08           | 12.36           | 12.84              | 13.61              | 13.61              | 13.61              | 13.61              | 14.62           | 15.21            | 15.21              |
| Recycled Water                          |                    |                    |                 |                 |                    |                    |                    |                    |                    |                 |                  |                    |
| Tier 1                                  | 1.82               | 1.82               | 1.97            | 2.33            | 2.42               | 2.57               | 2.57               | 2.57               | 2.57               | 2.65            | 2.76             | 2.76               |
| Tier 2                                  | 3.64               | 3.64               | 3.94            | 4.66            | 4.84               | 5.13               | 5.13               | 5.13               | 5.13               | 7.27            | 7.56             | 7.56               |
| Tier 3                                  | 7.28               | 7.28               | 7.88            | 9.32            | 9.68               | 10.26              | 10.26              | 10.26              | 10.26              | 15.17           | 15.78            | 15.78              |
|   | 20                 |                    | 7.00            | 0.02            | 0.00               | .0.20              | .0.20              | .0.20              | .0.20              |                 |                  |                    |
| Bimonthly Service Charges by meter size |                    |                    |                 |                 |                    |                    |                    |                    |                    |                 |                  |                    |
| 5/8"                                    | 18.06              | 18.06              | 18.78           | 19.53           | 20.31              | 21.53              | 21.53              | 21.53              | 21.53              | 32.55           | 33.85            | 33.85              |
| 3/4"                                    | 19.97              | 19.97              | 20.77           | 21.60           | 22.46              | 23.81              | 23.81              | 23.81              | 23.81              | 41.25           | 42.90            | 42.9               |
| 1"                                      | 27.58              | 27.58              | 28.68           | 29.83           | 31.02              | 32.88              | 32.88              | 32.88              | 32.88              | 58.60           | 60.95            | 60.95              |
| 1.5"                                    | 46.68              | 46.68              | 48.55           | 50.49           | 52.51              | 55.66              | 55.66              | 55.66              | 55.66              | 101.95          | 106.05           | 106.05             |
| 2"                                      | 69.48              | 69.48              | 72.26           | 75.15           | 78.16              | 82.85              | 82.85              | 82.85              | 82.85              | 154.00          | 160.20           | 160.2              |
| 3"                                      | 130.42             | 130.42             | 135.64          | 141.07          | 146.71             | 155.51             | 155.51             | 155.51             | 155.51             | 318.85          | 331.70           | 331.7              |
| 4"                                      | 180.06             | 180.06             | 187.26          | 194.75          | 202.54             | 214.69             | 214.69             | 214.69             | 214.69             | 561.75          | 584.40           | 584.4              |
| 6"                                      | 388.94             | 388.94             | 404.50          | 420.68          | 437.51             | 463.76             | 463.76             | 463.76             | 463.76             | 1,229.70        | 1,279.30         | 1279.3             |
| 8"                                      | 769.82             | 769.82             | 800.61          | 832.63          | 865.94             | 917.90             | 917.90             | 917.90             | 917.90             | 2,097.20        | 2,181.80         | 2181.8             |
| 10"                                     | 1,150.70           | 1,150.70           | 1,196.73        | 1,244.60        | 1,294.38           | 1,372.04           | 1,372.04           | 1,372.04           | 1,372.04           | 3,311.70        | 3,445.30         | 3445.3             |
| 10                                      | 1,150.70           | 1,150.70           | 1,190.73        | 1,244.00        | 1,294.38           | 1,372.04           | 1,372.04           | 1,372.04           | 1,372.04           | 3,311.70        | 3,443.30         | 3443.3             |

# MARIN MUNICIPAL WATER DISTRICT TEN YEAR SUMMARY OF WATER SALES BY CATEGORY

Year ended June 30, (dollars in thousands)

|             | Treated     | Recycled    | Raw         |        |
|-------------|-------------|-------------|-------------|--------|
| Fiscal Year | Water Sales | Water Sales | Water Sales | Total  |
| 2008        | 40,181      | 717         | 408         | 41,306 |
| 2009        | 41,550      | 684         | 394         | 42,628 |
| 2010        | 40,580      | 642         | 336         | 41,558 |
| 2011        | 43,951      | 809         | 342         | 45,102 |
| 2012        | 46,879      | 828         | 363         | 48,070 |
| 2013        | 53,536      | 1,056       | 533         | 55,125 |
| 2014        | 53,315      | 980         | 545         | 54,840 |
| 2015        | 45,834      | 935         | 470         | 47,239 |
| 2016        | 42,946      | 824         | 436         | 44,206 |
| 2017        | 44,104      | 941         | 479         | 45,524 |



#### MARIN MUNICIPAL WATER DISTRICT LARGEST DISTRIBUTION WATER REVENUE ACCOUNTS Year ended June 30,

| 2008                          | 2009                          | 2010                          | 2011                          | 2012                          | 2013                          | 2014                          | 2015                          | 2016                          | 2017                          |
|-------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|
| City of Mill Valley           | City of San Rafeal            | City of Mill Valley           |
| City of San Rafeal            | County of Marin               | City of San Rafeal            |
| County of Marin               | County of Marin               | County of Marin               | County of Marin               | Department of<br>Corrections  | County of Marin               |
| Department of<br>Corrections  | Department of<br>Corrections  | Department of<br>Corrections  | Department of<br>Corrections  | Marin General Hospital        | Department of<br>Corrections  |
| Marin General Hospital        | Marin General Hospital        | Marin General Hospital        | Mcinnis Park Golf             | Mcinnis Park Golf             | Marin General Hospital        |
| Meadow Club                   |
| National Park Service         |
| Peacock Gap Holdings<br>LLC   |
| San Geronimo Golf<br>Course   |
| San Rafael School<br>District |

#### MARIN MUNICIPAL WATER DISTRICT FIRE FLOW PARCEL FEE PROGRAM Year ended June 30,

|                            | 2008            | 2009            | 2010            | 2011            | 2012            | 2013            | 2014            | 2015            | 2016            | 2017            |
|----------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Revenue                    |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |
| Parcel fee                 | \$<br>4,510,433 | \$<br>4,502,860 | \$<br>4,467,137 | \$<br>4,483,662 | \$<br>4,523,329 | \$<br>4,540,389 | \$<br>4,524,178 | \$<br>4,511,604 | \$<br>4,511,652 | \$<br>4,523,545 |
| Interest income            | <br>163,458     | 37,917          | <br>19,503      | 18,235          | <br>15,067      | 9,412           | 3,799           | <br>5,327       | 3,327           | <br>2,871       |
|                            | 4,673,891       | 4,540,777       | 4,486,640       | 4,501,897       | 4,538,396       | 4,549,801       | 4,527,977       | 4,516,931       | 4,514,979       | 4,526,416       |
| Expenses                   |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |
| Personnel                  | 790,505         | 901,327         | 1,067,404       | 1,150,107       | 1,037,543       | 1,492,017       | 1,244,252       | 1,205,830       | 1,461,144       | 1,118,720       |
| Materials and supplies     | 443,641         | 1,001,872       | 598,181         | 574,036         | 468,468         | 1,100,296       | 622,091         | 628,747         | 513,669         | 615,591         |
| General and administrative | 3,497           | 7,807           | 42,636          | 2,426           | 3,875           | 4,083           | 2,269           | 4,099           | 6,861           | 3,098           |
| Operations                 | 47,118          | 98,020          | 87,568          | 85,374          | 85,945          | 131,484         | 107,205         | 43,521          | 107,233         | 79,072          |
| Construction contracts     | 2,940,648       | 4,190,869       | 1,062,601       | 2,753,118       | 2,056,836       | 3,974,019       | 3,248,806       | 2,379,061       | 3,571,453       | 2,846,854       |
| Professional fees          | <br>46,358      | <br>119,095     | 78,205          | <br>80,587      | 56,970          | <br>49,169      | <br>50,361      | 52,605          | 172,708         | 93,350          |
|                            | \$<br>4,271,767 | \$<br>6,318,990 | \$<br>2,936,594 | \$<br>4,645,648 | \$<br>3,709,637 | \$<br>6,751,068 | \$<br>5,274,984 | \$<br>4,313,862 | \$<br>5,833,068 | \$<br>4,756,685 |

Notes: In January 1996, Fire Flow Master Plan was developed and identified a wide range of capital projects needed to improve the water system's fire-fighting capabilities. This program is to assess Municipal Water District's water system, both in flow capacity and seismic stability, and to replace inadequate pipelines with larger pipelines that can carry greater volumes of water and to construct seismic improvements. The Fire Flow Parcel Fee Program is funded by a \$75 per parcel fee charged and collected by the Marin County Tax Collector. The District also contributes to the program in accordance with the requirements of the Fire Flow Mater Plan.

# MARIN MUNICIPAL WATER DISTRICT NET REVENUES AND DEBT SERVICE COVERAGE LAST TEN FISCAL YEARS Year ended June 30,

|   |    | 2008                    |    | 2009                    |    | 2010                    |           | 2011                    |           | 2012                    |           | 2013                    | 2014                    |           | 2015                    | 2016                    | 2017                    |
|---|----|-------------------------|----|-------------------------|----|-------------------------|-----------|-------------------------|-----------|-------------------------|-----------|-------------------------|-------------------------|-----------|-------------------------|-------------------------|-------------------------|
| Operating and other revenue Water sales, connection charges and other operating revenue | \$ | 54,700,337              | \$ | 56,240,991              | \$ | 55,167,470              | \$        | 58,008,792              | \$        | 61,745,258              | \$        | 69,530,426 \$           | 70,456,844              | \$        | 61,279,514              | \$<br>62,268,556        | \$<br>70,640,738        |
| Operating expense   |    | 4.044.004               |    | 4 040 007               |    | F C47 047               |           | 4.000.070               |           | F 440 000               |           | E 000 407               | 7 407 740               |           | 0.700.404               | 5 700 440               | 5 000 004               |
| Source of supply Other operating expense (1)  | _  | 4,644,304<br>38,421,370 |    | 4,912,997<br>43,873,488 |    | 5,617,017<br>41,527,160 |           | 4,960,870<br>40,790,710 |           | 5,419,232<br>40,818,367 |           | 5,606,167<br>43,299,753 | 7,437,740<br>46,982,406 |           | 6,720,104<br>47,517,166 | 5,732,110<br>48,361,312 | 5,926,921<br>52,924,640 |
| Total operating expense   |    | 43,065,674              |    | 48,786,484              |    | 47,144,177              |           | 45,751,580              |           | 46,237,599              |           | 48,905,920              | 54,420,146              |           | 54,237,270              | 54,093,422              | 58,851,561              |
| Interest income on operating funds  |    | 2,122,526               |    | 1,380,137               |    | 440,625                 |           | 237,886                 |           | 124,337                 |           | 132,261                 | 147,055                 |           | 171,393                 | 229,316                 | 321,992                 |
| Net operating income  |    | 13,757,189              |    | 8,834,643               |    | 8,463,918               |           | 12,495,098              |           | 15,631,996              |           | 20,756,767              | 16,183,753              |           | 7,213,637               | 8,404,450               | 12,111,169              |
| Transfer (to)/from Rate Stabilization Fund  |    | <u>-</u>                | _  |                         | _  |                         | _         |                         |           |                         |           | (2,400,000)             | (4,900,000)             |           | 1,400,000               | 200,000                 | (2,300,000)             |
| Net income available for bonded debt service  | \$ | 13,757,189              | \$ | 8,834,643               | \$ | 8,463,918               | <u>\$</u> | 12,495,098              | <u>\$</u> | 15,631,996              | <u>\$</u> | 18,356,767 <u>\$</u>    | 11,283,753              | <u>\$</u> | 8,613,637               | \$<br>8,604,445         | \$<br>9,811,169         |
| Actual annual bonded debt service   | \$ | 6,804,075               | \$ | 6,808,750               | \$ | 6,796,675               | \$        | 5,675,363               | \$        | 5,570,990               | \$        | 6,585,476 \$            | 7,422,090               | \$        | 6,755,140               | \$<br>6,878,665         | \$<br>6,483,680         |
| Coverage factor   |    | 2.02                    |    | 1.30                    |    | 1.25                    |           | 2.20                    |           | 2.81                    |           | 2.79                    | 1.52                    |           | 1.28                    | 1.25                    | 1.51                    |

<sup>(1)</sup> Excludes depreciation, amortization, and interest expense

# MARIN MUNICIPAL WATER DISTRICT TEN YEAR SUMMARY OF OUTSTANDING DEBT Year ended June 30,

(collars in thousands, except per capita)

| Description  |       | 2008   | 2009            | 2010   | 2011   | 2  | 2012       | 2013       | 2014       | 2015       | 2016       | 2017      |
|--|-------|--------|-----------------|--------|--------|----|------------|------------|------------|------------|------------|-----------|
| 2002 Revenue Refunding Bonds (1)<br>2.5% - 5.00%   |       | 23,805 | 21,440          | 19,005 | 17,625 |    | -          | -          | -          | -          | -          | -         |
| Maturity: Fiscal Year 2023<br>2004 Certificates of Participation (2)<br>2.5% - 5.25%<br>Maturity: Fiscal Year 2030 |       | 34,005 | 32,105          | 30,145 | 28,110 |    | 6,760      | 4,865      | 2,935      | 1,915      | 845        | -         |
| Capital Lease Obligation Maturity: Fiscal Year 2010  |       | 201    | 102             | -      | -      |    | -          | -          | -          | -          | -          | -         |
| Clean Renewable Energy Bonds<br>Maturity: Fiscal Year 2023   |       | -      | 1,834           | 1,712  | 1,589  |    | 1,467      | 1,345      | 1,223      | 1,100      | 978        | 856       |
| 2010 Water Revenue Bonds (3)<br>2.5% - 5.25%<br>Maturity: Fiscal Year 2030   |       | -      | -               | -      | 31,850 |    | 31,850     | 31,850     | 31,850     | 31,850     | 31,850     | -         |
| 2012 Water Revenue Bonds<br>2.5% - 5.25%<br>Maturity: Fiscal Year 2030   |       | -      | -               | -      | -      |    | 85,000     | 85,000     | 85,000     | 84,680     | 84,350     | 84,350    |
| Original Bond Premium/discount, net**  |       | _      | _               | -      | 3,636  |    | 10,255     | 9,933      | 9,611      | 9,290      | 8,968      | 11,260    |
| Aqueduct Energy Efficiency Project (AEEP)<br>Maturity: Fiscal Year 2032  |       | -      | -               | -      | -      |    | -          | -          | 3,600      | 3,355      | 2,865      | 2,620     |
| 2016 Water Revenue Refunding Bonds<br>3.375%-5.00%   |       |        |                 |        |        |    |            |            |            |            |            | 31,380    |
| Maturity: Fiscal Year 2040 Las Gallinas Valley Sanitary District-Recycled 4% Maturity: Fiscal Year 2042            | Water | Buy-In |                 |        |        |    |            |            |            |            |            | 5,671     |
| Total  | \$    | 58,011 | \$<br>55,481 \$ | 50,862 | 82,810 | \$ | 135,332 \$ | 132,993 \$ | 134,219 \$ | 132,190 \$ | 129,856 \$ | 136,137   |
| Percentage of Personal Income (4)  |       | 0.25%  | 0.27%           | 0.25%  | 0.36%  |    | 0.57%      | 0.53%      | 0.52%      | 0.46%      | 0.43% un   |           |
| Per Capita (4)   | \$    | 237    | \$<br>245 \$    | 202    | 312    | \$ | 528 \$     | 515 \$     | 515 \$     | 506 \$     | 498 un     | available |

<sup>(1) 2002</sup> Revenue Refunding Bonds were fully refunded by the 2012 Water Revenue Bonds

<sup>(2) 2004</sup> Certificates of Participation were partially refunded by the 2012 Water Revenue Bonds

<sup>(3) 2010</sup> Water Revenue Bonds were fully refunded by the 2016 Water Revenue Refunding Bonds

<sup>(4)</sup> See the Demographic Statistics Schedule for personal income and population data used to calculate the ratios

# MARIN MUNICIPAL WATER DISTRICT DEMOGRAPHIC AND ECONOMIC STATISTICS - Marin County Year ended June 30,

| Fiscal Year | Population(1) | Personal Income(1) Personal | Per Capita<br>sonal Income(1) | Unemployment<br>Rate (2) |
|-------------|---------------|-----------------------------|-------------------------------|--------------------------|
| 2008        | 248,398       | 22,862,328,000              | 93,263                        | 4.70%                    |
| 2009        | 250,862       | 20,188,247,000              | 89,139                        | 8.10%                    |
| 2010        | 252,971       | 20,748,885,000              | 82,498                        | 7.90%                    |
| 2011        | 255,493       | 22,741,276,000              | 85,761                        | 7.70%                    |
| 2012        | 256,069       | 23,918,732,000              | 93,407                        | 6.70%                    |
| 2013        | 258,365       | 25,093,401,000              | 97,124                        | 5.40%                    |
| 2014        | 260,750       | 25,716,754,000              | 98,626                        | 4.20%                    |
| 2015        | 261,221       | 28,492,821,000              | 109,076                       | 3.40%                    |
| 2016        | 260,651       | 30,222,883,000              | 115,952                       | 3.20%                    |
| 2017        | *             | *                           | *                             | 3.10%                    |

## Sources:

<sup>(1)</sup> US Department of Commerce, Bureau of Economic Analysis-www.bea.gov

<sup>(2)</sup> Employment Development Department, Labor Market Information-www.labormarketinfo.edd.ca.gov

<sup>\*</sup> Not published as of November 30, 2017.

# MARIN MUNICIPAL WATER DISTRICT PRINCIPAL EMPLOYERS IN COUNTY OF MARIN Year ended June 30,

2017 2008

|                                    |           | Percentage of<br>Total County |                                  |           | Percentage of<br>Total County |
|------------------------------------|-----------|-------------------------------|----------------------------------|-----------|-------------------------------|
| Employer                           | Employees | Employment                    | Employer                         | Employees | Employment                    |
| County of Marin                    | 2,282     | 1.68%                         | County of Marin                  | 2,218     | 1.76%                         |
| GreenPoint Mortgage                | 2,061     | 1.52%                         | San Quentin State Prison         | 1,943     | 1.54%                         |
| Kaiser Permanente Medical Center   | 1,757     | 1.29%                         | Kaiser Permanente Medical Center | 1,626     | 1.29%                         |
| San Quentin State Prison           | 1,662     | 1.22%                         | Marin General Hospital           | 1,267     | 1.01%                         |
| Novato Unified School District     | 800       | 0.59%                         | Autodesk, Inc.                   | 1,200     | 0.95%                         |
| Autodesk, Inc.                     | 719       | 0.53%                         | Fireman's Fund Insurance Co.     | 1,200     | 0.95%                         |
| San Rafael City Schools            | 700       | 0.52%                         | Novato Unified School District   | 836       | 0.66%                         |
| Glassdoor                          | 500       | 0.37%                         | Comcast                          | 619       | 0.49%                         |
| Dominican University of California | 456       | 0.34%                         | Safeway Inc.                     | 452       | 0.36%                         |
| Marin County Office of Education   | 351       | 0.26%                         | Macy's                           | 445       | 0.35%                         |
|                                    | 11,288    | 8.32%                         | -<br>-                           | 11,806    | 9.38%                         |
|                                    |           |                               |                                  |           |                               |
| Total County Employment            |           | 135,700                       | Total County Employment          |           | 125,800                       |

## Source:

North Bay Business Journal and County of Marin

Employment Development Department, Labor Market Information (www.Labormarketinfo.edd.ca.gov)

# MARIN MUNICIPAL WATER DISTRICT FULL-TIME EMPLOYEES BY FUNCTION Year ended June 30,

|  | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|--|------|------|------|------|------|------|------|------|------|------|
|  |      |      |      |      |      |      |      |      |      |      |
| General Manager Division                     | 21   | 25   | 25   | 25   | 21   | 22   | 24   | 23   | 19   | 21   |
| Legal Service Division                       | 3    | 2    | 2    | 2    | 2    | 2    | 2    | 2    | 1    | 1    |
| Finance & Administrative Service Division    | 23   | 23   | 23   | 34 * | 33   | 33   | 37   | 34   | 33   | 35   |
| Human Resources Division                     | 5    | 7    | 7    | 6    | 6    | 6    | 7    | 7    | 7    | 7    |
| Environmental & Engineering Service Division | 97   | 101  | 98   | 94   | 90   | 90   | 92   | 92   | 92   | 86   |
| Facilities & Watershed Division              | 96   | 100  | 99   | 80 * | 76   | 75   | 80   | 77   | 80   | 78   |
|  |      |      |      |      |      |      |      |      |      |      |
|  | 245  | 258  | 254  | 241  | 228  | 228  | 242  | 235  | 232  | 228  |

Note: The numbers represent filled positions only.

<sup>\*</sup> Meter operations moved from Facilities & Watershed Division to Finance Division starting in FY2011.

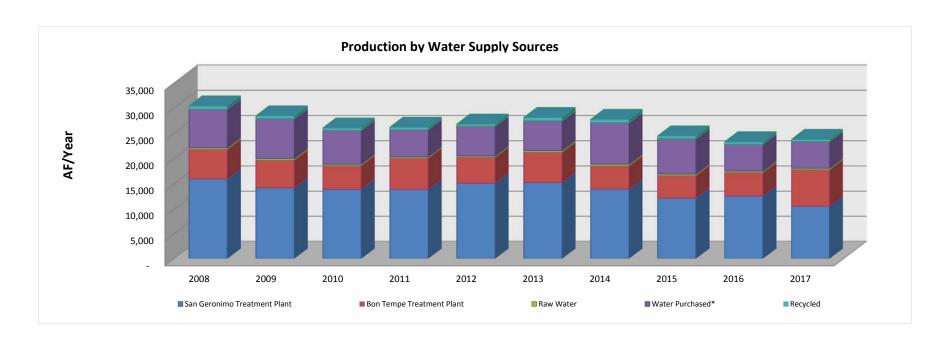
# MARIN MUNICIPAL WATER DISTRICT TEN YEAR SUMMARY OF UTILITY PLANT AND ACCUMULATED DEPRECIATION Year ended June 30,

| Description                         | 2008                 | 2009           | 2010           | 2011           | 2012           | 2013           | 2014           | 2015           | 2016           | 2017          |
|-------------------------------------|----------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|---------------|
|                                     |                      |                |                |                |                |                |                |                |                |               |
| Water Rights                        | \$<br>- \$           | - \$           | 9,193,601 \$   | 9,193,601 \$   | 9,193,601 \$   | 9,193,601 \$   | 13,273,601 \$  | 13,273,601 \$  | 13,273,601 \$  | 19,623,196    |
| Land                                | 9,636,159            | 10,048,109     | 10,594,873     | 10,594,873     | 11,264,770     | 10,800,399     | 11,128,405     | 11,129,340     | 11,465,962     | 11,539,660    |
| Buildings                           | 16,819,104           | 17,165,185     | 19,516,014     | 20,664,817     | 21,211,552     | 21,756,787     | 21,999,810     | 23,184,242     | 23,435,207     | 23,435,207    |
| Dams and reservoirs                 | 80,212,406           | 85,269,192     | 88,938,115     | 91,135,326     | 92,173,162     | 96,928,260     | 98,099,616     | 108,899,065    | 110,266,491    | 111,878,050   |
| Pumping plants                      | 21,142,309           | 22,396,751     | 23,409,848     | 24,481,281     | 27,442,607     | 30,306,613     | 32,430,877     | 32,938,312     | 33,424,128     | 33,789,710    |
| Water treatment plants              | 34,081,638           | 35,086,377     | 36,468,376     | 40,129,254     | 41,875,744     | 42,601,382     | 42,937,155     | 46,490,317     | 46,916,968     | 46,997,576    |
| Transmission and distribution lines | 214,464,690          | 224,562,490    | 234,340,618    | 244,575,629    | 253,902,748    | 266,691,468    | 279,241,492    | 296,140,918    | 302,385,765    | 316,617,744   |
| Vehicles                            | 6,342,322            | 6,813,743      | 6,767,908      | 6,761,371      | 6,781,324      | 7,100,593      | 7,123,916      | 7,515,628      | 7,755,984      | 8,114,715     |
| Equipment                           | 23,675,417           | 21,417,674     | 21,801,734     | 21,928,113     | 21,992,937     | 22,458,489     | 21,217,373     | 21,154,243     | 21,675,862     | 22,292,032    |
| Construction in Progress            | <br>18,407,108       | 20,694,560     | 23,805,971     | 25,039,690     | 24,437,387     | 25,879,384     | 25,942,572     | 16,393,442     | 27,133,846     | 34,538,754    |
| Total Plant-In-Service              | 424,781,153          | 443,454,081    | 474,837,058    | 494,503,955    | 510,275,832    | 533,716,976    | 553,394,817    | 577,119,108    | 597,733,814    | 628,826,644   |
| Less Accumulated Depreciation       | (139,783,454)        | (144,173,245)  | (156,641,467)  | (166,909,603)  | (177,236,557)  | (187,872,490)  | (195,074,858)  | (204,401,491)  | (214,197,589)  | (225,082,786) |
| Net Utility Plant                   | \$<br>284,997,699 \$ | 299,280,836 \$ | 318,195,591 \$ | 327,594,352 \$ | 333,039,275 \$ | 345,844,486 \$ | 358,319,959 \$ | 372,717,617 \$ | 383,536,225 \$ | 403,743,858   |

# MARIN MUNICIPAL WATER DISTRICT TEN YEAR SUMMARY OF WATER PRODUCTION BY WATER SUPPLY SOURCES Year ended June 30,

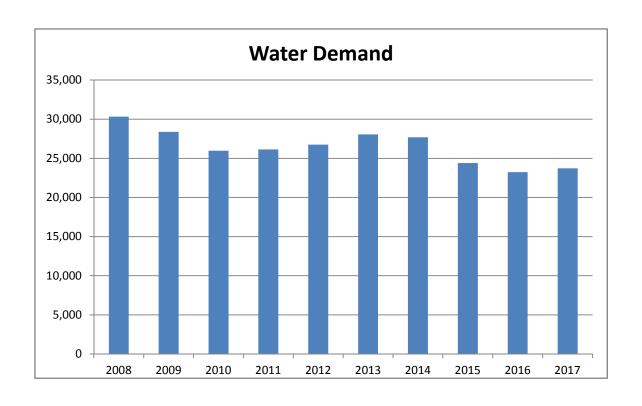
| Fiscal Year | San Geronimo<br>Treatment Plant | Bon Tempe<br>Treatment Plant | Raw Water | Water<br>Purchased* | Recycled | TOTAL<br>(Acre Foot) | CHANGE  | PERCENT | POPULATION | Gallons per<br>capita per day |
|-------------|---------------------------------|------------------------------|-----------|---------------------|----------|----------------------|---------|---------|------------|-------------------------------|
| 2008        | 15,879                          | 5,858                        | 323       | 7,628               | 654      | 30,342               | (495)   | -1.6%   | 185,000    | 146.4                         |
| 2009        | 14,126                          | 5,494                        | 332       | 7,855               | 579      | 28,385               | (1,957) | -6.5%   | 185,000    | 137.0                         |
| 2010        | 13,837                          | 4,692                        | 267       | 6,702               | 489      | 25,988               | (2,397) | -8.4%   | 184,750    | 125.6                         |
| 2011        | 13,799                          | 6,195                        | 253       | 5,378               | 508      | 26,133               | 146     | 0.6%    | 185,500    | 125.8                         |
| 2012        | 15,042                          | 5,122                        | 261       | 5,907               | 428      | 26,759               | 626     | 2.4%    | 186,200    | 128.3                         |
| 2013        | 15,192                          | 5,995                        | 343       | 5,873               | 656      | 28,059               | 1,300   | 4.9%    | 186,900    | 134.0                         |
| 2014        | 13,872                          | 4,602                        | 338       | 8,236               | 642      | 27,689               | (370)   | -1.3%   | 187,500    | 131.8                         |
| 2015        | 12,101                          | 4,446                        | 317       | 7,000               | 543      | 24,407               | (3,281) | -11.9%  | 188,200    | 115.8                         |
| 2016        | 12,515                          | 4,639                        | 288       | 5,300               | 506      | 23,248               | (1,159) | -4.8%   | 189,400    | 109.6                         |
| 2017        | 10,454                          | 7,254                        | 289       | 5,299               | 441      | 23,737               | 489     | 2.1%    | 190,300    | 111.4                         |
| Total:      | 136,817                         | 54,297                       | 3,011     | 65,176              | 5,446    | 264,748              |         |         |            |                               |
| 10-YEAR AVE | RAGE (2008-17)                  |                              |           |                     |          |                      |         |         |            |                               |
|             | 13,682                          | 5,430                        | 301       | 6,518               | 545      | 26,475               |         |         |            |                               |

<sup>\*</sup> Purchased water from Sonoma County Water Agency



# MARIN MUNICIPAL WATER DISTRICT TEN YEAR SUMMARY OF WATER DEMAND Year ended June 30,

| Fiscal Year | Total Water Supply (AF) | Million Gallons Per Day<br>(MGD) |
|-------------|-------------------------|----------------------------------|
| 2008        | 30,342.21               | 27.09                            |
| 2009        | 28,384.84               | 25.34                            |
| 2010        | 25,987.65               | 23.20                            |
| 2011        | 26,133.37               | 23.33                            |
| 2012        | 26,759.19               | 23.89                            |
| 2013        | 28,059.28               | 25.05                            |
| 2014        | 27,688.94               | 24.72                            |
| 2015        | 24,407.47               | 21.79                            |
| 2016        | 23,248.00               | 20.75                            |
| 2017        | 23,737.00               | 21.19                            |



# MARIN MUNICIPAL WATER DISTRICT MISCELLANEOUS STATISTICS Year ended June 30,

|  | 2008    | 2009    | 2010    | 2011    | 2012    | 2013    | 2014    | 2015    | 2016    | 2017    |
|--|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Carrier Assa   |         |         |         |         |         |         |         |         |         |         |
| Service Area   | 147     | 147     | 147     | 147     | 147     | 147     | 147     | 147     | 147     | 147     |
| Square miles   |         |         |         |         |         |         |         |         |         | 147     |
| Population   | 185,000 | 185,000 | 184,750 | 185,500 | 186,200 | 186,900 | 187,500 | 187,500 | 189,400 | 190,300 |
| Water Supply   |         |         |         |         |         |         |         |         |         |         |
| Watershed lands (acres)  | 21,250  | 21,250  | 21,250  | 21,250  | 21,250  | 21,635  | 21,600  | 21,600  | 21,600  | 21,600  |
| Number of storage reservoirs                                   | 7       | 7       | 7       | 7       | 7       | 7       | 7       | 7       | 7       | 7       |
| Total reservoir storage capacity                               |         |         |         |         |         |         |         |         |         |         |
| In acre feet   | 79,566  | 79,566  | 79,566  | 79,566  | 79,566  | 79,566  | 79,566  | 79,566  | 79,566  | 79,566  |
| In millions of gallons   | 29,927  | 29,927  | 29,927  | 29,927  | 29,927  | 29,927  | 29,927  | 29,927  | 29,927  | 25,927  |
| Average yearly rainfall in inches at Lagunitas Lake            | 52      | 52      | 52      | 52      | 52      | 52      | 52      | 52      | 52      | 52      |
| Average yearly runoff, less losses (due to evaporation):       |         |         |         |         |         |         |         |         |         |         |
| In acre feet   | 61,415  | 61,415  | 61,415  | 61,415  | 61,415  | 61,400  | 61,400  | 61,400  | 61,400  | 61,400  |
| In millions of gallons   | 20,012  | 20,012  | 20,012  | 20,012  | 20,012  | 20,000  | 20,000  | 20,000  | 20,000  | 20,000  |
| Water imported from Russian River (average annual, acre feet)  | 7,300   | 7,300   | 7,300   | 7,700   | 7,700   | 7,400   | 7,000   | 7,000   | 6,200   | 6,500   |
| Operational yield (acre feet) *                                | 28,400  | 28,400  | 28,400  | 28,500  | 28,500  | 28,500  | 28,500  | 28,500  | 29,000  | 29,000  |
| Water Use  |         |         |         |         |         |         |         |         |         |         |
| Service connections (active)                                   | 60,903  | 60,940  | 61,061  | 61,266  | 61,266  | 61,391  | 61,675  | 61,675  | 61,800  | 61,800  |
| Residential  | 54,958  | 55,225  | 55,015  | 55,769  | 55,769  | 55,166  | 55,402  | 55,402  | 55,600  | 55,700  |
| Other  | 5,945   | 5,715   | 6,046   | 5,497   | 5,497   | 6,225   | 6,273   | 6,273   | 6,200   | 6,100   |
| Maximum annual use (1987)                                      | ,       | ,       | ,       | ,       | •       | •       | ,       | ,       | •       | ,       |
| In acre feet   | 33,100  | 33,100  | 33,100  | 33,100  | 33,100  | 33,100  | 33,100  | 33,100  | 33,100  | 33,100  |
| In millions of gallons   | 10,785  | 10,785  | 10,785  | 10,785  | 10,785  | 10,785  | 10,785  | 10,785  | 10,785  | 10,785  |
| Average annual use over 10 years                               |         |         |         |         |         |         |         |         |         |         |
| In acre feet   | 31,020  | 29,750  | 29,302  | 29,200  | 29,200  | 28,009  | 27,560  | 27,560  | 25,730  | 25,600  |
| In millions of gallons   | 10,108  | 9,694   | 9,548   | 9,500   | 9,500   | 9,127   | 8,980   | 8,980   | 8,380   | 8,341   |
| Facilities   |         |         |         |         |         |         |         |         |         |         |
| Miles of pipeline  | 941     | 941     | 889     | 889     | 889     | 888     | 888     | 887     | 886     | 887     |
| Number of storage tanks  | 141     | 139     | 124     | 124     | 124     | 125     | 125     | 125     | 125     | 125     |
| Total tank storage capacity (millions of gallons)              | 83      | 83      | 82      | 82      | 82      | 82      | 82      | 82      | 82      | 82      |
| Number of pump stations  | 97      | 95      | 90      | 90      | 90      | 90      | 95      | 95      | 94      | 94      |
| Number of potable water treatment plants                       | 3       | 3       | 3       | 3       | 3       | 3       | 3       | 3       | 3       | 3       |
| Maximum daily treatment plant capacity (millions of gallons)   | 59      | 59      | 59      | 59      | 59      | 59      | 59      | 59      | 71      | 71      |
| Average daily treatment plant production (millions of gallons) | 27      | 25      | 25      | 25      | 25      | 25      | 25      | 25      | 25      | 21      |
| Recycled Water Facilities                                      |         |         |         |         |         |         |         |         |         |         |
| Miles of pipeline  | 25      | 25      | 24      | 24      | 24      | 24      | 24      | 24      | 24      | 24      |
| Number of storage tanks  | 5       | 5       | 3       | 3       | 3       | 3       | 3       | 3       | 3       | 3       |
| Total tank storage capacity (millions of gallons)              | 1.7     | 1.7     | 1.9     | 1.9     | 1.9     | 1.9     | 1.9     | 1.9     | 1.9     | 1.9     |
| Number of pump stations  | 4       | 4       | 5       | 5       | 5       | 5       | 5       | 5       | 3       | 3       |
| Number of recycled water treatment plants                      | 1       | 1       | 1       | 1       | 1       | 1       | 1       | 1       | 1       | 1       |
| Maximum daily treatment plant capacity (millions of gallons)   | 2       | 2       | 2       | 2       | 2       | 2       | 2       | 2       | 2       | 2       |

<sup>\*</sup> Amount of water that can be supplied in all but the driest years.