

NOTICE OF MEETING FINANCE & ADMINISTRATION COMMITTEE/BOARD OF DIRECTORS (FINANCE & ADMINISTRATION)

(Per paragraph 3 on page 10 under subsection *Committee Meetings* of the Board Handbook: The Board, as a practice, generally does not take final action on items during committee meetings, unless District staff determines the urgency of the item requires immediate action that cannot be delayed until a subsequent regular bi-monthly Board meeting.)

MEETING DATE: 12-22-2022

TIME: 9:30 a.m.

LOCATION: This meeting will be held virtually pursuant to Government Code section 54953 (Assembly Bill 361).

To participate online, go to <u>https://us06web.zoom.us/i/81110533069</u>. You can also participate by phone by calling **1-669-900-6833 or 1-669-444-9171** and entering the **webinar ID#: 811 1053 3069**.

PARTICIPATION DURING MEETINGS: During the public comment periods, the public may comment by clicking the "raise hand" button on the bottom of the Zoom screen; if you are joining by phone and would like to comment, press *9 and we will call on you as appropriate.

EMAILED PUBLIC COMMENTS: You may submit your comments in advance of the meeting by emailing them to <u>BoardComment@MarinWater.org</u>. All emailed comments received by 7:30 a.m. on the day of the meeting will be provided to the Board of Directors prior to the meeting. All emails will be posted on our website. (Please do not include personal information in your comment that you do not want published on our website such as phone numbers and home addresses.)

AGENDA ITEMS	RECOMMENDATIONS
Call to Order and Roll Call	
Adopt Agenda	Approve
Public Comment Members of the public may comment on any items not listed on the agenda during this time. Comments will be limited to three minutes per speaker, and time limits may be reduced by the Committee Chair to accommodate the number of speakers and ensure that the meeting is conducted in an efficient manner.	

MARIN WATER BOARD OF DIRECTORS: RANJIV KHUSH, MATT SAMSON, MONTY SCHMITT, JED SMITH AND LARRY RUSSELL

RECOMMENDATIONS

Calend	dar (9:35 a.m. – Time Approximate)	
1.	Minutes of the Finance & Administration Committee/Board of Directors (Finance & Administration) Meeting of October 27, 2022 (Approximate Time 1 Minute)	Approve
2.	Monthly Financial Update – November 2022 (Approximate Time 20 Minutes)	Information
3.	Rate Setting Process Update (Approximate Time 30 Minutes)	Information
Adjou	rnment (10:26 a.m Time Approximate)	

ADA NOTICE AND HEARING IMPAIRED PROVISIONS:

In accordance with the Americans with Disabilities Act (ADA) and California Law, it is Marin Water's policy to offer its public programs, services, and meetings in a manner that is readily accessible to everyone, including those with disabilities. If you are a person with a disability and require a copy of a public hearing notice, an agenda, and/or agenda packet in an appropriate alternative format, or if you require other accommodations, please contact Board Secretary Terrie Gillen at 415.945.1448, at least two days in advance of the meeting. Advance notification will enable Marin Water to make reasonable arrangements to ensure accessibility.

INFORMATION PACKETS ARE AVAILABLE FOR REVIEW AT THE CIVIC CENTER LIBRARY, CORTE MADERA LIBRARY, FAIRFAX LIBRARY, MILL VALLEY LIBRARY, MARIN WATER OFFICE, AND ON THE MARIN WATER WEBSITE (MARINWATER.ORG)

FUTURE BOARD MEETINGS:

AGENDA ITEMS

- Tuesday, January 3, 2023
 Board of Directors' Regular Bi-Monthly Meeting, Financing Authority Meeting, and Financing Corporation Meeting
 6:00 p.m. – Closed Session, 7:30 p.m. Open Session
- Tuesday, January 17, 2023 (Tentative)
 Board of Directors' Regular Bi-Monthly Meeting
 7:30 p.m.

Board Secretary



Item Number: 01 Meeting Date: 12-22-2022 Meeting: Finance & Administration Committee/ Board of Directors (Finance & Administration)

Approval Item

TITLE

Minutes of the Finance & Administration Committee/Board of Directors (Finance & Administration) Meeting of October 27, 2022

RECOMMENDATION

Approve the minutes of the Finance & Administration Committee/Board of Directors (Finance & Administration) Meeting of October 27, 2022

SUMMARY

The Finance & Administration Committee/Board of Directors (Finance & Administration) held its regularly scheduled monthly meeting on October 27, 2022. The minutes of that meeting are attached.

New directors may vote on approval of the minutes. An affirmative vote to approve the minutes merely expresses support for making the minutes an official record of the District. Corrections, if any, may still be submitted and considered by the board.

DISCUSSION

None

FISCAL IMPACT

None

ATTACHMENT(S)

1. Minutes of the October 27, 2022, Meeting of the Finance & Administration Committee/Board of Directors (Finance & Administration)

DEPARTMENT OR DIVISION	DIVISION MANAGER	APPROVED
Communications & Public Affairs Department	Neure Hillen	K. Hurstein
	Terrie Gillen Board Secretary	Ben Horenstein General Manager

MARIN MUNICIPAL WATER DISTRICT FINANCE & ADMINISTRATION COMMITTEE /BOARD OF DIRECTORS (FINANCE & ADMINISTRATION) MEETING

MINUTES

Thursday, October 27, 2022

Via teleconference

(In accordance with Assembly Bill 361)

CALL TO ORDER AND ROLL CALL:

Chair Koehler called the meeting to order at 9:30 a.m.

Directors Present: Larry Bragman, Larry Russell, Monty Schmitt, and Cynthia Koehler (Director Bragman arrived during the adoption of the agenda.)

Directors Absent: Jack Gibson

ADOPT AGENDA:

On motion made by Director Schmitt and seconded by Director Russell, the board approved the adoption of the agenda. The following roll call vote was made.

Ayes:	Directors Bragman, Russell, Schmitt, and Koehler
Noes:	None
Absent:	Director Gibson

There were no public comments.

PUBLIC COMMENT:

There were no public comments.

CALENDAR ITEMS:

Item 1 Minutes of the Finance & Administration Committee/Board of Directors (Finance & Administration) Meeting of September 22, 2022

On motion made by Director Russell and seconded by Director Bragman, the board approved the adoption of the agenda. The following roll call vote was made.

Ayes:	Directors Russell, Schmitt, and Koehler
Noes:	None
Abstain:	Director Bragman
Absent:	Director Gibson

There were no public comments.

Item 2 Monthly Financial Update – September 2022

Finance Director/Treasurer Bret Uppendahl provided the monthly financial update, including the state of the District's revenues and expenditures, and short and long-term budget strains. Discussion ensued.

There were three (3) public comments.

This was an informational item. The committee did not take any formal action.

Item 3 Quarterly Investment Report – September 2022

Finance Director Uppendahl also presented this item. Discussion followed between the board and staff.

There were no public comments.

This was an informational item. The committee did not take any formal action.

Item 4 Updated Records Retention Schedule

The board secretary reported on the purpose of updating the District schedule, including compliance of state and federal laws and bringing this item to the board every five years, or as needed, for review and update. Discussion ensued.

There was one (1) public comment.

The committee referred this item to future board meeting for approval.

ADJOURNMENT

There being no further business, the Finance & Administration Committee/Board of Directors (Finance & Administration) meeting adjourned at 10:51 a.m.

Board Secretary



Item Number: 02 Meeting Date: 12-22-2022 Meeting: Finance & Administration Committee/ Board of Directors (Finance & Administration)

Informational Item

TO: Finance & Administration Committee/Board of Directors (Finance & Administration)

FROM: Bret Uppendahl, Finance Director

THROUGH: Ben Horenstein, General Manager

DIVISION NAME: Administrative Services Division

ITEM: Monthly Financial Update – November 2022

SUMMARY

The Monthly Financial Update provides an overview of the fiscal year-to-date financials. As of November 2022, District revenue is \$45.9 million, which is 39.7% of budgeted revenue, and total expenditures including encumbrances are \$51.5 million, or 43.6% of budget. It is notable that water sales, excluding fixed charges, are down by approximately 18% compared to the original budget as conservation efforts continue to be realized.

DISCUSSION

Budget to Actual Comparison – All Funds

Attached is the budget to actual comparison for fiscal year 2022-23 as of November 30, 2022. The budget to actual comparison is prepared by fund and includes revenues, expenditures and reserve balances. For reference, if revenues and expenses tracked linearly, they would be expected to be at 41.7% of the fiscal year budget at the end of November. Water sales, which are relatively higher in the summer months, would be expected to be 51.1% of the fiscal year budget at this time of year.

For the Operating Fund, total revenues as of November 30, 2022 are \$38.6 million, or 41.9% of budget. Total operating expenditures, not including depreciation and amortization, are \$36.2 million, or 38.8% of budget.

For the Capital and Fire Flow Funds, total revenues are \$7.3 million, which is 31.1% of budget. These revenues are comprised primarily of Capital Maintenance Fee (CMF) revenues of \$6.8 million, which are at 37.7% of the budget. Spending on capital and fire flow projects is \$7.5 million, or 29.6% of budget as of November 30, 2022, as CIP projects typically do not follow linear

trends in expenditures. As noted in Attachment 4, an additional \$7.9 million is encumbered, bringing total expenditures with encumbrances to \$15.3 million, or 60.9% of budget.

Water Sales and Consumption

The fiscal year to date billed water sales through November 30, 2022 were \$25.7 million, which is 42% of the annual water sales forecast, but only 82% of the expected revenue through the first five months of the year. Billed water consumption through November 30, 2022 was 9,746 AF, which is 6.0% higher than this time last year.

Year-to-date total water sales and fixed charges (service and watershed fees) through November 30, 2022 were \$36.8 million, which is 41.1% of the total annual revenue forecast of \$89.5 million. Compared to the same period for the previous fiscal year water sales and fixed charges increased by \$3,943,204, or 12.0%.

Forecasts

Staff continues to assess the short term and long term impacts of reduced water sales and projections for fiscal year 2023 will be revised throughout the year as additional data is available. Assuming that water consumption remains consistent with recent trends, the District will face water sales revenue losses of \$9 million to \$15 million. Under these circumstances, unbudgeted expenditures such as more costly water purchases or pumping costs will result in net operating losses ranging between \$13 million and \$19 million.

In order to mitigate the use of reserves, Staff is reviewing revenue enhancement options and taking targeted actions to reduce expenditures. Expenditure reduction strategies include delaying recruitments for open positions, deferring vehicle and equipment replacements, capping annual water conservation rebate funding, and deferring Capital Improvement Plan (CIP) expenditures. Savings from delayed recruitments is expected to be at least \$4 million in the current year. Of the 243 budgeted FTE in the District, 28 are currently vacant, representing a 12% vacancy rate.

FISCAL IMPACT

None

ATTACHMENT(S)

- 1. Total Water Sales and Fixed Charges & Fees 2021/22 2022/23
- 2. Billed Water Consumption in AF FY 2010/11 FY 2022/23
- 3. Budget to Actual Comparison for FY 23
- 4. CIP Budget to Actual Comparison for FY 23

Total Water Sales and Fixed Charges & Fees Fiscal Years 2021/22 - 2022/23 As of November: 41.7% of FY

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				Fixed Charges										
		Water Sales			Service Charges			Watershed Fee			Total Water Sales and Fixed Charges			
	21/22	22/23	22/23	21/22	22/23		22/23	21/22	22/23	22/23	21/22	22/23	22/23	
<u>Month</u>	Actual	Budget	Actual	Actual	Budget		Actual	Actual	Budget	Actual	Actual	Budget	Actual	
July August September October November December January February March April May June	3,893,617 5,886,691 4,294,155 5,453,392 2,677,846 3,552,122 1,664,573 3,880,028 2,285,758 4,289,931 2,973,096 5,266,386	\$4,948,239 \$7,946,782 \$5,798,487 \$7,767,333 \$4,666,597 \$5,657,127 \$2,573,704 \$4,131,394 \$2,508,805 \$4,791,568 \$3,476,035 \$6,615,188	4,004,541 6,239,055 5,303,336 6,648,867 3,469,705	1,432,518 2,074,186 1,481,820 2,192,958 1,486,790 2,031,521 1,135,794 2,641,800 1,539,758 2,160,928 1,509,254 2,186,861	1,531,262 2,217,160 1,583,962 2,344,119 1,589,274 2,171,553 1,214,085 2,823,900 1,645,893 2,309,881 1,613,287 2,337,601		1,492,005 2,022,749 1,722,482 2,271,248 1,554,214	332,621 455,201 342,629 477,901 346,372 441,494 255,662 593,654 355,428 473,692 348,806 476,966	353,462 483,723 364,097 507,845 368,075 469,157 271,681 630,851 377,699 503,373 370,662 506,852	347,307 442,453 396,616 495,520 361,804	5,658,756 8,416,079 6,118,604 8,124,251 4,511,008 6,025,136 3,056,029 7,115,482 4,180,944 6,924,551 4,831,157 7,930,213	\$6,832,962 \$10,647,665 \$7,746,546 \$10,619,297 \$6,623,946 \$8,297,837 \$4,059,470 \$7,586,145 \$4,532,397 \$7,604,822 \$5,459,984 \$9,459,641	5,843,853 8,704,257 7,422,434 9,415,634 5,385,723 - - - - - - - - -	
TOTAL	<u>\$ 46,117,595</u>	<u> </u>	<u>\$ 25,665,504</u>	\$ 21,874,190	· · · ·	\$	9,062,698	\$ 4,900,426	\$ 5,207,474	\$ 2,043,700	\$ 72,892,211	<u>\$ 89,470,711</u>	\$ 36,771,901	
	% of	udget to Actual: Annual Budget: ctual (thru Nov):	82% 42% 116%	% of	udget to Actual: [•] Annual Budget: ctual (thru Nov):	:	98% 39% 105%	% of A	lget to Actual: Annual Budget: Jal (thru Nov):	98% 39% 105%	% of total b	Budget to Actual budget received ctual (Thru Nov)	87% 41% 12%	

Item Number: 02 Attachment: 02

Billed Water Consumption In AF Fiscal Year 2010/11 - 2022/23

<u>Month</u>	10/11 <u>Actual</u>	11/12 <u>Actual</u>	12/13 <u>Actual</u>	13/14 <u>Actual</u>	14/15 <u>Actual</u>	15/16 <u>Actual</u>	16/17 <u>Actual</u>	17/18 <u>Actual</u>	18/19 <u>Actual</u>	19/20 <u>Actual</u>	2021 <u>Actual</u>	21/22 <u>Actual</u>	22/23 <u>Budget</u>	22/23 <u>Actual</u>	Monthly Budget <u>Variance</u>	Actual to Actual % <u>Change</u>
July	1,968	1,852	2,160	2,205	1,969	1,628	1,876	1,931	1,975	1,834	2,022	1,642	1,868	1,562	-16.42%	-4.92%
August	3,457	3,154	3,564	3,407	3,186	2,620	3,012	3,206	3,245	3,112	3,215	2,500	3,018	2,476	-17.95%	-0.95%
Septerr	2,309	2,175	2,333	2,244	1,973	1,775	1,939	2,027	2,145	2,112	2,205	1,604	2,016	1,881	-6.71%	17.27%
Octobe	3,286	3,045	3,163	3,215	2,778	2,583	2,767	3,140	2,951	3,058	3,124	2,293	2,856	2,498	-12.56%	8.91%
Novem	1,628	1,585	1,586	1,931	1,454	1,490	1,340	1,705	1,664	1,837	1,882	1,153	1,634	1,329	-18.64%	15.32%
Decem	1,784	1,986	1,911	2,433	1,984	1,935	1,646	1,914	2,169	2,295	2,418	1,439	2,080	-		
January	1,071	1,200	1,005	1,342	1,065	991	910	942	993	1,186	1,157	735	1,018	-		
Februa	1,625	1,858	1,680	1,996	1,651	1,450	1,392	1,754	1,525	1,556	1,625	1,646	1,588	-		
March	958	1,079	1,054	1,042	1,048	832	846	992	879	1,105	970	948	975	-		
April	1,640	1,676	2,016	1,627	1,910	1,467	1,375	1,612	1,427	1,883	1,775	1,717	1,700	-		
May	1,321	1,266	1,655	1,308	1,379	1,067	1,092	1,240	1,224	1,378	1,459	1,209	1,318	-		
June	2,568	2,789	3,161	2,642	2,344	2,478	2,416	2,516	2,349	2,711	2,559	2,217	2,459			
TOTAL	23,614	23,666	25,290	25,390	22,742	20,316	20,611	22,978	22,546	24,065	24,410	<u>19,104</u>	22,531	<u>9,746</u>		
											В	udget-to-Act	ual Basis		-14.46%	

Actual-to-Actual Basis Actual-to-Actual Basis % of total budget

<u>6.02</u>% 43.26%

Marin Municipal Water District Budget to Actual Comparison for 2022/23 - All Funds Actual as of November 30, 2022 Preliminary Unaudited

Operating Fund

Revenues and Expenditures	FY	2023 Adjusted Budget	A Nove	% of Budget	
Revenues:					
Water Sales and Service Charge:					
Water Sales	\$	60,881,258	\$	25,665,504	42.2%
Service Charge		23,381,979		9,062,698	38.8%
Watershed Management Fee		5,207,474		2,043,700	39.2%
Total Water Sales and Service Charge		89,470,711		36,771,901	41.1%
Other Revenues:					
Rents		666,903		325,254	48.8%
Grants		-		696,316	-
Watershed Rents		939,166		370,785	39.5%
Watershed Payments		365,116		149,214	40.9%
Late Payment and Special Read Charges		120,133		108,667	90.5%
Interest (accrued balance as of Sept.30)		286,804		73,900	25.8%
Miscellaneous		350,647		137,179	39.1%
Total Other Revenues		2,728,769		1,861,313	68.2%
Total Operating Revenues		92,199,480		38,633,214	41.9%
Expenditures:					
Personnel services		56,190,118		19,719,923	35.1%
Materials and supplies		3,342,564		1,402,694	42.0%
Operations		8,358,023		3,682,350	44.1%
Water conservation rebate program		593,575		190,636	32.1%
Electrical power		5,744,356		2,747,775	47.8%
Water purchased		8,424,000		3,626,436	43.0%
Insurance, including claims		1,463,000		907,124	62.0%
General and administrative		4,019,297		1,742,536	43.4%
Debt service - interest and principal		9,706,507		4,044,378	41.7%
Overhead cost allocated to capital		(4,700,000)		(1,880,293)	40.0%
Total Operating Expenditures		93,141,440		36,183,559	38.8%
		<u> </u>		<u> </u>	
Net Operating Fund Increase(Decrease)	\$	(941,960)	\$	2,449,655	
Departing Fund Polonee					
Operating Fund Balance	¢	07 DEE DOE	¢	07 DEE DOE	
Opening Fund Balance (Unrestricted)	\$	27,365,295	\$	27,365,295	
Net Operating Fund Increase(Decrease)		(941,960)		2,449,655	
Transfer (to)/from Rate Stabilization Fund					
Accrual adjustments	•		•		
Ending Fund Balance	\$	26,423,336	\$	29,814,950	

Marin Municipal Water District Budget to Actual Comparison for 2022/23 - All Funds Actual as of November 30, 2022 Preliminary Unaudited

Capital and Fire Flow Funds

Revenues and Expenditures	FY	2023 Adjusted Budget	ctual as of ember 30, 2022	% of Budget
Revenues:				
Customer Reimbursement Project	\$	710,182	\$ 279,146	39.3%
Interest Income		10,000	26,906	269.1%
Contributed Capital:				
Fire Flow		4,500,000	26,791	0.6%
Capital Maintenance Fee		18,065,625	6,816,519	37.7%
Capital Connection Fee		100,000	58,792	58.8%
Capital Grants & Contribution		-	76,111	
Total Revenues and Contributed Capital		23,385,807	7,284,264	31.1%
Capital Expenditures:				
Capital Projects - District		20,056,155	7,013,692	35.0%
Capital Projects - Fire Flow		4,635,686	202,276	4.4%
Capital equipment purchases		524,285	246,157	47.0%
Total Capital and Fire Flow Expenditures		25,216,126	7,462,125	29.6%
Net Capital and Fire Flow Fund Increase(Decrease)	\$	(1,830,319)	\$ (177,861)	9.7%
Capital Fund Balance				
Capital Fund				
Opening Fund Balance	\$	10,675,078	\$ 10,675,078	
Net Capital Fund Increase(Decrease)		(1,170,348)	243,782	
Capital equipment purchases		(524,285)	(246,157)	
Transfer (to)/from Rate Stabilization Fund				
Accrual adjustments				
Ending Fund Balance	\$	8,980,445	\$ 10,672,703	
Fire Flow Fund				
Opening Fund Balance	\$	3,461,244	\$ 3,461,244	
Net Fire Flow Fund Increase(Decrease)		(135,686)	(175,485)	
Accrual adjustments		-		
Ending Fund Balance	\$	3,325,558	\$ 3,285,758	

Item Number: 02 Attachment: 04

CIP Projects	FY2022/23 Adjusted Budget	Capital Projects YTD Actual Expenditures As of 11/30/22	Encumbered for Contracts As of 11/30/22	Total Capital & Fire Flow As of 11/30/22		
District Pipeline Replacement / Improvement	\$ 8,373,225	\$ 3,775,988	\$ 1,210,143	\$ 4,986,132		
Replacements - Tank Maintenance & Replacement	\$ 1,570,349	\$ 622,833	\$ 836,836	\$ 1,459,668		
Replacements - Treatment Plant Facilities	\$ 1,620,768	\$ 573,532	\$ 651,289	\$ 1,224,821		
Replacements - Dam/Pump/Control System/Meters	\$ 870,067	\$ 249,409	\$ 165,302	\$ 414,712		
Fire Chief's Fund	\$ 150,000	\$ 23,058	-	\$ 23,058		
Program Management- Asset Mangement	\$ 1,301,812	\$ 11,522	240,290	\$ 251,812		
System Improvements	\$ 169,644	\$ 161,819	\$ 12,338	\$ 174,157		
Watershed - Minor Structures I/R/R	-	-	-	\$ -		
Watershed - Ranger Residence & Minor Structure Im	-	-	-	\$-		
Watershed - Trail Repair and Improvement	50,000	-	50,000	\$ 50,000		
Watershed - Road Repair & Improvement	927,340	391,339	49,978	\$ 441,317		
Watershed - Natural Resource Project	1,502,386	490,915	923,509	\$ 1,414,424		
Reimbursable Grant Projects	2,141,821	92,818	765,486	\$ 858,304		
Reimbursable Customer Projects	\$ 1,175,799	\$ 522,044	\$ 3,992	\$ 526,036		
Information Technology - Capital Equipments/Projec	\$ 202,944	\$ 98,413	\$ 53,057	\$ 151,471		
Fire Flow Replacement	\$ 4,635,686	\$ 202,276	\$ 2,753,008	\$ 2,955,284		
Capital Equipment Purchases	\$ 524,285	\$ 246,157	\$ 184,005	\$ 430,162		
Total Capital Projects	\$ 25,216,126	\$ 7,462,125	\$ 7,899,234	\$ 15,361,359		



Item Number: 03 Meeting Date: 12-22-2022 Meeting: Finance & Administration Committee/ Board of Directors (Finance & Administration)

Informational Item

TO: Finance & Administration Committee/Board of Directors (Finance & Administration)

FROM: Bret Uppendahl, Finance Director

THROUGH: Ben Horenstein, General Manager

DIVISION NAME: Administrative Services Division

ITEM: Rate Setting Process Update

SUMMARY

The Marin Municipal Water District (District) is subject to the procedural and substantive requirements of Proposition 218 in order to adopt new or increased water rates, fees and charges (rate). These procedural requirements include but are not limited to providing written notice of the public hearing and proposed rate increases to each parcel at least 45 days prior to the hearing and holding the noticed public hearing prior to the adoption of the new or increased rate. These substantive requirements include but are not limited to ensuring that the cost of any rate does not exceed the proportional cost of providing the service.

Throughout the rate setting process, the District will be working with Bartle Wells Associates, a public finance consulting firm with over 50 years of experience providing independent financial advice and rate setting services to public agencies throughout California.

The initial steps in this process include an evaluation of the existing rate structure and the resulting revenue streams that support the cost of providing water to customers within the District's service area. Staff will be providing a presentation to the Board to review and discuss the initial evaluation of the District's existing rate structure.

FISCAL IMPACT None

ATTACHMENT(S) None