

# **Financial Update**

Board of Directors/ Finance & Administration Committee May 25, 2023



# Revenues

at 83.3% of Fiscal Year (\$ in millions)

Description	FY 22/23 Budget	FY 22/23 As of 4/30/23	Actual to Budget (%)		
Water Revenue	89.5	64.6	72.2%		
Other Revenue	2.7	4.7	174.5%		
Total Operating Revenue	\$92.2	\$69.3	75.2%		
Fire Flow Fee	4.5	4.3	96.0%		
Capital Revenue (incl. CMF \$18.1M)	18.9	15.3	80.7%		
Total Capital Revenue	\$23.4	\$19.6	83.7%		
All Revenue	\$115.6 M	\$88.9 M	76.9%		

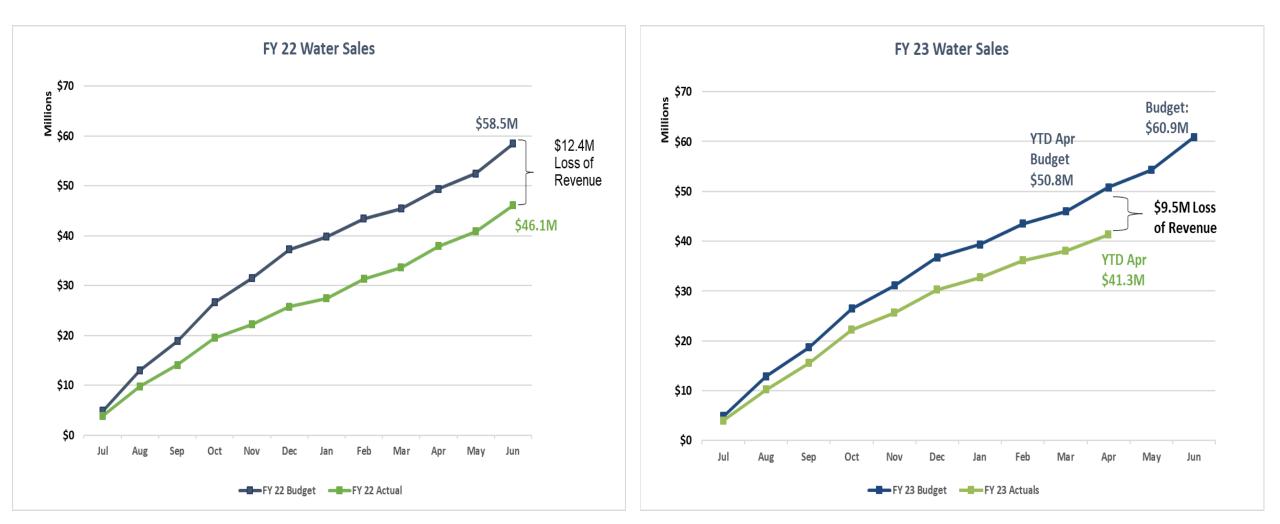
### FY 23 Water Sales Revenue by Month

83.3% of Fiscal Year

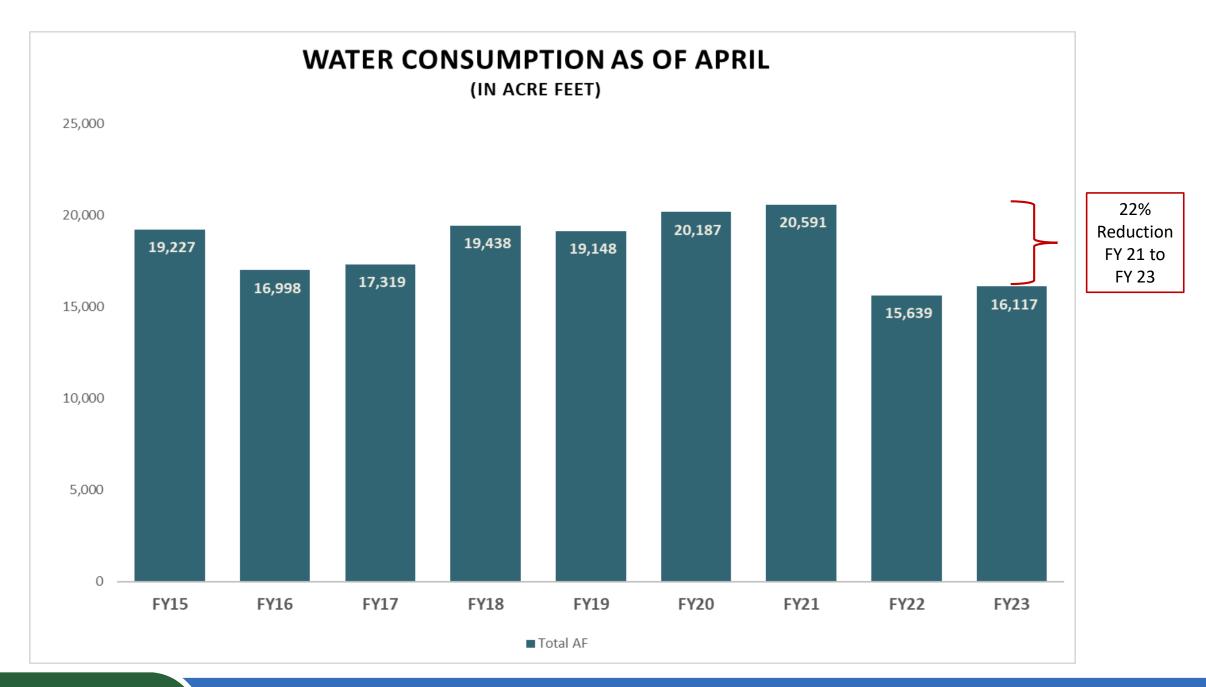
	Water Sales		Service Charge		Watershed Fee				
			Budget to			Budget to			Budget to
	Budget	Actual	Actual	Budget	Actual	Actual	Budget	Actual	Actual
July '22	4,948,239	4,004,486	81%	1,567,487	1,491,919	95%	360,187	347,285	96%
Aug '22	7,946,782	6,238,037	78%	2,249,461	2,022,350	90%	491,912	442,367	90%
Sept '22	5,798,487	5,301,598	91%	1,595,348	1,722,033	108%	364,973	396,510	109%
Oct '22	7,767,333	6,612,557	85%	2,310,632	2,267,637	98%	503,339	494,747	98%
Nov '22	4,666,597	3,463,774	74%	1,601,279	1,552,383	97%	367,296	361,370	98%
Dec '22	5,657,127	4,698,826	83%	2,232,105	2,271,491	102%	485,774	495,259	102%
Jan '23	2,573,704	2,327,071	90%	1,406,899	1,560,906	111%	317,409	362,582	114%
Feb '23	4,131,394	3,454,033	84%	2,546,631	2,257,424	89%	564,332	495,502	88%
Mar '23	2,508,805	1,911,219	76%	1,619,775	1,571,710	97%	370,645	363,153	98%
Apr '23	4,791,568	3,334,097	70%	2,317,075	2,256,275	97%	502,626	492,697	98%
May '23	3,476,035			1,593,827			367,968		
June '23	6,615,188			2,341,461			511,014		
Total	60,881,258	41,345,697		23,381,979	18,974,127		5,207,474	4,251,472	
		nual budget: sted actuals:	68% 81%		nual budget: ted actuals:	81% 98%	% of ann % of expect	ual budget: ted actuals:	82% 98%

Note: Water Billing is on a 2-month lag.

# FY 22 & FY 23 Water Sales Revenue



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# Expenditures

at 83.3% of Fiscal Year

(\$ in millions)

Description	FY 22/23 Budget	FY 22/23 As of 4/30/23	Actual to Budget (%)	
Personnel Services	54.0	40.7	75.4%	
Maintenance & Operating Expense	34.1	25.3	74.4%	
Financing Costs	9.7	8.1	83.3%	
Capital Allocation	(4.7)	(3.3)	70.4%	
Total Operating Expenses	\$93.1	\$70.8	76.1%	
Fire Flow Projects (inc. encumbrances)	4.6	3.5	76.3%	
Capital Projects (inc. encumbrances)	21.3	15.1	71.0%	
Total Capital Expenses and Encumbrances	\$25.9	\$18.6	72.0%	
Total Expenditures	\$119.0 M	\$89.4 M	75.2%	

### Projected FY 23 Scenarios Unrestricted Operating Fund Balance (\$M)

	Reduction in Water Sales			
		20%	15%	
Beginning Balance @ 6/30/22	\$	27.4	\$	27.4
Projected Water Sales Revenue Loss	\$	(12.2)	\$	(9.1)
Est. Unbudgeted Expenditures:				
Personnel Savings		(4.5)		(4.5)
Add'I AF of Water Purchased		0.0		0.0
Pumping of Soulajule		0.0		0.0
Add'l Paving costs		1.7		1.7
Total Additional Expenditures	\$	(2.8)	\$	(2.8)
			<u> </u>	
Projected Operating Income (Loss)	\$	(9.4)	\$	(6.3)
Projected Ending Balance (unadj.)	\$	18.0	\$	21.1
Use of CMF for Debt Service	\$	(8.8)	\$	(8.8)
Projected Ending Balance @ 6/30/23	\$	26.8	\$	29.9

# Summary

- The District experienced financial challenges in FY 22 and FY 23
  - Variable water sales revenues continue to be below FY 23 budget
  - Requirements to restore pavement following pipeline projects are impacting district reserves
- Winter and Spring rainfall reduced the expected use of Unrestricted Reserves
  - Savings on supplemental water purchases and reservoir pumping
- The District is taking targeted actions to reduce expenditures in the short term